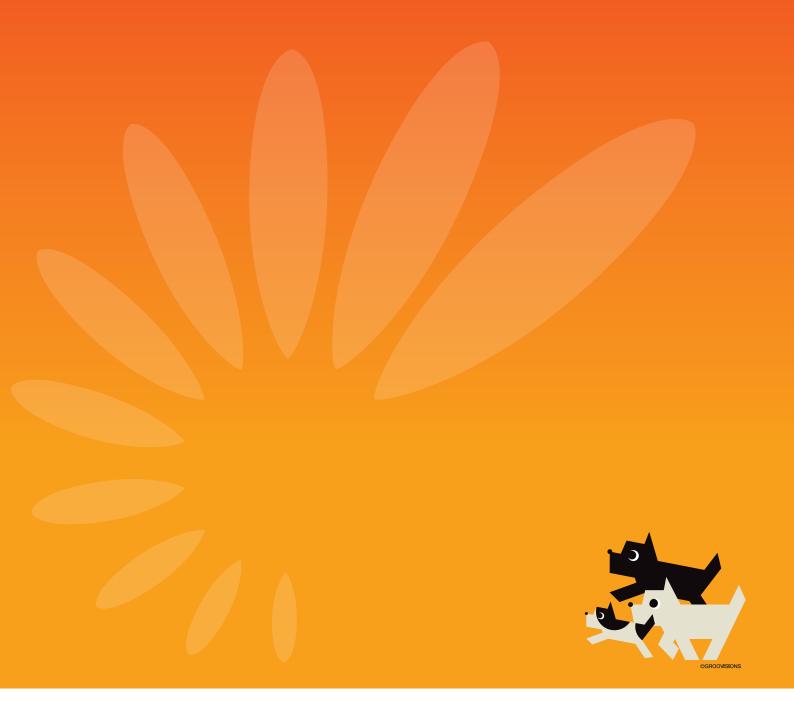
# **INTEGRATED REPORT 2025**





#### Group Management Philosoph

Aiming high and motivated by pride in our services, we are committed to becoming a leading financial group through our ability to respond to change and to grow with our customers

Group Brand Slogan

# Sincere Relationships, Best Solutions

Meaning behind Our Logo



Our logo uses the motif of the "Sun," the energy which creates our future, and the vibrant image of "Wings." The radiating wings symbolize the infinite future. And the color gradation from light to dark orange expresses the Nishi-Nippon Financial Holdings Group's commitment to evolving and transforming itself toward the future.

#### **Editorial Policy**

Nishi-Nippon Financial Holdings, Inc. (NNFH) has put together this Integrated Report 2025 in a bid to help investors and other stakeholders understand the initiatives by the NNFH Group to sustain business growth and create value. It has been compiled with reference to the International Integrated Reporting Framework released in December 2013 by the International Integrated Reporting Council (IIRC), bringing together financial and non-financial information, including management philosophy, management plans, and ESG (environmental, social, and governance) information.

#### Scope of Report

Period covered: April 2024 to March 2025 (Some subsequent information is also included.)
Organizations covered: Nishi-Nippon Financial Holdings, Inc. and its subsidiaries and affiliates

### Cautionary Statement Regarding Forward-Looking Statements

The Report contains statements about the NNFH Group's future operating results. These forward-looking statements are not a guarantee of future performance but involve risks and uncertainty. Please note that actual results could differ from those indicated due to a variety of factors, including changes in the operating environment.

#### Notes

- 1. Amounts have been rounded down to the nearest unit in principle.
- 2. Conversion into U.S, dollars (solely for the convenience of readers outside Japan) has been made at the exchange rate of ¥149.52 to \$1.

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# Message from the President Message from the President The President Message from the President The President

We will work to solve your issues and increase our corporate value by fully leveraging the Group's collective strengths while assessing the external environment

#### Introduction

It gives me great pleasure to present Nishi-Nippon Financial Holdings, Inc.'s (NNFH) Integrated Report for the fiscal year ended March 31, 2025.

The NNFH Group's operating environment is rapidly evolving. Japan's population is shrinking and aging with a declining birthrate, digitalization is accelerating, and people are becoming more conscious of sustainability. These changes have made the needs of our corporate and individual customers more diverse and advanced. In addition, the external environment is becoming increasingly uncertain, including developments in U.S. tariff policies.

Meanwhile, the Kyushu Region, especially Fukuoka, where the Group mainly operates, has a strong economy. The area has an excellent market environment, with ongoing development projects in urban and surrounding areas, and semiconductor and other industry clusters. Inbound tourist demand has also recovered sharply. Furthermore, we expect that the rise in market interest rates following changes in the Bank of Japan's monetary policy will generally have a positive impact on the financial industry.

Amid these conditions, our current Medium-Term Business Plan (MTBP), "Leaping Forward 2026 -Connecting with Sincerity, Connecting the Future -" (covering the period from April 2023 to March 2026), which started in April 2023, has now entered its final fiscal year. Its central theme is strengthening relationship management, which connects customer needs to the Group's wide-ranging solution functions. As specific measures, we are focusing on enhancing our sales structure and human capital, and this year marks the final stage of these efforts.

Based on the never-changing belief that "Without regional development, there will be no growth of the Group," we aim for regional development and higher corporate value for the Group by assessing the external environment as we continue to steadily implement the strategies and measures set out in the MTBP described later.

### **Progress of the Medium-Term Business** Plan (MTBP)

Under the MTBP, we strive to contribute to the sustainable development of local communities by providing customer-oriented "One-to-One Solutions" via physical ("human touch") and digital solutions while cherishing connection with various stakeholders.

To achieve this, the MTBP sets forth four basic strategies: providing customer-oriented "One-to-One Solutions", sales reform, human resource reform, and sustainability initiatives. We aim to achieve profitability, efficiency, soundness, and other management indicators by implementing nine focus measures around these four strategies.

#### Basic Strategy I. Providing Customer-Oriented "One-to-One Solutions" (See pages 29 to 39)

Providing customer-oriented "One-to-One Solutions" means offering products and services that cater to each customer's needs and issues in order to achieve greater customer satisfaction and build longlasting business relationships. Under the current MTBP, we will fully utilize the Group's enhanced setup to deepen this approach.

#### Providing Solutions to Corporate Customers

Amid a changing social environment, companies face wide-ranging challenges beyond those related to their finances, such as planning business succession, retaining talent, and responding to digitalization. To help them solve these issues, we will provide optimum solutions by fully leveraging the Group's collective strengths.

Under the current MTBP, we offer solutions to our corporate customers' critical and high-priority management challenges, covering business succession, M&As, digitalization, digital transformation, and human resources. We also focus on structured finance.

On the business succession and M&A front, we are committed to supporting a wide range of



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customers through specialized and advanced methods under the support framework of our headquarters. Furthermore, this year we have begun applying Al to predict potential business succession needs and to identify appropriate buyer candidates.

On the digitalization and digital transformation front, we focus on providing solutions corresponding to the size and issues of customers by collaborating with City Ascom Co., Ltd. and IJGN GROUP Inc., which have strengths in these areas. In February of this year, we also signed a DX Support Agreement with the Kyushu Institute of Technology and Kyutech ARISE, a wholly owned subsidiary of the university. By leveraging the strengths of all three parties, we will support our customers in realizing digital transformation by assisting with the development of related personnel and the implementation of contributing systems.

#### Deployment of Four Basic Strategies to Realize a Leading Financial Group

Basic strategy	I. Providing customer-oriented "One-to-One Solutions"	[Strengthening solution capabilities]
Driarity magaziros	(i) Providing solutions to corporate customers	
Priority measures	(ii) Providing solutions to retail customers	
Basic strategy	II. Sales reform	[Strengthening contact with customers]
	(i) Strengthening the sales system	
Priority measures	(ii) Digital strategy	
	(iii) Work reform	
Basic strategy	II. Human resource reform	[Strengthening human capital]
Priority measures	(i) Human resource development	
Filolity measures	(ii) Greater job satisfaction	
Basic strategy	Ⅳ. Sustainability initiatives	[Strengthening sustainability]
Priority measures	(i) Contributions to a sustainable local community	
Filolity measures	(ii) Efforts for sustainable growth of the NNFH Group	

#### Progress of Target Management Indices

		FY2022 Results	FY2024 Results	FY2 MTBP KPI	.025 Plan			FY2022 Results	FY2024 Results	FY20 MTBP KPI	)25 Plan
Profitability	Consolidated net income  * Figures in parentheses indicate the contributions made by Group companies other than the Nishi-Nippon City Bank.	¥26.1 billion (¥3.5 billion)	¥31.0 billion (¥4.5 billion)	¥32.0 billion (¥5.0 billion)	¥37.0 billion	Efficiency	Consolidated core OHR	65.8%	63.5%	Approx. 60%	59.3%
Profit	Consolidated ROE	4.95%	5.51%	Approx. 6%	Approx. 6.5%	Soundness	Consolidated capital adequacy ratio  * Figures in parentheses are based on the full application of Basel III finalization.	12.10% (10.39%)	12.59% (10.39%)	Mid-11% range (Lower 10% range)	Approx. 11.5% (Approx. 10.3%)

On the human resources front, Group companies with HR solution functions are collaborating to provide optimum solutions to each customer. In February of this year, we established a new human resources support team within the Nishi-Nippon City Bank, Ltd., enabling us to offer more in-depth human resources consulting than ever before.

As for structured finance, we have strengthened specialized units by externally hiring people with relevant expertise and taking other measures. We are exploring potential markets such as real estate, management buyouts and leveraged buyouts, and ships and aircraft, carefully assessing each and every case.

#### Providing Solutions to Retail Customers

We provide optimal solutions tailored to the life stages of a broad range of customers while ensuring that our business operations are customer-oriented.

In providing consulting services to people who are building their assets, we have tapped the asset-building needs around Nippon Individual Savings Account (NISA), a tax-exemption scheme for small investments. We have focused on propositions of long-term diversified investments to individual customers. As a result, the Nishi-Nippon City Bank ranked second among regional banks in terms of the number of NISA accounts, and within the Group, both the number of installment-type investment trust contracts and the NNFH Group's assets under management have been steadily growing.

As for loans, we have strengthened our organization by flexibly deploying staff at dedicated bases, and strong local housing demand has led to the balance of housing loans steadily increasing.

In addition, with an eye toward the Great Inheritance Era, we are enhancing our solutions to meet growing needs related to asset succession and inheritance. In December of last year, the Nishi-Nippon City Bank became the first regional bank in the Kyushu Region to sign a Partnership Agreement on Testamentary Trust Services with the Ashinaga Foundation, a general incorporated foundation that provides educational funding. We are now able to offer more comprehensive support to customers who wish to leave their assets to children in need.

In March of this year, the Group's customer-oriented approach to financial product sales was recognized by Rating & Investment Information, Inc. in the R&I Customer-Oriented Financial Sales Company Evaluation. The Nishi-Nippon City Bank received a rating of "SS," the highest among domestic banks, and Nishi-Nippon City Tokai Tokyo Securities Co., Ltd. received a rating of "S+," the highest among domestic securities companies. We will continue to strive to offer optimal asset management proposals tailored to the individual needs of each and every customer.

# Basic Strategy II. Sales Reform (See pages 41 to 48)

A key concept we pursued under the current MTBP is an optimal mix of "human touch" and digital solutions. We will further strengthen digital channel functions, focusing on the "human touch" aspect. To properly connect the Group's various solution functions to customers' issues and needs, we have a policy of focusing our efforts on strengthening relationship management. As a specific measure, we are working to enhance headquarters' support for sales branches and coordination systems in the Group.

#### Strengthening the Sales Structure

The Nishi-Nippon City Bank has set up dedicated units in the headquarters for corporate and retail sectors to strengthen the interfaces that connect customers' issues and needs to the Group's solution functions. As a result, the number of information transfers from sales branches to headquarters and Group companies has increased significantly, leading to the provision of optimum solutions to customers. In addition to the increase in the number of information transfers, the incorporation of City Ascom and Kyushu Leasing Service Co., Ltd. into the Group has elevated the ratio of consolidated profit to parent company profit—an indication of the degree of contribution to the consolidated performance of Group companies—to one of the highest among all regional banks.

### Digital Strategy

For the Nishi-Nippon City Bank, in order to increase touch points through digital channels, we are continuing to enhance the functions of the Nishi-Nippon City Bank app, a smartphone app for retail customers, and the NCB Business Station, a platform for corporate customers. As of the end of March this year, the Nishi-Nippon City Bank App has reached 1.17 million registered accounts, and the number of contracts for the NCB Business Station exceeded 60,000, reflecting steady growth in the use of digital channels.

#### Work Reform

Work reforms, launched in 2018 and continued under the current MTBP, have made significant contributions to enhancing the Group's productivity.

The Nishi-Nippon City Bank has significantly streamlined branch operations and, with the aim of making branches more focused on consulting, completed full system upgrades at all branches by March of this year.

The new system for sales branches allows customers to complete their transactions using tablets and cash machines installed at bank counters, with bank staff assisting them where needed. This will make our services more convenient

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for our customers and increase the efficiency of clerical work at sales branches, allowing bank staff to shift away from such work to engage in face-to-face consultation with customers.

Through these work reforms, we strive to increase productivity, targeting a 1.6-fold increase in per employee operating income from customer services\* in fiscal 2025, the final year of the current MTBP, from fiscal 2022.

\* (Average balance of loans and bills discounted during the fiscal year × Loan-to-deposit spread + Net fee and commission income – General and administrative expenses) ÷ Average number of employees during the fiscal year

# Basic Strategy III. Human Resource Reform (See pages 49 to 58)

I want to create a diverse and vibrant corporate culture, and I have adhered to this single message ever since becoming president. It is essential to be such an organization in order to "respond to change and to grow with our customers," as stated in the Group's Management Philosophy. People contacting customers play critical roles in providing the Group's broad collective strengths and solution functions to meet their increasingly diverse and sophisticated needs and issues.

Under the current MTBP, we have invested more in people, who are the source of our business competitiveness. For example, we have enhanced talent development initiatives to improve the expertise and skills of our employees while taking action to create a workplace where diverse people feel satisfied and proud of their work.

#### Human Resource Development

To support each employee's growth, we have ensured uninterrupted implementation of training courses by job class and duties, and we have also enhanced reskilling initiatives.

In addition, we have expanded a program to support employees in acquiring advanced certifications such as those for 1st-grade Certified Skilled Professional of Financial Planning and SME Management Consultant. The aim is to strategically nurture people who will shoulder the future of the NNFH Group in consulting, digital transformation, planning, and other functions. Such talent is essential for achieving the Group's management strategies. We also actively assign employees to secondment positions at non-group companies and send employees to study at business schools and other institutions.

#### Greater Job Satisfaction

We are working to create a work environment that allows each employee to work lively and build an organizational culture where diverse people can take active roles. For example, we have reviewed employee welfare by raising salary levels, renewing aged branches, and promoting diversity and inclusion.

We have been making group-wide efforts to improve employee welfare. The Nishi-Nippon City Bank raised wages by around 5% on average for three consecutive years (annual salary including regular pay rises), increased starting salary levels, and we have increased the incentive payments for the employee stock ownership plan.

To improve the work environment, we are improving office conditions by restructuring the Nishi-Nippon City Bank's head office building, renewing aged branches, and adopting a business casual dress code.

To promote diversity and inclusion, the Group has long focused on initiatives encouraging diverse people to take active roles, such as women's empowerment and mid-career hiring. As a result, the share of women in managerial positions has risen year by year, and the number of mid-career hires has also increased.

The Nishi-Nippon City Bank has also been conducting engagement surveys to visualize and analyze the state of employee engagement within the organization. In fiscal 2024, we conducted our first group-wide survey and found that psychological safety and various other areas were generally rated positively, while there remains room for improvement in areas such as empathy with company policies. The results of this survey will be used to develop and implement future initiatives aimed at enhancing employee engagement.

# Basic Strategy IV. Sustainability Initiatives (See pages 9 to 12 and 59 to 72)

Contributions to a Sustainable Local Community Contributing to a sustainable society is a priority in the NNFH Group's management strategies. The Nishi-Nippon Financial Holdings Group Sustainability Declaration states our commitment to this. As part of these efforts, we have set a goal of achieving carbon neutrality by fiscal 2030, and are formulating and working toward achieving CO<sub>2</sub> emission reduction targets. In addition, we provide our customers with financial support, with a cumulative execution target of 2 trillion yen over the period from fiscal 2021 to fiscal 2030 in sustainable finance—our term for finance that contributes to the realization of a sustainable society. At the same time, we have also been working to ensure thorough disclosure of climate-related information in line with the recommendations of the Task Force on Climaterelated Financial Disclosures (TCFD). This year, we conducted and disclosed an analysis of the relationship between the business activities of our investment and financing recipients and natural capital, in line with the Task Force on Nature-related Financial Disclosures (TNFD) framework.

We will continue to work alongside our customers and local communities to address a wide range of

environmental and social challenges, to contribute to the creation of a sustainable society.

Efforts for Sustainable Growth of the NNFH Group

#### **Efforts to Enhance Corporate Value**

NNFH's stock price has been rising since the launch of the current MTBP in April 2023, outperforming TOPIX, driven by factors such as better shareholder returns and rising market interest rates. With the rise in stock price, the PBR recovered to the 0.52-fold level at the end of March this year. However, it still remains below 1, and we recognize that the stock remains undervalued. Meanwhile, in fiscal 2024, consolidated ROE rose compared to the previous year to 5.51%, supported by steady progress under the current MTBP and tailwinds such as rising domestic interest rates. For 2025, the final year of the current plan, we expect ROE to reach approximately 6.5%, surpassing the initial KPI set in the MTBP.

Furthermore, we will work to improve our PER by continuously disclosing the progress of measures under the MTBP and engaging in dialogue with investors. Through these efforts, we aim to further increase our corporate value (higher PBR).

#### **Capital Policy**

Under the current MTBP, our approach to capital management balances three elements—securing a sufficient level of capital, investing for future growth, and enhancing returns to shareholders and investors—to ensure the Group's sustainable growth and increase our corporate value.

We aim to maintain a capital adequacy ratio in the low 10% range to secure a sufficient level of capital in the final year of the current MTBP based on the full application of Basel III, excluding transitional

arrangements. At present, we expect to achieve a result of approximately 10.3%, which is largely in line with the plan.

In investing for future growth, in addition to human capital investments, as described earlier, we are making strategic system investments aimed at boosting productivity, efficiency, and customer convenience.

As for enhancing shareholder returns, in fiscal 2023, we raised the total return ratio target from around 30% to around 40% of the profit attributable to

the owners of the parent company. We increased the annual dividend per share in fiscal 2024 by 20 yen from the previous fiscal year to 75 yen, or 10.5 billion yen in total dividends. Together with a share buyback worth 2 billion yen, the total shareholder return was 12.5 billion yen, and the total return ratio was 40.3%. We forecast an increase in the annual dividend in fiscal 2025 by 15 yen to 90 yen per share, which will mark the fifth consecutive year of dividend increase.

We announced a target to reduce our strategic shares to below 20% of consolidated net assets (based on market value) during the period of the current MTBP. Continued efforts to reduce the balance from the previous fiscal year resulted in the ratio of strategic shares to consolidated net assets declining to 17.7% as of the end of March 2025, falling below the target of 20%.

We will continue to periodically assess the appropriateness of holding each stock and consider ways to further reduce the balance.

#### In Conclusion

2025 marks the final year of the current MTBP. During this crucial year, we will further accelerate the execution of our four basic strategies and their focus measures to achieve our management targets, while also formulating strategies for the next MTBP. Our Group Management Philosophy is "Aiming high and motivated by pride in our services, we are committed to becoming a leading financial group through our ability to respond to change and to grow with our customers." To achieve this never-changing philosophy that all employees share, we will work toward the sustainable development of local communities and achieving higher corporate value.

We look forward to your continued support and patronage.



# **Initiatives for Sustainable Growth of the NNFH Group**

# **Initiatives for Higher Corporate Value**

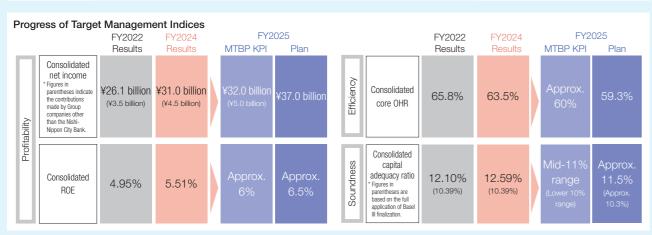
NNFH will strive to increase ROE by steadily carrying out the Medium-Term Business Plan (MTBP) started in fiscal 2023. At the same time, it will work to increase its corporate value (improve PBR) by increasing the PER through continuous disclosure of progress in initiatives and dialogue with investors.

In formulating the MTBP, we recognized that low market valuation (e.g., stock price, PBR) was one of our management challenges. Therefore, we adopted a plan, by a resolution of the Board of Directors, that incorporates strategies, measures, key performance indicators (KPIs), etc. that will increase our corporate value.

To gain the understanding of investors and a broad range of other stakeholders, we have explained the progress of our MTBP in financial results briefings for institutional investors and analysts, including our awareness of market valuation and the cost of capital.

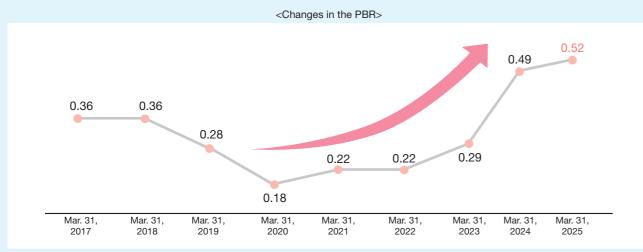
#### Deployment of Four Basic Strategies to Realize a Leading Financial Group

Basic strategy	I.	Providing customer-oriented "One-to-One Solutions"	[Strengthening solution capabilities]
Priority measures		(i) Providing solutions to corporate customers	
Fhonly measures		(ii) Providing solutions to retail customers	
Basic strategy			[Strengthening contact with customers]
		(i) Strengthening the sales system	
		(ii) Digital strategy	
		(iii) Work reform	
Basic strategy			[Strengthening human capital]
Priority measures		(i) Human resource development	
Friority measures		(ii) Greater job satisfaction	
Basic strategy	IV.	Sustainability initiatives	[Strengthening sustainability]
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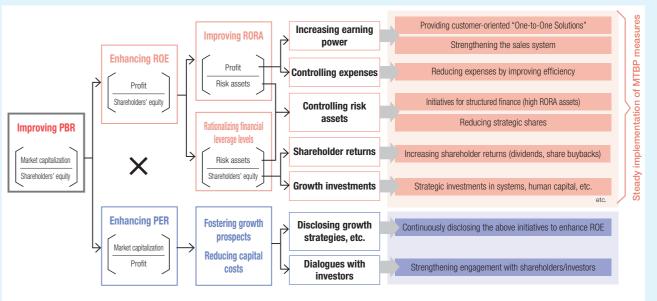
#### **Current Analysis and Assessment of PBR**

NNFH's PBR has been very low since its establishment in October 2016, but with the rise in stock prices, it is now on a rising trend, achieving 0.52-fold increase as of March 31, 2025.



#### Direction of Initiatives for improving PBR

We are aware that, to improve the PBR, in addition to achieving higher ROE by increasing the return on risk asset (RORA) and adjusting financial leverage to a proper level, we need to proactively disclose such policies and the progress we are making, in order to raise the PER (e.g., foster growth expectations, cut capital costs).

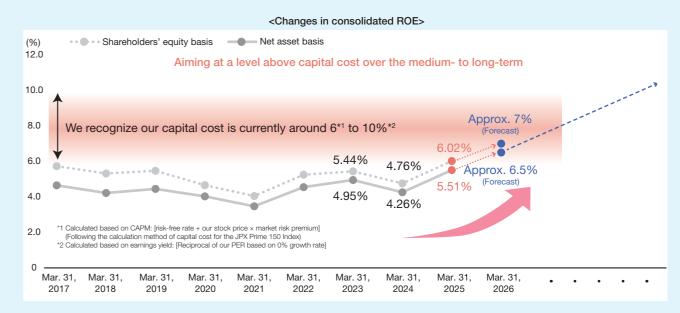


### Current Analysis and Assessment of ROE

Consolidated ROE for fiscal 2024 was 5.51% on a net asset basis. We recognize the need to raise ROE above capital costs, which is a crucial element for achieving a higher PBR.

#### Direction of Initiatives for Higher ROE

Under the MTBP, we will implement various measures to increase ROE. These will include improving RORA by boosting earnings power through provision of the NNFH Group's diverse solutions, cutting expenses with higher operational efficiency, and holding more assets that will increase RORA, as well as adjusting financial leverage to a proper level by enhancing shareholder returns and strategically investing in systems. We expect that steadily implementing these measures will raise consolidated ROE (based on net assets) to around 6.5% in fiscal 2025, the final year of the current MTBP, exceeding the 6% KPI set forth in the MTBP.

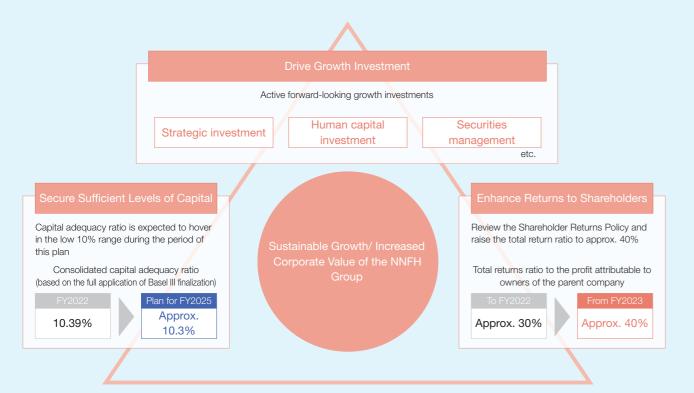


#### Direction of Initiatives for a Higher PER

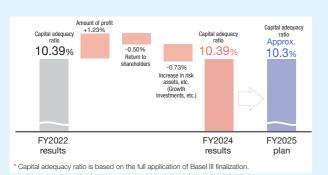
To increase the PER, we will continuously disclose the NNFH Group's growth strategy and other relevant information to our broad stakeholders. At the same time, we will mitigate imbalances in the dissemination of information, foster growth expectations, and cut capital costs by engaging more with our shareholders and investors.

# **Capital Policy**

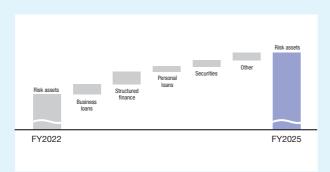
NNFH actively makes forward-looking growth investments while securing sufficient levels of capital for sustainable growth and improving the corporate value of the Group, and also increases returns of profits to shareholders and investors.



#### <Capital allocation>



### <Increases/decreases in risk assets during the MTBP period (image)>

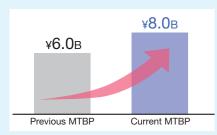


#### **Expand Strategic Investment**

#### **Increase strategic systems investments**

The NNFH Group expands strategic investments in systems that improve productivity and efficiency and maximize customers' convenience.

#### <Increase strategic systems investments>



#### <Key strategic systems investments>

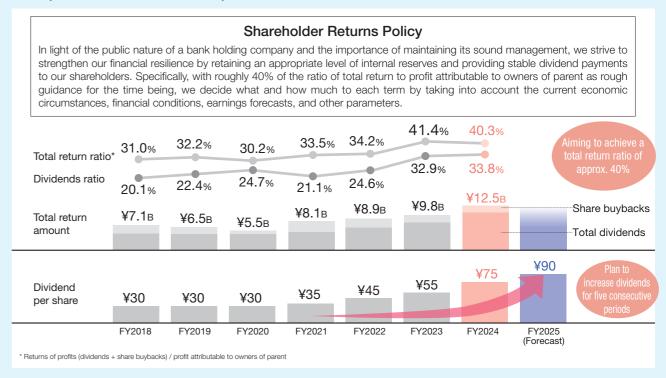




#### **Enhancing Shareholder Returns**

Based on the Group's enhanced management foundation and earnings outlooks under the MTBP, we have revised the target total return ratio from around 30% to around 40%, effective in fiscal 2023.

In addition, we have raised our dividend forecast for fiscal 2025 to 90 yen per share to return more to shareholders and increase capital efficiency. This will mark the fifth consecutive year of dividend increase.



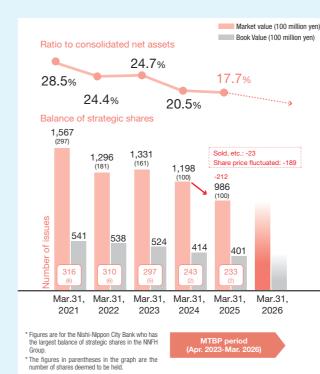
#### **Reduction in Strategic Shares**

We announced a target to reduce our strategic shares to below 20% of consolidated net assets (based on market value) during the period of the current MTBP.

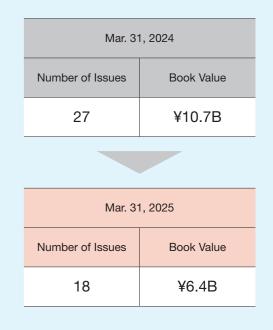
In fiscal 2024, continued efforts to reduce the balance from the previous fiscal year resulted in the ratio of strategic shares to consolidated net assets declining to 17.7%, falling below the target of 20%.

We will continue to periodically assess the appropriateness of holding each stock and consider ways to further reduce the balance.

#### <Balance of strategic shares, number of issues, ratio to consolidated net assets>



#### <Balance and number of pure investment stock issues>



12

# **Group History**

The starting point of the Nishi-Nippon City Bank, Ltd., the core entity of the NNFH Group, was a financial institution specializing in financial services for SMEs. It inherited the DNA of developing SMEs, cultivated in its two predecessor banks, and has grown with many local SMEs, overcoming various hardships, including bad debt problems.

We have implemented various measures to strengthen our management foundation, aiming to contribute more to the regional economy and maximize the Group's corporate value. For example, we have transitioned to a holding company system and added leading ICT and leasing companies in the Kyushu Region and a digital transformation support company to the Group.

#### Birth of the Nishi-Nippon City Bank

2004

The Nishi-Nippon City Bank was established in October 2004 through a merger between Nishi-Nippon Bank and Fukuoka City Bank. The merger was intended to further strengthen the management foundation.

We realigned and consolidated the operations of the two banks' subsidiaries and affiliated companies to leverage their strengths to the maximum extent, aiming to enhance the group's total financial capabilities.

2016

#### Birth of NNFH and transition to the holding company structure

In October 2016, we built a new management structure, having transitioned to a holding company system with NNFH at the top. to strengthen unity and coordination in the Group and properly respond to various changes in the business environment and risks in the future.

2022

### Enhancing the Group's collective strengths

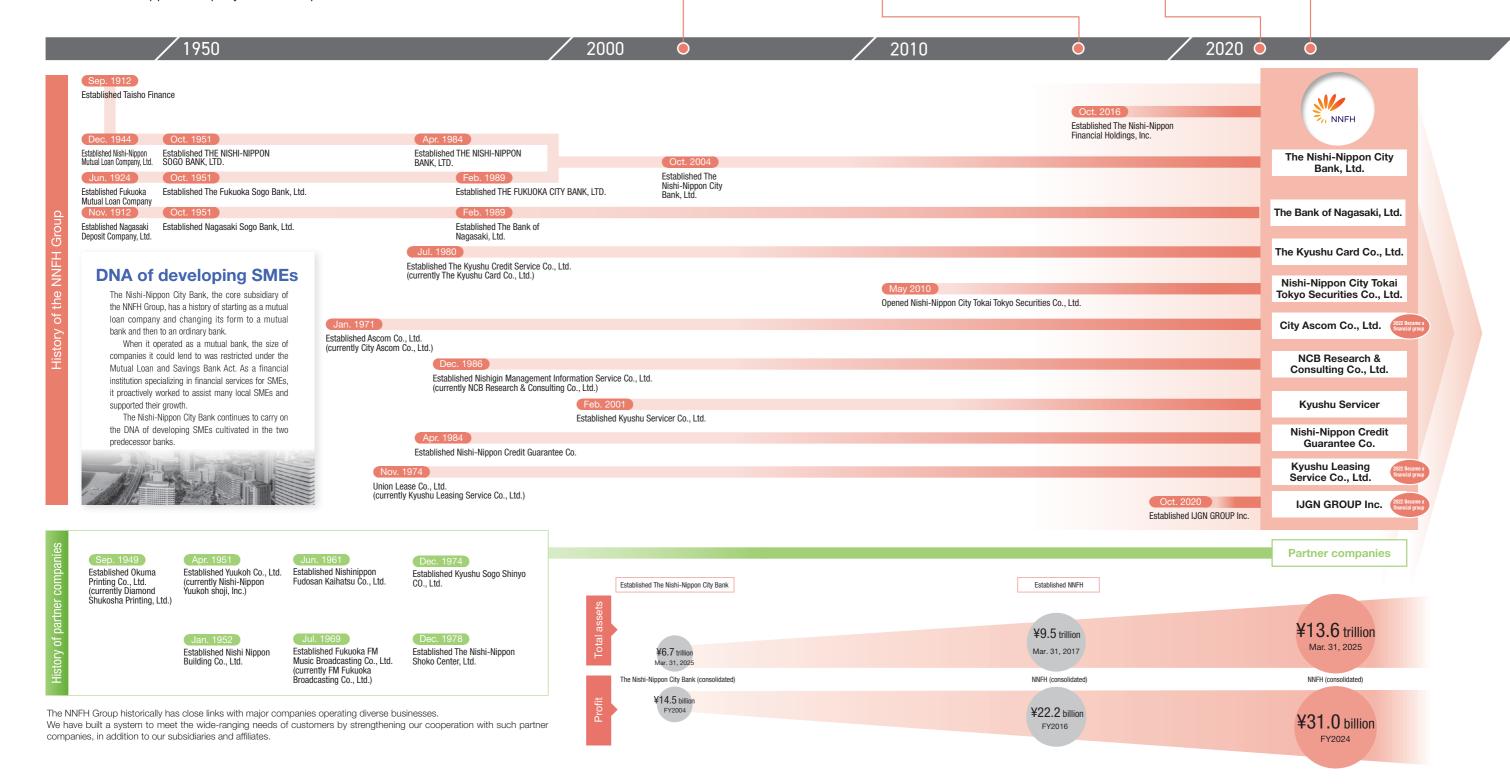
To enhance the Group's collective strengths, it added City Ascom Co., Ltd., a leading ICT company in Kyushu, Kyushu Leasing Service Co., Ltd., the top leasing company in Kyushu by operational scale in October 2022, and IJGN GROUP Inc. a company with strengths in digital transformation consulting and service development using digital technologies, in December

2023

#### Start of the MTBP "Leaping Forward 2026 -Connecting with Sincerity, Connecting the Future"

We started the Medium-Term Business Plan (MTBP), "Leaping Forward 2026 - Connecting with Sincerity, Connecting the Future" covering the three-year period from April 2023 to March

To become a leading financial group, as pledged in the Group Management Philosophy, we are implementing four basic strategies: 1. Providing customer-oriented "One-to-One Solutions"; 2. Sales reform; 3. Human resource reform; and 4. Sustainability initiatives.

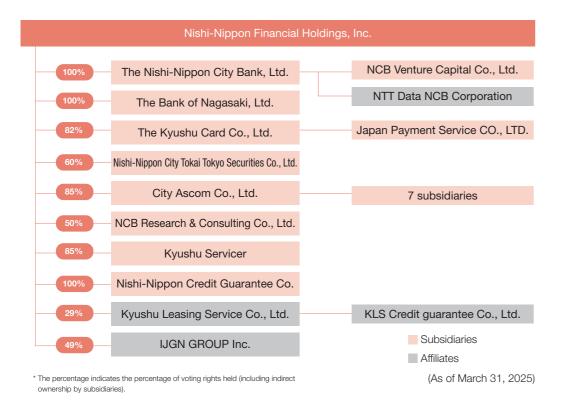


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# **Outline of the Nishi-Nippon Financial Holdings Group**

#### **Group Structure**

The NNFH Group has adopted a parallel structure whereby NNFH serves as a control tower to direct and guide each Group company whilst also assuming a birds-eye perspective in order to oversee them across the board, thereby building a management framework that allows this comprehensive financial group to best exploit its strengths.



#### **Group Management Strategy**

Under the holding company structure, we will promote two Group Management Strategies: "Development of comprehensive financial services that exceed the expectations of customers and host communities (Realization of matrix management)" and "Advancement of a group management framework and risk management system (Realization of a monitoring model).'



# **Strengths of the Nishi-Nippon Financial Holdings Group**

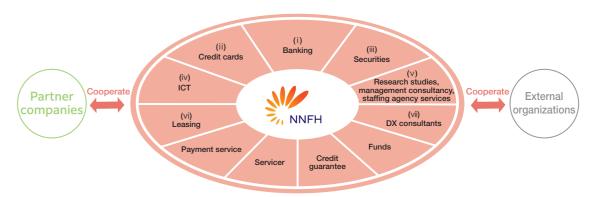
#### The Group's Collective Strengths

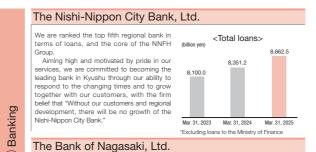
In October 2016, the NNFH Group shifted to a holding company structure consisting of seven subsidiaries offering a diverse range of distinctive services in parallel, including banking, financial instruments exchange, and credit cards under its umbrella.

To further boost the Group's collective strengths, City Ascom Co., Ltd., a top-class ICT company in Kyushu, and Kyushu Leasing Service Co., Ltd., a leasing company with the largest business scale in Kyushu, joined the NNFH Group in October 2022, and IJGN GROUP Inc. which has expertise in DX consulting and service development using digital technologies, joined in December 2022.

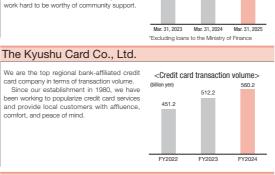
The Group is evolving into a regional financial group that offers a diverse range of solutions beyond the scope of finance by implementing matrix management, which oversees business activities by each Group company in an integrated manner.

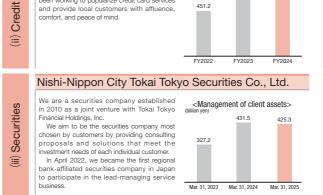
The Group enjoys close ties with a group of influential companies with a diverse array of businesses, which allow us to respond to a broad spectrum of customer needs through alliances with such external partners, as well as our Group companies. We are also proactive in forming open and innovative partnerships and alliances with external companies, local governments, universities, and others, with a view toward providing diverse and advanced services and revitalizing the local economy.









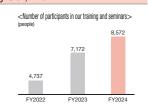






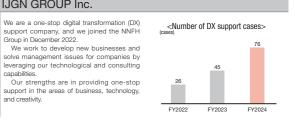
capabilities.

ă









#### A Solid Customer Base Built upon Mutual Trust

Number of main customers (as of March 31, 2025) The Nishi-Nippon City Bank

24,191

Since its foundation in October 2004, the Nishi-Nippon City Bank, the core subsidiary of NNFH, has continuously expanded its scale of operations. It now boasts total assets of 13,229,705 million yen, a balance of deposits and negotiable certificates of deposit (NCD) of 10,249,947 million yen, a balance of loans of 9,695,529 million yen, and 24,191 main customers (as of March 31, 2025).

The Kyushu Card, on the other hand, offers full brand settlement services to support all major international credit card brands, thus building one of the largest customer bases among regional bank-affiliated credit card issuers. It has 970 thousand card members, 69 thousand merchants, and a transaction volume of 560.2 billion yen (as of March 31, 2025, except the transaction volume, which is fiscal 2024).

Number/amount of loans support startups and second startups (FY2024)

The Nishi-Nippon City 3,414 cases / ¥130.9 billion

**DNA of Developing SMEs** 

Recipients of the Excellent Executive Award

Having started as a financial service catering exclusively to small- and medium-sized enterprises, the NNFH Group maintains the unaltered DNA of developing SMEs. The Nishi-Nippon City Bank remains committed to supporting business startups in a bid to create industries and jobs in the region; listening carefully to the needs of many SMEs, including fledgling businesses, the bank offers finely-tuned support. For fiscal 2024, the bank's support was extended to 3,414 startups and second startups, with the total amount of loans reaching 130.9 billion yen.

Since 1973, the bank has granted the Excellent Executive Award to outstanding business managers who have provided distinguished services to the development of the regional economy via the Prize of Excellent Executive. A total of 189 executives have been commended thus far.

Financial Service for the Benefit of Local Communities

% of loans by area

The Nishi-Nippon

% of loans to SMEs, etc.

The Nishi-Nippon City Bank

(as of March 31, 2025, excluding loans to the Ministry of Finance, Japan)

Under the belief that "Without regional development, there will be no growth of the Group.",the NNFH Group remains committed to developing and supporting local businesses and

The Nishi-Nippon City Bank preferentially caters to its host region, with approximately 90% of its borrowers based in the Kyushu Region and 80% in Fukuoka Prefecture, and approximately 80% of its borrowers are SMEs or individuals. The Nishi-Nippon City Bank makes a fair assessment of the feasibility of their businesses and growth potential and, if needed, suggests solutions and provides support.

#### **Extensive Global Network**

Japan

The Bank of Nagasaki Nishi-Nippon

Securities

Nippon City Bank

Partner

Overseas

Partner

City Tokai Tokyo

\* The number does not include online branches and in-store branches.

(as of June 30, 2025)

The Nishi-Nippon City Bank app

Total: ■ ■ million registered accounts

The NNFH Group has built an extensive network that spans domestic and international locations.

In Japan, we maintain a network of sales locations for banking and brokerage services in Fukuoka/Kyushu, to offer services with a "human touch" that can only be done through physical channels. Meanwhile, we are keen to enhance convenience for customers by strengthening the functions of our digital channels: the Nishi-Nippon City Bank app, a smartphone app for retail customers and the NCB Business Station, a platform for corporate customers.

Overseas, we meet customers' needs for their business in Asia and elsewhere at the Nishi-Nippon City Bank's three overseas operations in Shanghai, Hong Kong, and Singapore and through collaboration with our partner institutions and experts in respective regions.

# **Providing Broader/Deeper Support for International Business**

The NNFH Group supports local businesses by addressing their requirements for doing business in Asia and other parts of the world. To this end, the Group offers consulting services that go beyond the definition of financial support, together with advanced products/services, through alliances with local partners and specialists with experience in international business.

#### **Multifaceted Windows for International Business Support** • International Business Support Office, International Business Div. Support for international business provided by personnel with professional skills and know-how The Nishi-Nippon • "NCB Forex Super Direct", "NCB Direct Forward Exchange Contracts" City Bank A broad range of forex transactions, including foreign remittance and application for/inquiry on import letters of • International Consultation Office → International business support, including for expanding and developing business partners overseas, provided NCB Research & by staff with extensive experience on the international stage Consulting → Provision of international business information for each country/region and area of support · A variety of credit cards The Kyushu Card Support for all major cards, including VISA, MasterCard, JCB, AMEX, and UnionPay

### Broad Area Coverage by Our Overseas Bases and Partner Institutions



(As of June 30, 2025)

Nishi-Nippon Financial Holdings, Inc. INTEGRATED REPORT 2025 Nishi-Nippon Financial Holdings, Inc. INTEGRATED REPORT 2025

<sup>\*</sup> The Nishi-Nippon City Bank concluded Basic Agreement for Overseas Business Support Services with the Bank of Yokohama in September 2016.

# A Brief Sketch of Our Operating Base

Fukuoka and other areas in the Kyushu Region, the NNFH Group's main market, offer a number of favorable business opportunities, including a strong economy, a series of large-scale urban redevelopment projects, and a growing concentration of industries with a focus on semiconductors.

Kyushu

# Fukuoka Prefecture accounts for 40+% of Kyushu's GDP.



Of 340,000 SMEs based in the Kyushu Region, 130,000 are in Fukuoka (2021).

Source: The Small and Medium Enterprise Agency

# **Kyushu accounts** for 10% of Japan's economy.

A robust economy of a size (national share) smaller only than the three major metropolitan areas

Population (2024)



**Nominal GDP within** the region (FY2021)

¥48<sub>⊤</sub> 8.3% Number of business offices (2021) 540<sub>K</sub> 10.6%

Source: Kyushu Bureau of Economy, Trade and Industry

# **Kyushu maintains close mutual relationships** with fast-growing Asian countries. Kyushu hosts a diverse range of industries.



Unit production of automobiles in the Kyushu Region National market share: 13% (2024)



Agricultural production value in the Kyushu Region National market share: 20% (2023)

Production value of integrated circuits (ICs) in the Kyushu Region National market share: 48% (2024)

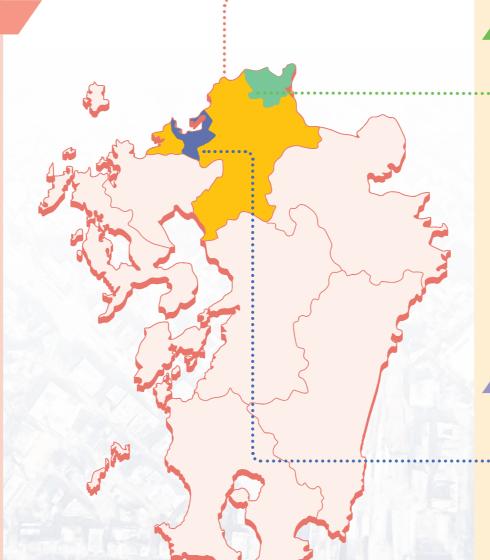
Source: Kyushu Bureau of Economy, Trade and Industry

# **Increasing capital expenditures for** semiconductor-related facilities

Large-scale capital expenditures have been increasing in Kyushu to boost semiconductor production. Most notably, Taiwan Semiconductor Manufacturing Company Limited (TSMC), a global semiconductor manufacturer, established a subsidiary in Kumamoto Prefecture.

# Kyushu has a wealth of tourism resources.

The Nishi-Kyushu Shinkansen (between Takeo-onsen and Nagasaki) began service in 2022.



(ita-Kyushu City

Kita-Kyushu City's approach to create "harmony between industry and environment" has been met with great acclaim both in Japan and abroad.



ed as an SDGs Future City and an Environmental Future City by the Japanese government (2018) 18 cities and towns in the Kitakyushu metropolitan area have been selected as "Decarbonization Leading Area" (2022)

Clusters of renewable energy-related industries, including solar and wind power generation plants and large-scale hydrogen facilities

Japan's largest offshore wind power plan is to start operations off the coast of Hibikinada in fiscal 2025.

Fukuoka Citv



Fukuoka City's population growth rate (6.7%) \*1 is the highest among 21 large cities \*2.

\*1 Growth between 2015 and 2023
\*2 Special wards of Tokyo and government-designated cities

Population growth is expected to continue for Fukuoka City up to around 2040.



**Fukuoka City ranks highest among 21 large city** areas in Japan at 5.3% in terms of the startup rate.



**Fukuoka City plays host to many urban** redevelopment projects.

Map data @ Google

# An Unmatched Potential of Fukuoka and Other Areas in the Kyushu Region

### **Kyushu**

#### **Economic Growth**

# **Faster economic growth than the** national rate

### Kyushu's economic outlook (GDP YoY change)

(%)	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025
Kyushu	-4.9	3.9	1.3	1.5	1.2	1.4
Japan	-3.9	3.1	1.6	0.8	0.5	1.2

— Kyushu / Okinawa — Japar

Source: Kyushu Economic Research Center

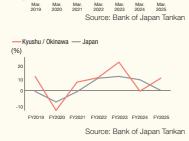
#### Point

#### **Diffusion index** (DI)

Higher business sentiment than the nationwide average

#### Capital investments (YoY change)

Growing faster than the national average



#### Inbound trend (overseas arrivals)

The number of foreign visitors has recovered nearly to the pre-COVID-19



### Semiconductor

### A voracious appetite for semiconductor investment

Scheduled/ongoing semiconductor-related capital investments in Kyushu (publicly announced projects only)



Source: Kyushu Bureau of Economy, Trade and Industry; compiled by NNFH

Semiconductor-related companies in Kyushu

Companies in peripheral industries

companies in total





Related companies' financing needs (in total amounts) (The Nishi-Nippon City Bank)

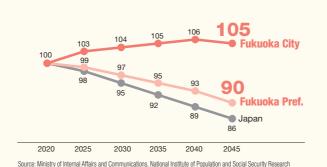
(As of March 31, 2025)

### **Fukuoka**

#### **Population**

# **Fukuoka's population growth is higher** than the national trend.

Population change with the 2020 population as 100



15-to-24-year-olds account for about of Fukuoka City's population growth (social increase)

Source: Fukuoka City

Ratio of young people in Fukuoka City\*

# among 21 big cities

Source: Fukuoka Asian Urban

Third-party assessment of **Fukuoka City** 

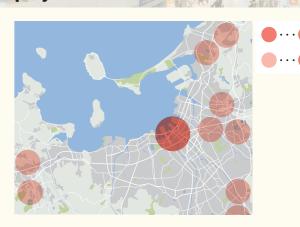
Total ranking (among 136 major cities excluding Tokyo's 23 wards)



Source: Japan Power Cities 2024 (Mori Memorial Foundation)

#### **City Development**

# **Ongoing large-scale redevelopment** projects



#### **Project Names**

A Fukuoka urban central area

• Hakata Connected [Duration: Dec. 2019 - Dec. 2028]

• Tenjin Big Bang [Duration: May 2016 - Dec. 2026]

¥850.0<sub>8</sub>

· Redevelopment of the former site of Kyushu University's Hakozaki Campus

One of the biggest redevelopment projects in Japan

#### Fukuoka City Suburbs

- Development of residential and logistic facilities is underway.
- · Construction of a data center is in the planning stage.

### Initiatives of the NNFH Group

#### Special Sponsorship of Kyushu Semiconductor Industry Exhibition —-

In September 2024, the Nishi-Nippon City Bank participated as a special sponsor of the 1st Kyushu Semiconductor Industry Exhibition. where it jointly operated a booth with business partners and others in the NNFH Group to host seminars and lectures on semiconductors.



7.314 3,640

### **Funding for Semiconductor-Related Investments**

The Nishi-Nippon City financing to meet the capital investment and working capital needs of companies making semiconductor-related investments



### Initiatives of the NNFH Group

#### **Tenjin Big Bang**

Project to promote reconstruction of aged buildings, etc. by taking advantage of deregulation measures in the National Strategic Special Zone

- The Nishi-Nippon City Bank served as the main bank for the first project, the Tenjin Business Center.
- The bank is also actively involved in the ongoing Tenjin Business Center Project Phase 2 (tentative name).

#### **Hakata Connected**

Project to take advantage of the relaxed floor-area ratio to rebuild existing buildings into advanced, quake-roof buildings, along with the expansion of transport infrastructure, including extended subway lines

 The Nishi-Nippon City Bank has commenced a series of redevelopment projects in the area in front of Hakata Station including reconstruction of its Head Office building.

# Financial/Non-Financial Highlights

#### **Financial Highlights**



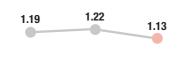
# Profit attributable to owners of parent

¥31.0<sub>B</sub>



Balance of deposits/NCD

### Ratio of consolidated net profits to parent comp (two banks combined)

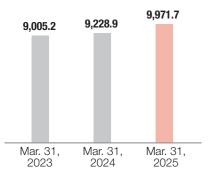


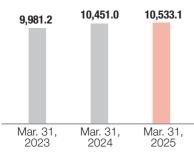
* Consolidated pro	fit divided by profit of two sul	bsidiary banks combine
Mar. 31 2023		Mar. 31, 2025

**Balance of loans** 

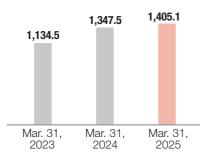
¥9,971.7<sub>B</sub> ¥10,533.1<sub>B</sub> ¥1,405.1<sub>B</sub>

Management of client assets





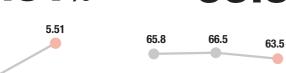
(consolidated)







		ı	
1,	Mar. 31,	Mar. 31,	Mar. 31
	2023	2024	2025











#### Non-Financial Highlights

# Number of corporate

Two banks combined

The Kyushu Card (member stores)

Nishi-Nippon City Tokai **Tokyo Securities** 

NCB Research & Consulting (membership)

(As of March 31, 2025)

Reduction of CO<sub>2</sub> emissions (Scope 1 + Scope 2)

The Nishi-Nippon City Bank VS. FY2013

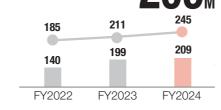
(FY2024)

# Annual training hours/

Two banks combined Annual training hours

thousand hours

Annual training expenses



### **Number of private customers**

970<sub>K</sub>

The Kyushu Card (membership)

Nishi-Nippon City Tokai **Tokyo Securities** 

Amount of sustainable finance

(As of March 31, 2025)

Two banks combined

-49.0<sub>%</sub> ¥1,159.2<sub>8</sub>

(FY2021-FY2024)

Ratio of women in

The Nishi-Nippon City Bank

**15.4**<sub>%</sub>

The Bank of Nagasaki

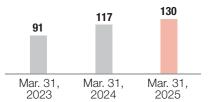
**24.6**%

(As of March 31, 2025)

#### **Number of NISA accounts**

The Nishi-Nippon City Bank

 $130_{\rm k}$ 



umber/amount of loans to suppor startups and second startups

The Nishi-Nippon City Bank

(FY2024)

**Board composition** 

Ratio of outside directors

Ratio of female directors

2 out of 9 directors (1 inside director and 1 outside director) (As of June 30, 2025)

#### **External assessment**

[Environment] **CDP Climate Change Questionnaire** 



**B** Score (FY2024)

Nishi-Nippon Financial Holdings

[Framework for Customer-Oriented Business **R&I Customer-Oriented Financial Sales** 

Company Evaluation





Certified for "DX Certified Operator"



Nishi-Nippon Financial Holdings and the Nishi-Nippon City Bank (May 2023) City Ascom (May 2024) Kyushu Leasing Service (March 2025)

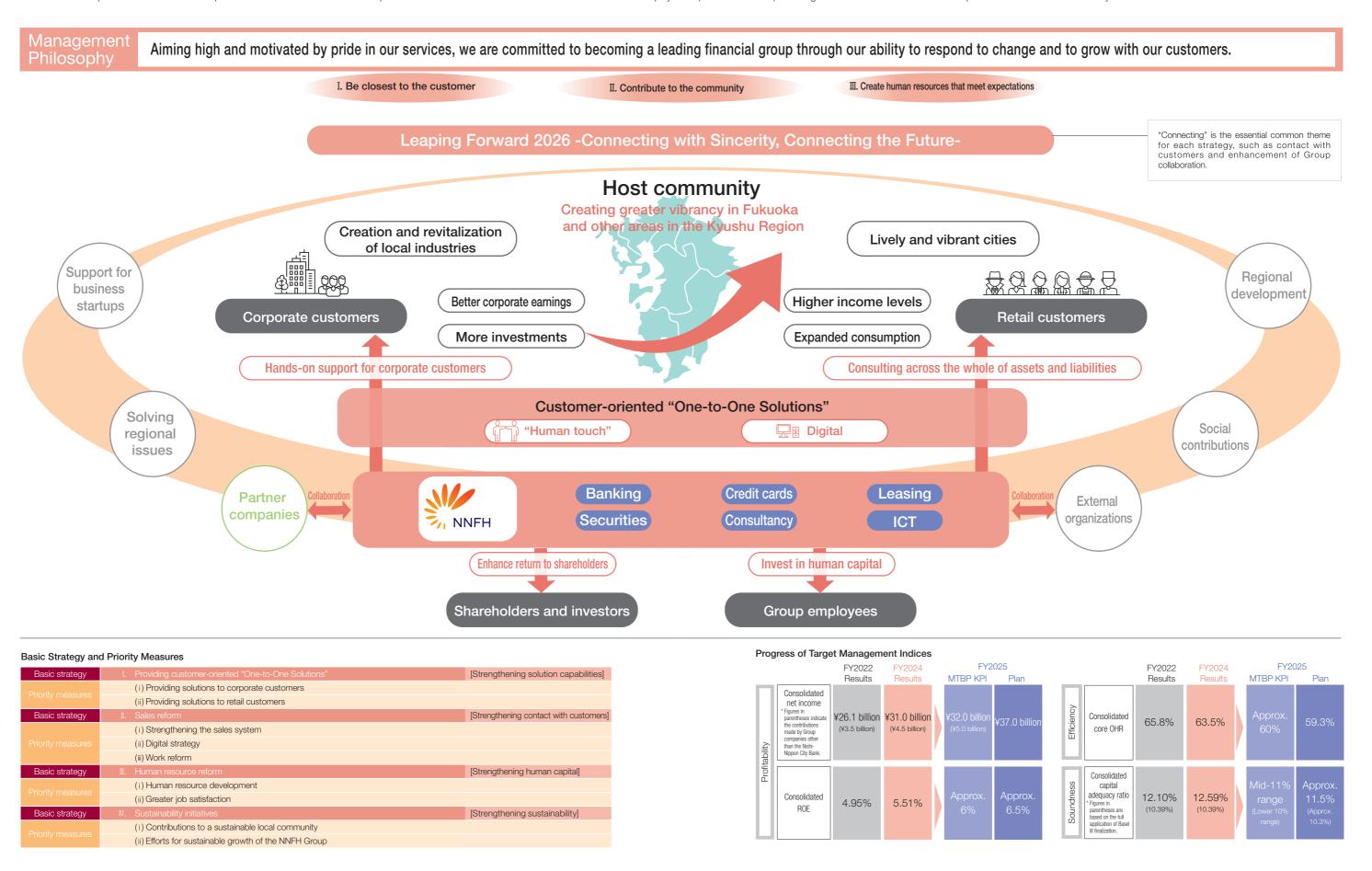
FY2023

FY2024

FY2022

# Value Creation Process/Medium-Term Business Plan

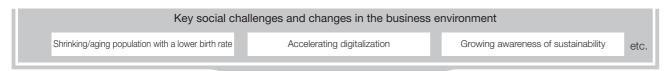
The NNFH Group focuses on relationships with diverse stakeholders and provides customer-oriented "One-to-One Solutions" via physical ("human touch") and digital contributions to the development of the host community and customers.



# **Progress of the Medium-Term Business Plan**

Overview of the Medium-Term Business Plan, "Leaping Forward 2026 - Connecting with Sincerity, Connecting the Future -"
The NNFH Group's Business Environment

With the combined effect of population decline, an aging population with a lower birth rate, accelerating digitalization, growing awareness of sustainability, etc., the issues and needs of customers, both retail and corporate, are growing increasingly diverse and advanced.





Issues and needs of retail customers							
Retail customers' needs are growing increasingly diverse and advanced, e.g., asset building in expectation of the era of 100-year life, and preparation for inheritance.							
	ouilding/management in n of the era of 100-year life	Preparation for inheritance Smooth asset succession					
Convenient services Personalized services							

#### **Basic Approaches of Considering the Internal and External Environment**

- Considering the improvement/expansion of the Group's management foundation along with the environment in Japan and abroad, from the diversification/sophistication of customer needs to the favorable market environments in Fukuoka and other areas in the Kyushu Region, diverse business opportunities can be expected in various financial and non-financial areas.
- Under the MTBP, we aim to boost the earning power of the NNFH Group while increasing support from customers by continuously improving the Group's enhanced collective strengths and providing optimal physical ("human touch") and digital solutions to our customers.
- The key theme for achieving this goal will be enhancing relationship management to align the Group's solution functions with customer needs. This will involve prioritizing specific measures such as strengthening the sales structure and human capital.
- Under the belief that "Without regional development, there will be no growth of the Group.", we remain committed to providing solutions for the community and customers and engaging in diverse activities to contribute to the local community, and we will strive to improve sustainability of the community and the NNFH Group by reinforcing forward-looking growth investments and enhancing return to shareholders, etc.

#### 1. Boosting Earning Power by Providing Solutions Corresponding to Social Issues

Increase support from customers and boost the earning power of the NNFH Group by further enhancing the Group's collective strengths and providing solutions that address the increasingly diverse and sophisticated issues and needs of customers.

#### Strengthening Relationship Management

#### 2. Strengthening the Sales Structure

Promote customer-oriented sales activity with a review of the sales system for HQ and branches, etc. along with enhancing digital channel functions and building a structure for centralization and effective utilization of information.



#### Strengthening Human Capital

Build a corporate culture that promotes advancement of diverse human resources through efforts to strengthen HR development for enhancing the expertise and skill sets of employees and establishing an environment that improves job satisfaction.

#### 4. Improving Sustainability of the Community and the NNFH Group

Under the belief that "Without regional development, there will be no growth of the Group.", provide solutions to local issues through core business and actively contribute to the local community in a variety of ways along with aiming to improve sustainable growth and increase corporate value of the NNFH Group by reinforcing forward-looking growth investments and enhancing return to shareholders, etc.

#### **Progress of Key Target Management Indices**

		Res	sults	MTBP KPI
		FY2022	FY2024	FY2025
Profitability	Consolidated net income  * Figures in parentheses indicate the contributions made by Group companies other than the Nishi-Nippon City Bank.	¥26.1 billion (¥3.5 billion)	¥31.0 billion (¥4.5 billion)	¥32.0 billion (¥5.0 billion)
Pro	Consolidated ROE	4.95%	5.51%	Approx. 6%
Efficiency	Consolidated core OHR	65.8%	63.5%	Approx. 60%
Soundness	Consolidated capital adequacy ratio  * Figures in parentheses are based on the full application of Basel III finalization.	12.10% (10.39%)	12.59% (10.39%)	Mid-11% range (Lower 10% range)

	Res	MTBP KPI	
Item	FY2022	FY2024	FY2025
Business Ioan balance (average) [The Nishi-Nippon City Bank]	¥4,988.5 billion	¥5,267.9 billion	¥5,300.0 billion
Corporate customer-related fee income [The Nishi-Nippon City Bank]	¥6.2 billion	¥6.9 billion	¥7.5 billion
Volume of card transactions [The Kyushu Card]	¥451.2 billion	¥560.2 billion	¥600.0 billion
Number of member stores [The Kyushu Card]	65 thousand	69 thousand	70 thousand
Structured financing balance (at term end) [The Nishi-Nippon City Bank]	¥396.9 billion	¥566.8 billion	¥510.0 billion
Credit-related fees [The Nishi-Nippon City Bank]	¥1.6 billion	¥2.3 billion	¥2.5 billion
Assets under management (at term end)	¥1,134.5 billion	¥1,405.2 billion	¥1,400.0 billion
Individual loan balance (average)	¥2,253.7 billion	¥2,419.2 billion	¥2,500.0 billion
Number of installment-type investment trust contracts signed (as of March each fiscal year)	65 thousand	92 thousand	103 thousand
Monthly withdrawals from installment-type investment trusts (as of March each fiscal year)	¥1.9 billion	¥2.6 billion	¥2.9 billion
Housing loan balance (average)	¥1,923.4 billion	¥2,064.6 billion	¥2,100.0 billion
Consumer loan balance (average)	¥330.4 billion	¥354.6 billion	¥360.0 billion

	Res	MTBP KPI	
ltem	Cumulative total during the previous MTBP	Cumulative total up to FY2024	Cumulative total up to FY2025
Number of SDGs management support projects	1,862 cases	1,703 cases	2,000 cases
Total sustainable financing amount (FY2021-)	¥543.6 billion	¥1,159.2 billion	¥1,200.0 billion
Number of DX consultancy/digitalization support projects	667 cases	757 cases	1,000 cases
Cases of HR-related solutions	698 cases	817 cases	1,000 cases
Number of support for business startups and secondary business startups [The Nishi-Nippon City Bank]	12,734 cases	7,131 cases	15,000 cases

28

 $<sup>\</sup>ensuremath{^{*}}$  The total sustainable financing amount is calculated from fiscal 2021 onward.

# Basic Strategy I. Providing Customer-Oriented "One-to-One Solutions"

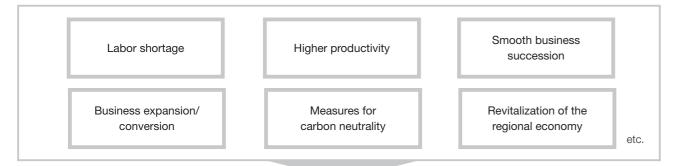
In an effort to meet increasingly diversified and advanced customer needs, the NNFH Group provides customer-oriented "One-to-One Solutions" in the forms of "human touch" and digital solutions, thus contributing to the development of customers and the regional community.

Given the ongoing digitalization of banking and the resultant decline in customer traffic, we will expand contact with customers by enhancing the functions of digital channels, while at the same time strengthening our consulting function (discovering customers' issues and true needs and providing solutions) through physical channels.

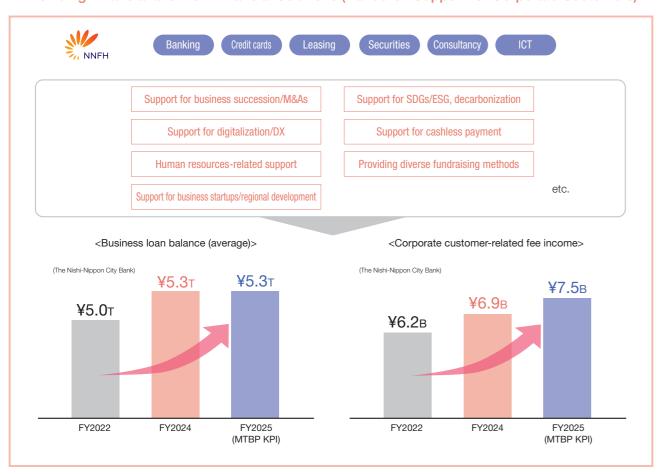
# (i) Providing Solutions to Corporate Customers

The NNFH Group provides financial and non-financial solutions tailored to each corporate customer's needs, which are becoming increasingly diverse and sophisticated against the backdrop of social changes such as labor/successor shortage, DX, and carbon neutrality, by fully applying the NNFH Group's collective strengths (hands-on support for corporate customers).

• Increasingly diverse and advanced issues and needs of corporate customers



#### Providing Financial and Non-Financial Solutions (Hands-on Support for Corporate Customers)

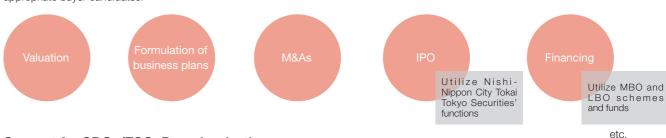


#### Support for Business Succession/M&As

#### **Support Business Succession for a Broad Range of Customers**

The NNFH Group supports business succession and M&As for a broad range of customers using more specialized and sophisticated methods, including management buyout (MBO) and leveraged buyout (LBO) schemes and funds.

In 2025, the Nishi-Nippon City Bank launched a new initiative applying AI to predict potential business succession needs and to identify appropriate buyer candidates.

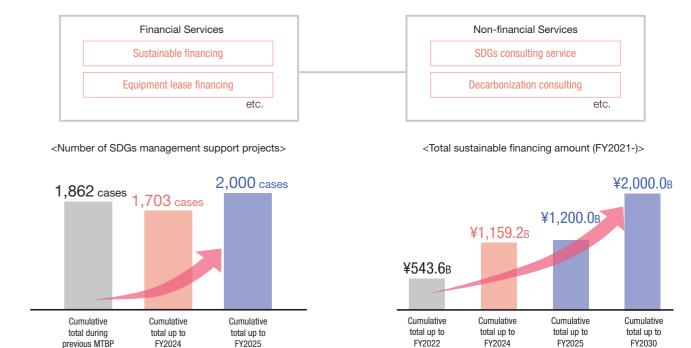


#### Support for SDGs/ESG, Decarbonization

#### **Provide Solutions that Match the Issues/Needs of Customers**

The NNFH Group provides financial and non-financial solutions such as support for fundraising using sustainable financing and leasing and the preparation of action plans for SDGs management.

#### **Providing Financial and Non-Financial Solutions**

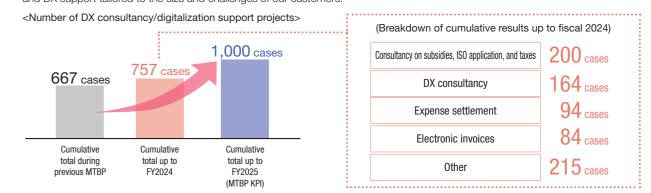


#### Support for Digitalization/DX

#### **Optimal Support for Digitalization/DX for Each Customer**

(MTBP KPI)

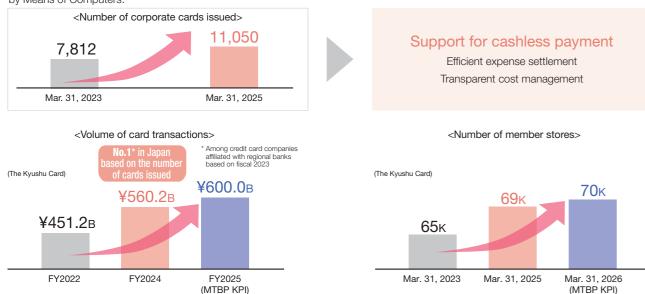
The Nishi-Nippon City Bank, City Ascom, and IJGN GROUP together utilize their respective functions to provide optimum digitalization and DX support tailored to the size and challenges of our customers.



#### Support for Cashless Payment

#### **Support for Corporate Customers to Go Cashless with Payments**

The NNFH Group helps our customers to go cashless by, for instance, proposing the introduction of corporate cards as a measure to comply with the Act on Special Provisions Concerning Preservation Methods for Books and Documents Related to National Tax Prepared by Means of Computers.

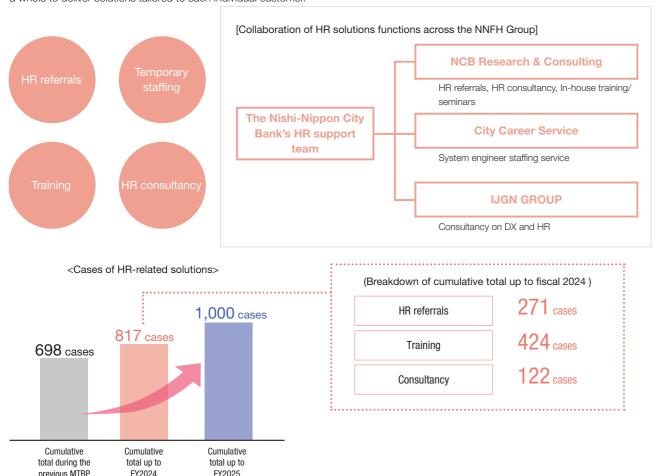


#### **Human Resources-Related Support**

#### **Providing Group-Based HR-Related Solutions**

The NNFH Group offers diverse human resource-related solutions.

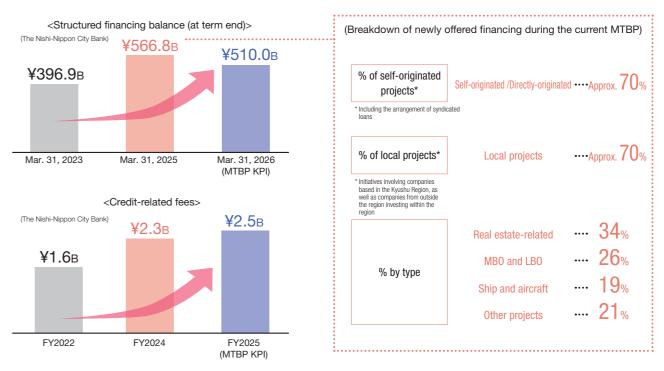
In February 2025, the Nishi-Nippon City Bank established a new human resources support team. By identifying what customers truly need and coordinating with other Group companies that provide human resource-relating solutions, the team enables the NNFH Group as a whole to deliver solutions tailored to each individual customer.



#### **Providing Diverse Fundraising Methods**

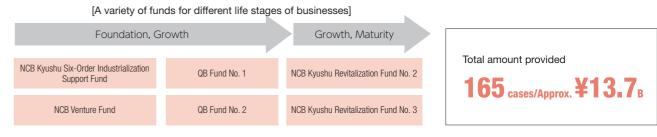
#### **Initiatives for Structured Finance**

The NNFH Group offers various types of structured finance options including real estate-related financing, MLBO financing, and ship/aircraft financing.



#### **Use of Funds**

Through funding, the NNFH Group provides local companies with a wide range of support in line with their stage of development, including start-up financing, business succession, and business revitalization. To date, these funds and other related support have enabled four companies to go public.



#### Regional Development/Support for Business Startups

#### **Active Involvement in Development of the Regional Economy/Industries**

The NNFH Group contributes to further development of Fukuoka and other areas in the Kyushu Region through active involvement in support for business startups, regional development, and growth industries such as semiconductors.

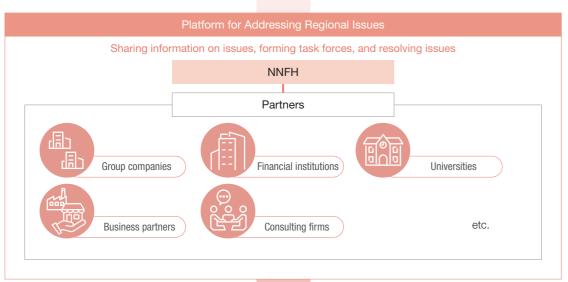


(MTRP KPI)

# **Partnering with the Local Community**

Based on the belief that "without regional development, there will be no growth of the Group," the NNFH Group is committed to a variety of initiatives aimed at contributing to the development of vibrant and prosperous communities in partnership with local governments and other collaborators.





Contributing to the Development of Prosperous Communities

#### Contributing to the Vitalization of Regions and Local Communities

#### [Local Governments: Various Agreement Partners] Comprehensive agreement partners (14 local governments) ● Fukuoka Prefecture ltoshima City Kurume City

- Tagawa City
   Nakagawa City
   Nakama City
- Individual agreement partners (9 local governments)
- lizuka City
   Itoshima City
   Ukiha City
   Kama City ■ Kita-Kyushu City
  ■ Munakata City
  ■ Yanagawa City
- Keisen Town
   Beppu City

### [Educational Institutions: Agreement Partners]

Industry-university collaboration agreement partners (9 universities)

- Kyushu University
   Kyushu Institute of Technology
- Kyushu Sangyo University
   Kurume Institute of Technology
- Seinan Gakuin University
- Nakamura Gakuen University, Nakamura Gakuen University Junior College
- Nishinippon Institute of Technology
   Fukuoka University
- Fukuoka Institute of Technology

#### Involvement in Regional Development

#### Land Readjustment Project in the Sandai District of Shingu Town

The Nishi-Nippon City Bank is participating in a land readjustment project in Shingu Town aimed at developing a new community based around disaster prevention hubs and logistic facilities. Along with the town government, local residents, and the coordinating company overseeing the project, the bank is contributing by attracting businesses, providing financial support, and other

The Nishi-Nippon City Bank aims to aid in revitalizing regions and stimulating activity through efforts such as financing projects, supporting the capital investments of incoming companies, and providing residential loans.



#### Aiding in Attracting Companies to Sasaguri Industrial Park

The Nishi-Nippon City Bank worked in partnership with Sasaguri Town to attract businesses to the Industrial Park in the Sasagurikita area, a new food industry hub developed by the town. Amid challenges such as some prospective companies revising their plans, the bank contributed to community development by attracting and financing new incoming companies through public-private collaborative support.

#### Collaborating with Local Governments

#### Selected by the Ministry of the Environment as a Decarbonization Leading Area together with Fukuoka City

In October 2024, the Nishi-Nippon City Bank joined with Fukuoka City and a number of locally based companies\* to participate in the Ministry of the Environment's Decarbonization Leading Area initiative, which seeks to create model regions that take the lead in achieving the national goal of carbon neutrality.

The NNFH Group is committed to addressing the challenges of decarbonization and climate change by promoting regional carbon neutrality through the process of reducing its own emissions while also supporting customers in their decarbonization efforts.

\*Partners: Fukuoka City; Fukuoka SoftBank Hawks Co., Ltd.; Sekisui House, Ltd.; Fukuoka University; Tenjin 2-Chome South Block Ekimae East-West Block Urban Development Promotion Council; Sekisui Chemical Co., Ltd.; Saibu Gas Co., Ltd.; NNR Shizen Energy G.K.; and The Bank of Fukuoka, Ltd.

#### Involvement in the Koga City Decarbonization Support Platform

In May 2025, NCB Research & Consulting was commissioned to operate Koga City's Decarbonization Management Support Platform\*. Moving forward, we will work in collaboration with local economic organizations and specialized institutions to establish a hands-on support system for small and medium-sized enterprises, with the aim of simultaneously addressing regional challenges and fostering economic circulation.

\*A platform established by Koga City with the goal of building a sustainable operating model to support small and medium-sized enterprises in decarbonizing their operations, as a step toward achieving carbon neutrality by 2050.

#### Donations for Tax and Public Fee Self-Payment Machines through the Regional Revitalization Support Tax System

In March 2025, the Nishi-Nippon City Bank made donations to Itoda Town, Sasaguri Town, and Sue Town under the Regional Revitalization Support Tax System, as part of its initiatives to promote regional revitalization. These donations are being used to install tax and public fee self-payment machines in the town offices, helping improve resident services by streamlining local tax payment procedures.





(Sasaguri Town Mayor Tadashi Miura, right)

#### Support for Regional Revitalization Using Corporate **Version of Hometown Tax**

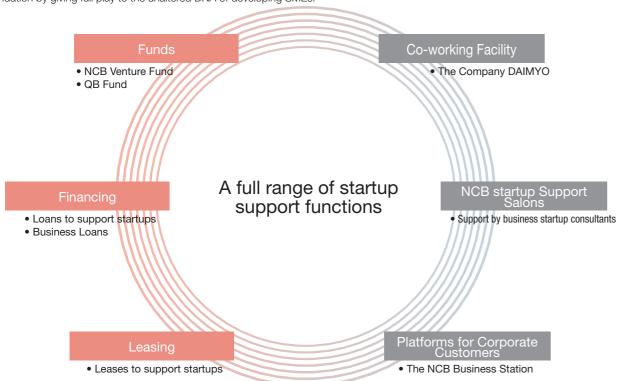
In June 2023, the Nishi-Nippon City Bank launched the first web portal operated by a regional bank for the corporate version of hometown tax. The website describes local governments' regional revitalization projects in an easy-to-understand manner, and users can apply to pay the tax through the website. Thirty local governments are listed as potential donation recipients (as of April 2025). https://furukamu.com/

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### **Partnering with the Local Community**

#### Efforts to Create Industries and Jobs in the Region

The NNFH Group started as a financial institution specializing in financial services for SMEs. The Group is making active contributions to the creation of industries and jobs in the region by providing funds and consulting services to venture businesses before and after foundation by giving full play to the unaltered DNA of developing SMEs.



16.027

visitors in total

(as of March 31, 2025)

#### **NCB Startup Support Salons and Business Startup Consultants**

At the NCB Startup Support Salons in Fukuoka City and Kita-Kyushu City (opened in February 2016 and November 2017, respectively), the Nishi-Nippon City Bank offers consultation services on everything to do with starting a business, including support for prestartup business plan formulation, financing at the time of startup, post-startup management guidance/consultation, and organization of seminars. The salons also provide entrepreneurs with opportunities to network with their peers.

At these salons, consultants offer one-stop and finely-tuned consultations related to the startup. Online consultation services are also available.

#### A Co-working Facility, The Company DAIMYO

In May 2022, the Nishi-Nippon City Bank established a brand new co-working facility, The Company DAIMYO, within its Daimyo Branch building.

There, our resident business startup consultants address a variety of issues that customers may encounter before and after starting a business. Also organized at the facility are periodic consultations by certified tax accountants and other specialists and gatherings designed to allow the tenants to build a network.

#### NCB Business Loans and Bank of Nagasaki Business Loans

The Nishi-Nippon City Bank offers NCB Business Loans, which are designed to financially support businesses run by sole proprietors. Everything from application to conclusion of a contract can be completed online anytime, anywhere without having to visit a physical

Meanwhile, the Bank of Nagasaki offers Bank of Nagasaki Business Loans. Some of their advantages include a simple application procedure that doesn't require applicants to

submit income verification documents and speedy screening that an application may be filed via facsimile and responded to the following

#### NCB Leasing Support for Business Startups and Nagasaki Leasing Support for Business Startups

The Nishi-Nippon City Bank and the Bank of Nagasaki, in cooperation with Kyushu Leasing Service, provide individual business owners who are considering installing startup-related equipment with business startup leasing support.

# **NNFH Business Idea Competition: Open Innovation Hub**

NNFH held a final selection meeting for the 5th NNFH Business Idea Competition: Open Innovation Hub in February 2025.

From among the 106 groups that entered the competition, seven finalists in the Business Category and two finalists in the Seed Category made presentations during the final selection. The following two groups received the top awards.





Summary Al-powered cybersecurity measures



Summary Al-powered service for taking study notes

# **Business Plan Contest: CHALLENGE 2024**

In November 2024, City Ascom held the business plan contest: CHALLENGE 2024 under the theme of "Solving Social Issues through Digital Technology," with the aim of accelerating regional collaboration through service development and co-creation activities with private-sector companies.





raise INC. — Corporate bicycle rental service aimed at maintaining employee health Top prize winner: tatamama General Incorporated Association — Childcare support app for mothers of twins, triplets, etc. Judges' special award winner: bel, LLC — Community platform for building sustainable relationships with graduates using NFTs

#### **NCB Open Accelerator**

In cooperation with KPMG Japan, the Nishi-Nippon City Bank in 2022 launched the NCB Open Accelerator\* program, which supports the creation of new businesses by local organizations and companies, and contributes to the revitalization of local economies.

\* The program aims to create new businesses by combining the technologies, expertise, sales channels, and other resources owned by participating companies with the innovative business models, advanced technologies, and expertise of startup

In March 2025, NCB Open Accelerator@Fukuoka 2024 held a meeting to report its final outcomes. At the meeting, the five participating companies reported on the results of their efforts to create new businesses, which they had been working on in collaboration with startups under themes they had respectively chosen. The program's activities over a period of around eight months gave rise to opportunities for new business collaboration among the participating companies.



#### [Companies Participating in FY2022]

[Companies Participating in FY2023]

- Dhowa Technos Co., Ltd. Fukuoka SoftBank Hawks Co., Ltd.
- ♠ Kubarahonke Co., Ltd. ♠ Nishikei Co., Ltd. ♠ QTnet Co., Ltd. (Listed in alphabetical order)



#### [Companies Participating in FY2024]

● Fuchigami Fines Co., Ltd.
● KyusyuCarLease Co.
● Ohga Pharmacy Co., Ltd.

■ Eishinkan Holdings Co., Ltd.
■ Green Co-op Community ● Sakushushoji Co., Ltd. ● teno. Holdings Company Limited

- Uemura Group (Uemura Kensetsu Corporation, etc.)
- (Listed in alphabetical order)

(Listed in alphabetical order)

- Observer: Eishinkan Holdings Co., Ltd.\*
- \*Participated in fiscal 2023 and joined as an observer in fiscal 2024.





Nishi-Nippon Financial Holdings, Inc. INTEGRATED REPORT 2025 Nishi-Nippon Financial Holdings, Inc. INTEGRATED REPORT 2025

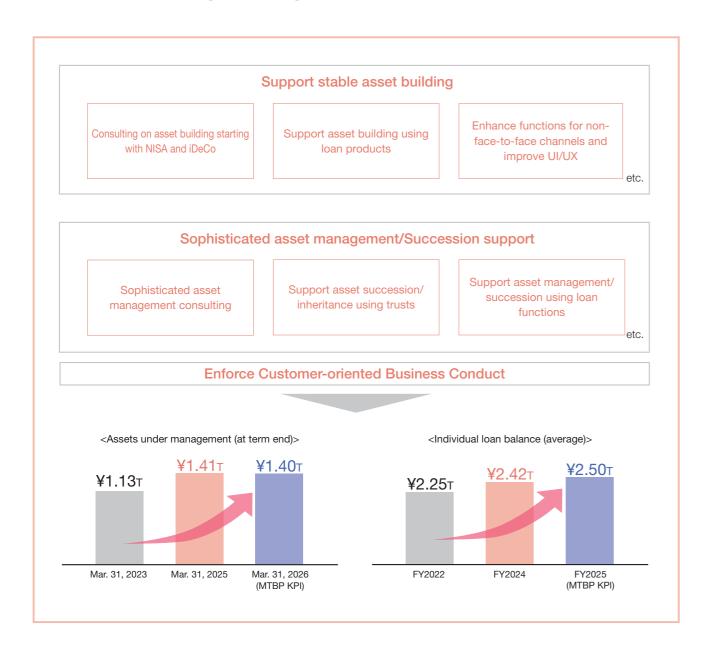
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# (ii) Providing Solutions to Retail Customers

The NNFH Group provides optimal solutions for each customer by enforcing customer-oriented business conduct and consulting on all assets and liabilities for a broad range of customers.



#### Consulting on Full Range of Assets and Liabilities of Customers



#### Consulting on Asset Building

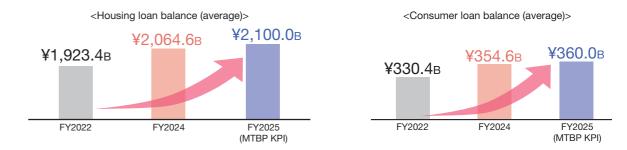
#### Consulting Services to Help Build Assets Starting with NISA

The NNFH Group focuses on providing consulting services that help our customers build assets, including proposals on long-term diversified investments that leverage NISA, regular investment trusts, and other options. The NNFH Group also actively provides financial and economic training in collaboration with municipalities, schools, and other local bodies. (See page 40 for specific examples of financial and economic training)



#### **Providing Loan Products Matching Customers' Life Stages**

The NNFH Group provides loan products that match our customers' life stages by flexibly assigning personnel to our dedicated loan sites and expanding application channels of various types of loans using non-face-to-face channels.



#### **Providing Solutions for Wealthy Individuals**

#### **Provide Sophisticated Solutions with Bank and Securities Collaboration**

The NNFH Group provides sophisticated solutions with mutual customer referral/collaboration between banks and securities corresponding to the needs of each customer, and in fiscal 2024, the number of active accounts held by high-net-worth individuals at Nishi-Nippon City Tokai Tokyo Securities was approximately 1.9 times that of 2022.

#### Asset Succession/Inheritance Initiatives

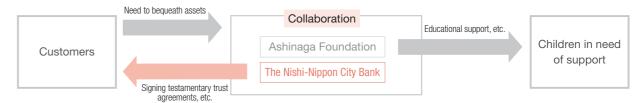
#### **Support for Asset Succession/Inheritance Using Trust Functions**

The NNFH Group supports smooth asset succession/inheritance for customers by enhancing trust business initiatives in preparation for the "Great Inheritance Era."



#### Signing a Partnership Agreement on Testamentary Trust Services with the Ashinaga Foundation

In December 2024, the Nishi-Nippon City Bank became the first Kyushu bank to sign a Partnership Agreement on Testamentary Trust Services with the Ashinaga Foundation, a general incorporated foundation that provides educational funding. In collaboration with the Ashinaga Fundation, the Nishi-Nippon City Bank helps customers realize their wish to have their assets used to support children, who will carry the burden of shaping society in the future.



#### **Building a Framework for Customer-Oriented Business Conduct**

#### Basic Policy for Management and Building of Customers' Assets

Under the Group Management Philosophy, the NNFH Group rolls out comprehensive financial services that exceed the expectations of customers and host communities. To appropriately manage and build customers' assets, the NNFH Group has built a framework for customer-oriented business conduct by establishing the Basic Policy for Management and Building of Customers' Assets (Basic Policy on Fiduciary Duty).

The NNFH Group has set objective and specific KPIs to assess the status of customer-oriented business conduct based on the basic policy. The status is disclosed regularly and reviewed as needed.

The complete text of the basic policy and details of initiatives can be viewed on the NNFH corporate website.

https://www.nnfh.co.jp/fiduciaryduty.html

#### Basic Policy 1. Building a Framework for Customer-Oriented Business Conduct

In accordance with the Group Management Philosophy, the NNFH Group strives to ensure thoroughly customer-oriented business conduct, aiming to be a comprehensive financial group chosen by customers. Each and every officer and employee works in a way sincere and fair for customers.

Improving evaluation methods for sales staff

Complying with laws and regulations, improving verification systems, etc.

Appropriate management of conflicts of interest

etc.

#### **Basic Policy 2. Offering Optimal Products and Services for Customers**

Through dialogue with customers, the NNFH Group accurately understands customer needs and strives to offer optimal products and services suited to customers' asset status, experience, knowledge, and purpose of asset management.

Identifying customer needs and confirming suitability

Proposals for stable asset building

Promoting digital and non-face-toface transactions

Consultation at branches where customers can visit on holidavs

Improving sales staff expertise

etc.

#### Basic Policy 3. Providing Information to Customers in a Better Way

The NNFH Group strives to provide important information in a way easy to understand for customers, according to product and service characteristics, customers' experience and financial knowledge, and other factors. This helps customers select products and services that meet their needs.

Providing information through applications, seminars, etc.

Providing information to schools, etc.

Follow-up services

etc.

### **Customer-Oriented Financial Sales Company** Evaluation by a Credit Rating Agency\*

Our customer-oriented approach to financial product sales was recognized in the R&I Customer-Oriented Financial Sales Company Evaluation. The Nishi-Nippon City Bank received a rating of "SS," the highest among domestic banks, and Nishi-Nippon City Tokai Tokyo Securities received a rating of "S+," the highest among domestic securities companies.



### **Renewal of the Nishi-Nippon City Bank App**

The Nishi-Nippon City Bank offers the Nishi-Nippon City Bank App, which enables customers to open investment trust and foreign currency deposit accounts, apply for transactions, and complete other

We are also working to boost customer convenience by renewing various transaction screens in the app and adding new features



#### **Providing Information through Seminars**

The NNFH Group holds seminars to provide as many customers as possible with the opportunity to begin building assets.

In June 2024, the Nishi-Nippon City Bank co-hosted the Money-Growing Caravan: Learn About NISA in Fukuoka Prefecture with Nomura Asset Management Co., Ltd. and baton inc., aiming to provide participants with an enjoyable opportunity to learn about asset management.

In December 2024, the Nishi-Nippon City Bank also held a seminar with Mitsubishi UFJ Asset Management Co., Ltd. on NISA usage strategies.



#### **Focus**

# **Financial and Economic Education Activities**

IIII

The NNFH Group provides financial and economic education that helps raise financial literacy of local communities in collaboration with local governments, schools, and other entities.

### **Events and Seminars to Provide Economic/Financial Information**

#### Lectures on Economic Matters

 $\mathbf{I}$ 

Since January 2008, the NNFH Group has hosted this popular annual talk by the Nishi-Nippon City Bank's Special Advisor Isao Kubota, to share the latest financial and economic information that customers may find useful in steering their businesses or developing a business outlook for the new year. A total of 18 sessions have been held as of March 31, 2025.

#### Asian Finance and Economic Forum 2024

In August 2024, the Nishi-Nippon City Bank hosted the Asian Finance and Economic Forum 2024 as part of its 20th anniversary celebrations, with the aim of providing participants with the latest information on finance and economics in Asia (co-hosted by Fukuoka Prefecture, Fukuoka City, and Kitakyushu City).

#### Financial Literacy & Asset Building Seminar

The Nishi-Nippon City Bank held seminars on financial literacy and asset building targeting university students at Nakamura Gakuen University Junior College in November 2024 and at Seinan Gakuin University in

The seminars provided information on the global and domestic economic environments, the importance and risks of asset building, as well as strategies for avoiding financial troubles.

#### **Finance Literacy Education**

Since August 2007, the Nishi-Nippon City Bank has supported financial literacy education by, for instance, organizing a series of workshops for local elementary school students to teach them the value and role of money. A total of 74 sessions were held between April 1, 2024 and March 31, 2025.

#### Dispatch of Lecturers and On-site Classes

#### Collaboration with Universities

The NNFH Group dispatches its officers and employees to local universities in order to support university students in learning practical financial knowledge.

In fiscal 2024, the Group offered lectures on banking theory at Kyushu Sangyo University, and held seminars on developing financial specialists at Seinan Gakuin University and on the financial industry at Fukuoka University.

#### **Provision of Learning Materials**

#### **Production of Original Materials**

The Nishi-Nippon City Bank produces original materials for financial literacy education programs (for elementary and junior high school students). The materials are available on its website and are also distributed as booklets.

The bank's financial literacy education program for elementary school students received an excellence award in May 2024 at the 2024 Consumer Educational Materials Awards organized by the National Institute on Consumer Education.

https://www.ncbank.co.jp/corporate/chiiki\_shakaikoken/literacy/







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# Basic Strategy II. Sales Reform

The NNFH Group carries on the concept of 'pursuing the best mix of physical ("human touch") and digital solutions,' as set forth in the previous MTBP, and further enhance the functions of digital channels, while this time placing particular emphasis on the "human touch" elements as we work to strengthen relationship management.

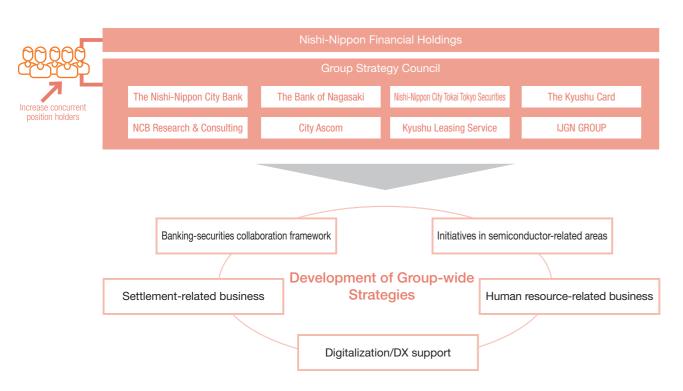


# (i) Strengthening the Sales System

#### **Enhance the Group Collaboration System**

The NNFH Group practices matrix management, in which NNFH (the holding company) develops group-wide strategies based on the needs of each customer.

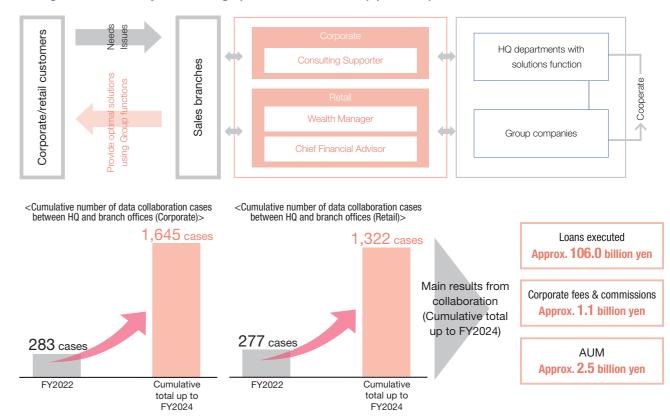
We increase the number of employees who hold concurrent positions at NNFH and other companies, and we roll out cross-Group strategies through the Group Strategy Council, etc., comprised of eight Group companies.

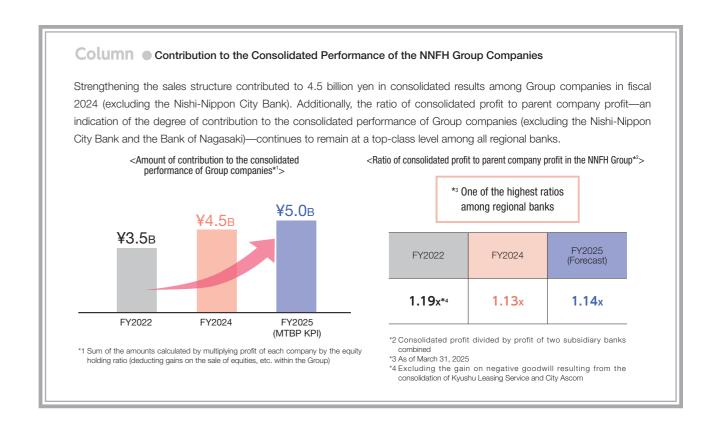


#### Strengthen the HQ Support System

In April 2023, the Nishi-Nippon City Bank created units specializing in linking customers' challenges and needs with the solutions the Group could offer. This has significantly increased the number of cases of collaboration between the headquarters and sales branches.

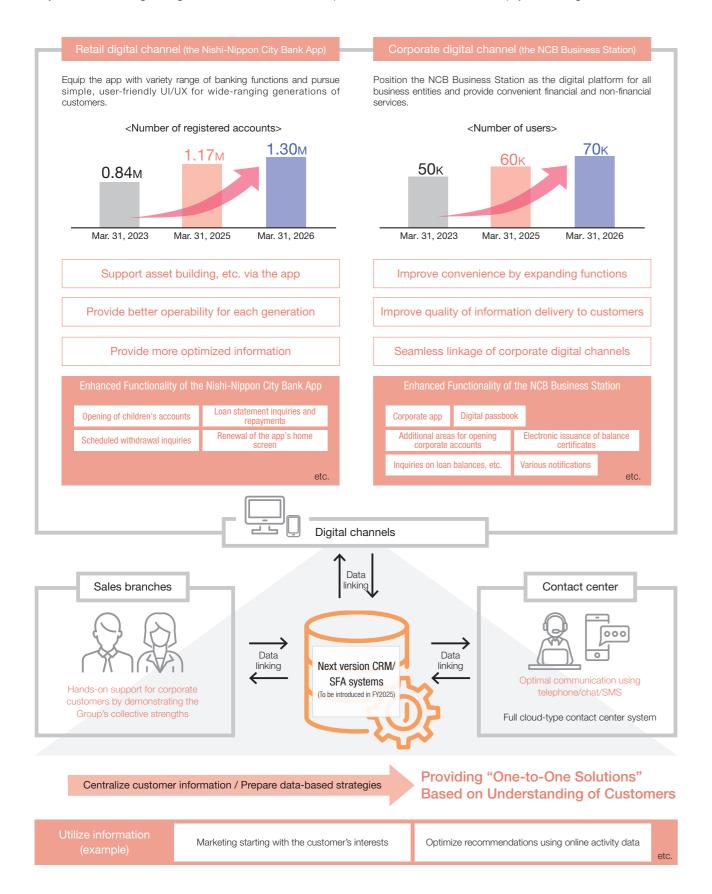
#### Strengthen the "Hub" by Establishing Specialist Teams in HQ (April 2023-)





# (ii) Digital Strategy

The Nishi-Nippon City Bank expands digital channel functions for corporate and retail customers and improves UI/UX in addition to building a system for centralizing/utilizing customer information. Provide optimal solutions for each customer in physical and digital channels.



#### Services for Retail Customers

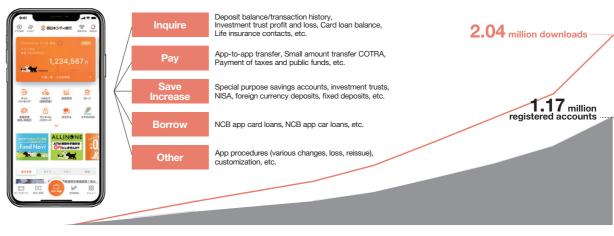
#### **Expanding Functions of the Nishi-Nippon City Bank App**

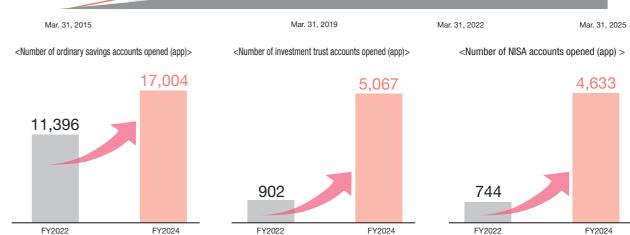
Since its March 2015 launch, the Nishi-Nippon City Bank app, a smartphone app offered by the Nishi-Nippon City Bank, has continued to expand its functions and the number of service procedures that can be completed through the app, such as opening savings accounts, conducting card loan and mutual fund transactions, and using smartphone ATM.

The app is popular among customers, evidenced by a total of 2.04 million downloads with 1.17 million account registrations as of March 31, 2025.

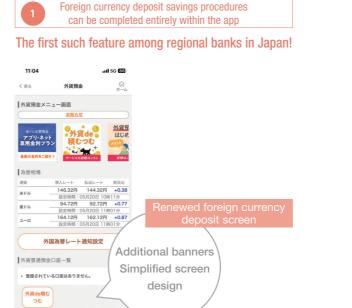
Going forward, we will continue to provide convenient services and expand contact points with retail customers under the concept of "Have a bank in your smartphone!"

#### Have a bank in your smartphone!





#### New Features of the Nishi-Nippon City Bank App





#### The first such feature among all financial institutions in Japan!

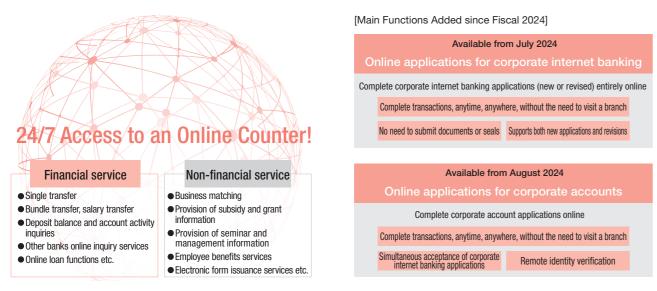


#### Basic Strategy II. Sales Reform | (ii) Digital Strategy

#### **Services for Corporate Customers**

#### Introducing the NCB Business Station, a Platform for Corporate Customers

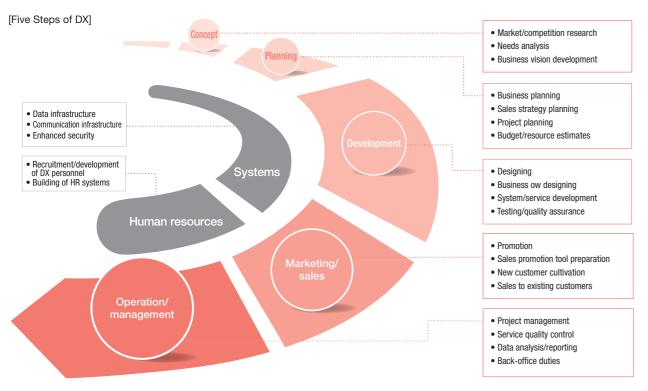
In December 2020, the Nishi-Nippon City Bank opened the NCB Business Station, a platform for corporate customers. The online platform aims for a one-stop service providing financial and non-financial transactions, under the concept of "24/7 access to an online counter!" The unique system was jointly developed with NTT DATA Corporation.



#### **Strengthening the Framework for Providing Digital Solutions**

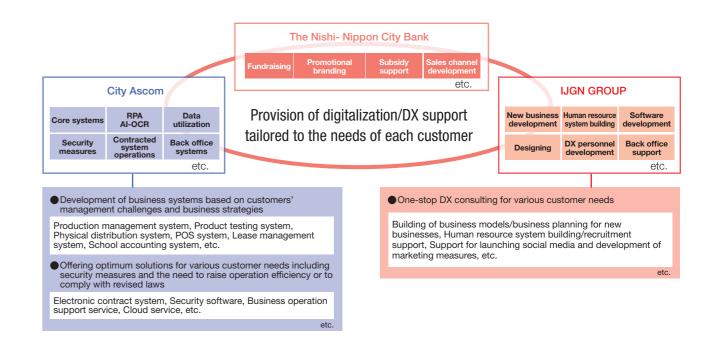
The Nishi-Nippon City Bank established a group mainly handling digital solutions within the Digital Strategy Division in April 2024 to enhance its framework to offer solutions for its customers' digitalization and DX needs (the group is an upgraded form of a team mainly handling digital solutions that was established in the same division in October 2022).

Under this framework, the bank supports digitalization efforts of its customers to help them increase their operational efficiency as well as their DX efforts to support their business reforms.



#### The NNFH Group's DX Support System

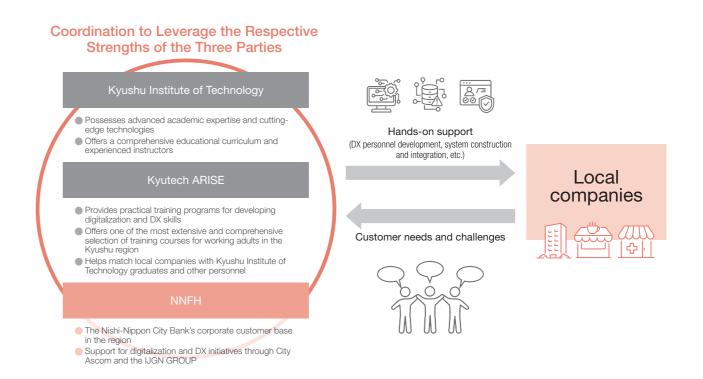
The Nishi-Nippon City Bank, City Ascom, and the IJGN GROUP have established a cross-group sales force to provide appropriate solutions to the various issues faced by our customers in implementing digital transformation.



#### **Signing DX Support Agreements**

In February 2025, NNFH signed DX Support Agreements with the Kyushu Institute of Technology and Kyutech ARISE.

Each of the three parties—operating in coordination to leverage their respective strengths—works to revitalize the regional economy through initiatives such as developing human resources for digitalization and DX, and supporting the DX efforts of local companies.



### (iii) Work Reform

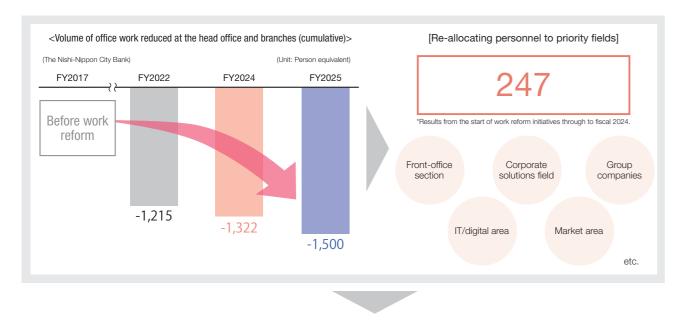
In April 2018, the Nishi-Nippon City Bank embarked on a series of work reforms, comprising the three pillars of work flow innovation, digital innovation, and resource innovation. These attempts to carry out work reforms have not only helped reduce the amount of administrative work and expenses, but have also led to major qualitative changes to the entire organization on a scale that is arguably the largest in the bank's history.

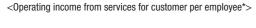
#### A General Picture of Work Reform

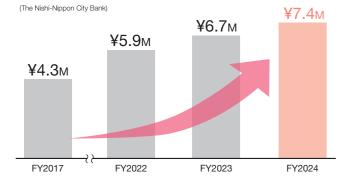


#### **Initiatives to Enhance Operational Efficiency and Productivity**

Through its work reform initiatives, the Nishi-Nippon City Bank is significantly reviewing operations and reallocating resources, reducing the volume of work at the head office and branches equivalent to about 1,300 employees so that personnel made available through improved efficiency can be redeployed to priority areas. These efforts have steadily improved productivity per employee.



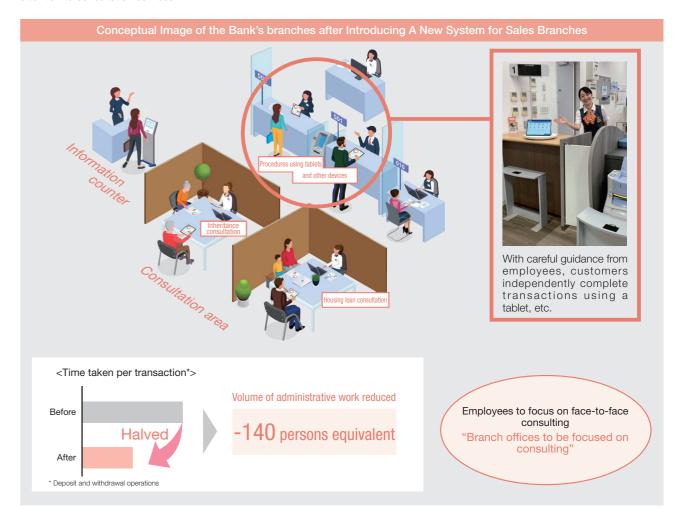


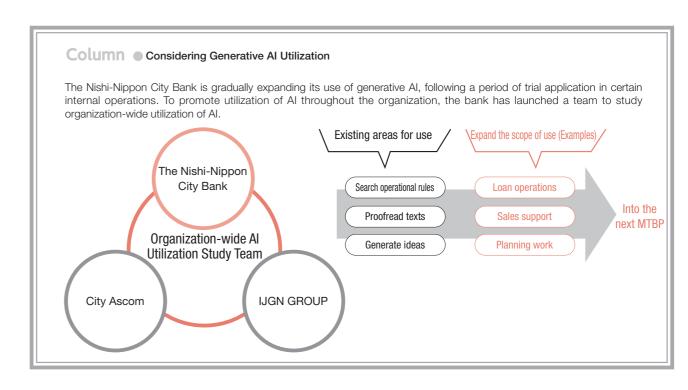


Productivity per Person Increasing Steadily

#### Introduction of a New Branch System

The Nishi-Nippon City Bank completed system renewal at all branches by March 2025. The new system has improved customer convenience by shortening the processing time per transaction and other enhancements, enabling employees to devote greater attention to consultation services.





<sup>\* (</sup>Average balance of loans and bills discounted x Loan-to-deposit spread + Net fee and commission income – General and administrative expenses) ÷ Average number of employees during the fiscal year

# Basic Strategy II. Human Resource Reform

#### Human Resource Development Policy (the Current MTBP's Vision)

The roles of each employee as a contact point with customers become increasingly important for the NNFH Group to offer the functions of its collective strengths and solutions to meet the diverse and sophisticated needs of customers in an environment that is undergoing accelerating changes.

The NNFH Group is strengthening its efforts to develop human resources for raising the professionalism and skills of its employees and enhancing investments in people who form the source of the competitiveness of its business by, for instance, creating a workplace that motivates employees so that its diverse human resources can carry out their duties with a sense of pride and satisfaction.

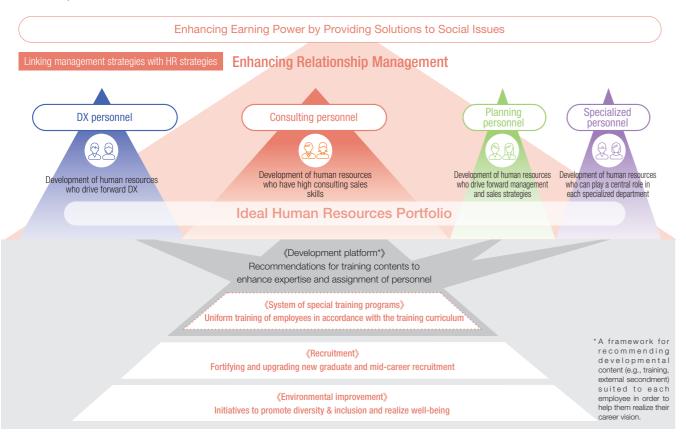


#### Personnel Strategy

#### **Realization of Ideal Human Resources Portfolio**

The MTBP promotes strategic personnel management that is linked to management strategies, strongly supporting the growth of each employee through the expansion of training programs designed for reskilling and other measures.

The Group defines human resources who will shoulder the future of the NNFH Group as strategic human resources in all areas including consulting, DX, and planning, and is making earnest efforts to develop strategic human resources to build an optimum human resources portfolio.



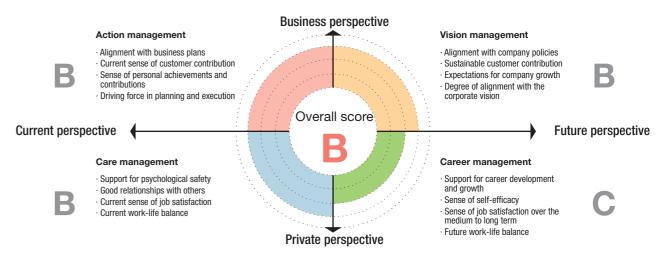
#### **Initiatives to Improve Engagement**

Creating an environment that gives employees job satisfaction and allows them to perform their duties with a sense of pride is important to ensure that they fully utilize their capabilities and achieve our management strategies.

Under the MTBP, the NNFH Group is committed to creating a highly autonomous workplace that provides both psychological safety and a sense of purpose, which form the basis of a vigorous and diverse organizational culture. We also implement measures to improve employee engagement based on the visualization and analysis of the organization's status, using an engagement survey (Potential Cloud) offered by IJGN GROUP, an NNFH Group company.

#### **Engagement Survey Results (the NNFH Group)**

In fiscal 2024, the NNFH Group conducted its first group-wide engagement survey. Evaluations from the current perspective (including action management such as alignment with business plans, and care management such as support for psychological safety) were found to be generally positive. On the other hand, evaluations from the future perspective (including vision management such as alignment with company policies, and career management such as support for career development and growth)—which reflect the expectations of survey responders both for the future of the NNFH Group and for themselves—showed room for improvement.



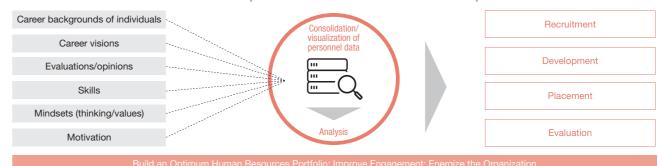
#### **Engagement Survey Results (The Nishi-Nippon City Bank)**

The Nishi-Nippon City Bank regards sense of growth, pride in working at the bank, psychological safety, and sense of purpose (vision and philosophy) as key indicators for measuring employee engagement, and tracks changes in these factors over time. In fiscal 2024, all of these indicators showed year-on-year improvements, confirming increases in employee engagement.

Sense of grov	vth	EY2024 B 64.4pt	(	FY2023 B 61.9pt		Sense of progression working at the		FY2024 B 67.9pt	1	FY2023 B 64.6p	
Psychological s	afety	Y2024 A 73.3pt	1	FY2023 <b>A</b> 72.3pt		Awareness ( (Vision/Philo	•	FY2024 B 64.0pt	1	FY2023 B 61.3p	
Score	100	90	80	70	60	50	40	30	20	10	0
Rating	SSS	SS	S	А	В	С	D	Е	F	G	GG
	Agree 4										→ Disagree

#### **Utilization of People Analytics**

The Nishi-Nippon City Bank consolidates, visualizes, and analyzes various personnel data including the career backgrounds and career visions of individuals and uses them in all facets of personnel affairs such as recruitment and development.

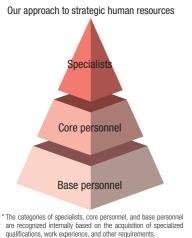


50

# (i) Human Resource Development

#### **Development of Strategic Human Resources**

The NNFH Group uses the term 'strategic human resources' (consulting, DX, planning, and specialized personnel), to describe the highly specialized human resources in each field who are essential in realizing the Group's management strategies. We work to systematically develop such human resources to build an optimum human resources portfolio.



Each employee pursues expertise and further develops their skills according to their own career vision and aptitudes





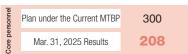
Acquisition of the basic skills in each field that all employees should learn

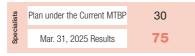




#### Consulting personnel

Human resources with knowledge of tax planning, business succession, asset management, real estate, etc. and the ability to propose solutions ("One-to-One Solutions") for the diverse range of challenges our clients face to meet their respective needs





Small and Medium Enterprise Management Consultant certification, 1st-grade Certified Skilled Professional of Financial Planning certification, Real Estate Broker certification, etc

2nd-grade Financing certification, 2nd-grade Certified Skilled Professional of Financial Planning certification, etc.

### **DX** personnel

Human resources with the ability to propose organizational and business transformations inside and outside the company using advanced data processing technologies and digital technologies

sonnel	Plan under the Current MTBP	1,100
Sore per	Mar. 31, 2025 Results	636

ialists	Plan under the Current MTBP	90
Speci	Mar. 31, 2025 Results	58

mplementation of training programs and workshops to enhance DX skills DX literacy training, data engineer training programs, etc.

Implementation of exam preparation seminars Information Technology Passport, 3rd-grade Financial Services DX Support Coordinator Course, etc.

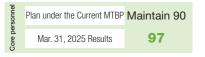
#### Column Cultivation of Human Resources Skilled in Al-driven Business Reform

The IJGN GROUP held a hackathon\* for all employees to enhance their ability to launch into action. At the hackathon, under the theme of "regional revitalization," participants made use of generative Al in the process of coming up with and embodying ideas, creating prototypes, and making improvements. \*A combination of "hack" and "marathon." Participants engage in intensive development over a short period of time



#### Planning personnel

Human resources with the ability to perceive the external environment and the issues facing the NNFH Group from a bird's eye view based on objective data, and the ability to develop and implement plans from a company-wide perspective across boundaries in the organization for the further growth of the NNFH Group



Specialists	Plan under the Current MTBP	100
Speci	Mar. 31, 2025 Results	86

Dispatch to business schools





ûdemy business™ Streaming training videos for enhancing planning skills

#### Specialized personnel

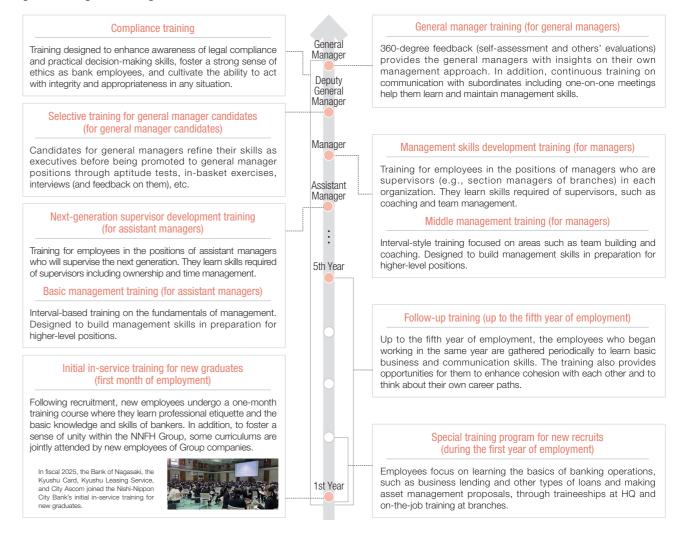
Human resources who can play core roles in highly specialized departments

\* For the development of consulting and DX personnel, we will increase the total number of core personnel and specialists from among all of our employees. For the development of planning and specialized personnel, we will improve the professional skills and experience of HQ employees assigned to planning and other specialized sections in our headquarters.

#### Training by Job Class and Duties

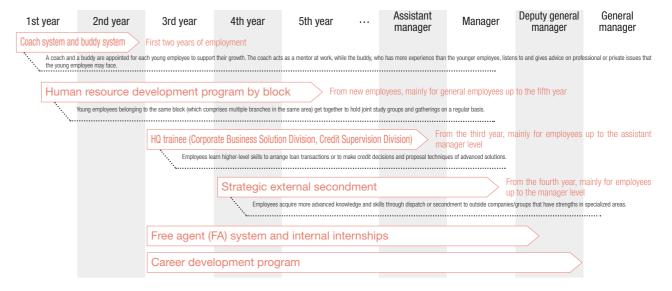
#### **Training System by Job Class**

The Nishi-Nippon City Bank provides seamless training by job class in accordance with the roles required in each position, from new



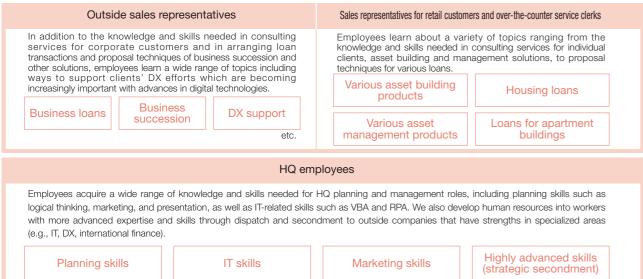
#### **Career Support**

Believing that the growth of diverse individuals will lead to the growth of the NNFH Group, the Nishi-Nippon City Bank offers systems and opportunities that help each employee develop a clear career vision and realize this vision.



#### **Training System by Duties**

The Nishi-Nippon City Bank is expanding its training programs that help employees acquire knowledge and skills needed in various duties such as corporate customer sales, retail customer sales, over-the-counter services, and headquarters operations, to strongly support the



#### **Support for the Development of Younger Employees**

To standardize on-the-job training (OJT) and ensure a consistent training environment, the Nishi-Nippon City Bank has established guidelines and codes of conduct for OJT at its branches and provides training for branch managers and supervisors responsible for development. The bank has also created a pairing system where a young sales representative is instructed one-to-one by a more experienced sales representative to help them develop communication skills and improve their capability to make proposals to clients. In addition, the bank has formed a Loan Development Support Team comprising experienced employees, who provide guidance to younger colleagues and pass on their skills to arrange business loan transactions and make credit decisions.

Standardization of on-the-job training (Establishment of guidelines and codes of conduct)

Pairing young employees with more experienced sales representatives

Support for young sales representatives by the Loan Development Support Team

#### **Reskilling Support**

#### **Support for Qualification Acquisition**

The Nishi-Nippon City Bank is enhancing its IT and DX-related training programs to keep pace with rapid technological innovations and evolving business models. For employees seeking to obtain advanced qualifications, the bank also provides subsidies for tuition at vocational schools and offers various exam success support programs that encourage employees to learn from and challenge one another as they work toward their goals.



#### **External Training**

The Nishi-Nippon City Bank makes active use of external training opportunities to develop planning personnel capable of formulating and implementing initiatives from a cross-organizational company-wide perspective. The employees are trained to take a broad view of the external environment and the challenges facing the NNFH Group, firmly grounded in objective data, with the goal of driving further growth of the Group.

External training to enhance planning skills

Cumulative number of participants [External training, trainees, etc.] in external training programs The Graduate School of Project Design

(April 2004 to March 2025)

#### **Reskilling Training**

The Nishi-Nippon City Bank conducts reskilling training to facilitate transfers between the headquarters and branches, as well as reemployment.

HQ staff reskilling training

Sales staff reskilling training

Reemployment support reskilling training

220

\*Acquisition of advanced PC skills, etc.

53

\*Acquisition of market-related knowledge, etc.

\*Acquisition of advanced PC skills, etc

#### Column Systems and Initiatives to Support the Realization of Career Visions (the Nishi-Nippon City Bank)

#### Free agent (FA) system

This system allows employees to apply for their desired departments and positions as a means of guiding their own career paths. It provides opportunities for employees to make independent career choices and take on new challenges, in order to foster individual development and enhance the vitality and flexibility of the entire organization.

#### Internal internships

This program enables employees to gain hands-on experience in HQ operations that interest them. It deepens their understanding of HQ functions while also supporting their future career development.

#### Experience of a FA system user



When I was a sales representative at a branch working with my customers, I became acutely aware that DX was advancing in communities faster than expected. As I was also interested in HQ duties, I used the internal internship system and became a short-term intern at the IT Planning and Management Division. Experiencing at first hand what the Division did made me realize the impact of IT on the bank's operations.

Following this experience, I used the FA system to transfer to the IT Planning and Management Division. As our customers' needs diversify, the bank's roles are also expanding. I hope to contribute to the development of both our customers and the bank by acquiring specialist knowledge in IT while utilizing my experience at branches.

IT Planning & Management Division Isagai Yuto (joined FY2019)

#### Career consultations

Young employees (assistant managers or below) compile their career history, skills, and future career aspirations into a Career Design Sheet. Supervisors use this sheet as a guide when interviewing employees to aid them in clarifying and achieving their career plans by offering advice on how to realize their career goals

#### One-on-one meetings

Subordinates are encouraged to freely express their thoughts and opinions through conversation with their superiors, while the superiors are supposed to provide appropriate feedback and advice. This promotes the growth of subordinates and builds trust between them.

#### 360-degree feedback

This system is designed to enable general managers, section managers, and other managerial positions to identify how their actions are conveved to and perceived by others, and to provide feedback. It is intended to help those in managerial positions to recognize differences in the way of perceiving their strengths and challenges between them and other people, in order to improve their management skills to enhance organizational performance

#### Major Achievements in Human Resource Development

#### **Training expenses**

Total training expenses (FY2024)

(¥185 million in FY2023)

#### Average training expenses per person (FY2024)

(56,000 yen in FY2023)

\* Including expenses for IT systems related to HR development and expenses for voluntary professional development seminars (financial incentives for those who obtained professional qualifications)

Financial industry average

(FY2023 results)

32.000 ven

(The Nishi-Nippon City Bank)

(The NNFH Group\*)

(The Nishi-Nippon City Bank)

Number of participants in training and voluntary

professional development seminars (FY2024)

(18 459 in total in FY2023)

Number of IT passport holders (as of March 31, 2025)

(1,055 as of March 31, 2024)

\* The Nishi-Nippon City Bank, The Bank of Nagasaki, City Ascom, and IJGN GROUP)

### **Training hours** Total training hours (FY2024)

thousand hours in total

(203 thousand hours in total in EY2023)

#### Average training hours per person (FY2024)

hours in total (61.7 hours in total in FY2023)

(FY2023 results) 22.0 hours Basic Survey on Human Resource

(The Nishi-Nippon City Bank)

#### Number of career support menu users\* (FY2024)

(228 in FY2023)

\* Users of the FA system, internal internship system, programs to support people taking exams for advanced qualifications (The Nishi-Nippon City Bank)

#### Number of employees with advanced qualifications\* (as of March 31, 2025)

(430 as of March 31, 2024)

\* Professional qualifications, Banking Business Proficiency Test Grade 1, advanced IT related qualifications, etc.

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# (ii) Greater Job Satisfaction

#### Maintenance of Work Environment

The NNFH Group creates a workplace environment that enables each of its employees to work energetically through improvements to its office environment (e.g., rebuilding of the Nishi-Nippon City Bank's head office main building, renovation of branches, and introduction of casual business clothing) and improvements in the treatment of its employees.

#### Improve treatment of employees

#### Increase salary levels

Around 5% on average for three consecutive years (annual salary including regular pay rises) (The Nishi-Nippon City Bank)

#### Increase starting salary levels

To ¥270,000 by FY2026 (¥215,000 in FY2023 → ¥240,000 in FY2024 → ¥260,000 in FY2025 (The Nishi-Nippon City Bank

#### Increase shareholding incentive payments

10% higher than the October 2024 contribution

(The Nishi-Nippon City Bank)

#### Improvements to Office Environment

#### Rebuilding of the Nishi-Nippon City Bank's head office main building

The Nishi-Nippon City Bank is rebuilding its head office main building, which is scheduled to open around summer 2026. The new head office building will offer more comprehensive benefit facilities aimed at improving job satisfaction and engagement among all employees.

#### [Examples of employee benefit facilities]

#### Knowledge sharing space Relaxation space

Promote communication and enable more flexible work

#### Co-working space Self-development space

Promote employee health and foster a spirit of

### [Main features of the new head office building]

### Large-scale multi-level plaza

Development of a large-scale multi-level plaza, the Connected Core, to provide better access to Hakata Station



#### Environmental considerations

- Creation of green spaces designed with pedestrians in mind
- Adoption of proven environmental technologies with the aim of obtaining ZEB Ready



#### Multi-purpose hall

- A roughly 400-seat, underground, multipurpose hall for concerts, seminars, and other events
- Also able to serve as a temporary shelter for people unable to return home following a



#### **Branch office renovations**

Chikushidori Branch (September 2023)



Kashi Branch (November 2024)



Imari Branch (November 2024)



ljiri Branch (February 2025)





Introduction of casual business clothing



For employees working in HQ: From May 2024 For employees working in branches: From October 2024

(The Nishi-Nippon City Bank)

#### **Diversity & Inclusion**

The NNFH Group is committed to creating a diverse and vibrant organization to improve its corporate value over the medium to long term. In addition to our efforts to empower our female employees, which we began in earnest in 2008, we have also actively been recruiting midcareer workers with diverse skills and experiences in recent years.

#### **New Graduates and Mid-Career Hires**

In April 2025, the Nishi-Nippon City Bank recruited 293 new graduates—the largest intake in its history—including 78 people recruited for region-specific clerical positions that reopened in 2024 to work in customer relations roles at branches. In fiscal 2024 (April 2024 to March 2025), the bank also hired 44 experienced professionals (mid-career hires) capable of making immediate contributions.





and working at the bank as of March 31, 2025: 111



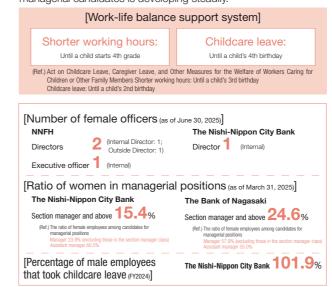
The NNFH Group makes use of the Tale-tore recruitment DX package provided by IJGN GROUP to recruit using digital tools.



highlighting company strengths and launching recruitment-focused social media accounts through to analyses and ongoing improvement.

#### **Promotion of Women's Empowerment**

Since the adoption of the active promotion of women under the Medium-Term Business Plan "New Stage 2008" which began in April 2008, the Nishi-Nippon City Bank has been actively empowering its female employees by actively appointing women in sales and managerial positions and by organizing systems to support employees who are juggling work and family responsibilities. These systems have gone above what is required under laws and ordinances. As a result, the ratio of women in managerial positions at or above the section manager level grew more than ninefold to 15.4% as of March 31, 2025 from 1.6% at the start of the Group's efforts. In particular, women account for 60.5% of all employees at the assistant manager level, surpassing the proportion of men, and the next generation of managerial candidates is developing steadily.



#### [Career development program]



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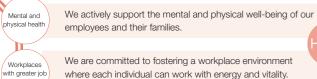
#### **Health and Productivity Management**

The NNFH Group promotes health and productivity management based on the understanding that promoting officers' and employees' mental and physical health and creation of workplaces with greater job satisfaction will lead to better services for customers.

In addition, under the leadership of the president and the director in charge of the Human Resources Division, the Nishi-Nippon City Bank has established a Health Management Promotion Council in cooperation with the Human Resources Division, Health Insurance Union, Employee Union, industrial physicians, and public health nurses, to formulate, implement, evaluate, and improve measures to maintain and promote the health of employees.

#### The Nishi-Nippon Financial Holdings Group Health and Productivity Management Declaration

To realize the Group Management Philosophy and the Nishi-Nippon Financial Holdings Group Sustainability Declaration, we the Nishi-Nippon Financial Holdings Group maintain and enhance the health of our officers and clerks, who are our customers' partners.





#### Community Health

We provide services, etc. to contribute to building healthy and vibrant communities.

#### **Initiatives to Enhance the NNFH Brand**

#### Communication over branches

The Nishi-Nippon City Bank engages in communication over branches, with members of management visiting all workplaces to promote understanding of the company vision and enhance employee engagement. Management provided explanations of the NNFH Group's history and the origins of its management philosophy, shared messages for employees. and spoke with personnel to deepen their mutual understanding (from February to June 2025).

#### Brand training

The Nishi-Nippon City Bank provides young employees with brand training to deepen their understanding of the NNFH Group's history, the intentions behind its management philosophy and slogans, and their role in embodying the brand.

#### Group festival

The NNFH Group hosted the NNFH Group Festival in November 2024 to foster a sense of unity within the Group and further enhance employee engagement, with roughly 5,300 attendees including Group employees and their families



\*Employees took on the challenge of creating human-letter art under the theme of "uniting everyone's hearts

#### Brand commercials and posters

The Nishi-Nippon City Bank airs brand commercials and displays related posters



#### Benefit package services

The NNFH Group offers convenient and cost-saving employee benefit package services, with discounts on movies, leisure activities, and restaurants, along with subsidies for travel, childcare, and nursing care services.









# **External Evaluations**

Rankings of the most popular companies for employment



Industry ranking (Banking/Securities)

Regional ranking (Kyushu/Okinawa) Received three stars in the Nikkei Smart Work Management Survey that identifies advanced companies trying to create a productivity revolution through workstyle reforms



**Smart Work** \*Surveying companies: Nikkei Inc. and Mynavi Corporation

As a company that supports childrearing under the Act on Advancement of Measures to Support Raising Next-Generation Children, the bank obtained Platinum Kurumin Certification in March 2025 in recognition of its higher-level support for work-life balance, after receiving Kurumin Certification.

(The Nishi-Nippon City Bank)

our consecutive vears (NNFH) Certified as a Health & Productivity Management Outstanding Organizatio (large enterprise category) (March 2025)

consecutive years



(The Nishi-Ninnon City Bank)

The bank has obtained Eruboshi certification from the Minister of Health. Labour and Welfare for its excellent mentation of initiatives to promote women's participation and advancement in the workplace under the Act on the Promotion of Women's Active (The Nishi-Nippon City Bank)

#### Column History of Diversity & Inclusion Initiatives (The Nishi-Nippon City Bank)

Assigned dedicated personnel to the Human Resources Division and began actively promoting women in the head office's planning and administration department and sales department

Newly established training programs for female employees, including women's management training and holiday seminars April 2009

Significant expansion of work-life balance support system

- Expansion of childcare leave period (from up until a child's 1st birthday to up until a child's 4th birthday)
- Establishment of a new system for shorter working hours to aid in childcare (enabling working time to be shortened by up to two hours)
- · Expansion of measures to facilitate parenting (significant extension of restrictions on overtime work and the staggered working hours system to apply until the child starts school)
- · Expanded provision of information during childcare leave (pre-leave interviews, establishment of a new information support desk)
- · Creation of a work-life balance support guidebook

shment of new regional career

 $\cdot$  Enabled promotion to the position of general manager without having to relocate

Establishment of a new re

· Rehiring of employees who retired due to marriage, childbirth, childcare, etc. November 2013

Formation of a project team to promote women's empowerment April 2014

Establishment of a new NCB women's training program

· Opportunities for female employees to consider their careers and deepen exchange (held five times between 2014 and 2020, with a total of 286 participants)

Encourage for male employees to take childcare leave

Expansion of work-life balance support syst

• The first five days of childcare and the entire period of maternity leave (eight weeks) deemed to be paid leave, and extension of the period of access to the work-life balance support system (from before starting school up until starting the second grade of elementary)

October 2018

#### Extension of the period of access to the work-life balance support system

- From starting the second grade of elementary school up until starting the fourth grade Seminars held for employees on childcare leave
- · Testimonials from employees who are experienced mothers, mini-study sessions, and lunch gatherings

April 2020

Abolition of region-specific clerical positions

· Conversion to regional career-track positions with no restrictions on job descriptions and job class to expand the scope of activities of female employees

December 2021

Expansion of work-life balance support system

· Introduction of a leave system that enables leave to be taken in one-hour increments (nursing care leave and nursing care leave for children)

Launch of the Nishi-Nippon City Women's Initiatives Network (NC-Win

• A network of female employees at the assistant manager and manager level who work to build awareness of career advancement, foster a leadership mindset, acquire problem-solving skills, and build networks (12 people joined as the class of 2024, bringing the cumulative total of participants to 49.)

Acquired Tomonin certification, which symbolizes workplace environments that enable employees to balance work and nursing care, as stipulated by the Ministry of Health, Labour and Welfare

Acquired Kurumin certification from the Minister of Health, Labour and Welfare as a company that supports childcare, based on the Act on Advancement of Measures to Support Raising Next-Generation Children

October 2022 Expansion of paid leave period at the start of childcare leave

• From 5 business days to 10 business days

February 2024

Introduction of managerial training for women

· Introduced a program targeting employees in manager and deputy general manager positions to help them develop their unique management and leadership approaches through an understanding of modern leadership styles and an awareness of unconscious bias. (20 people participated in fiscal 2023.)

Acquired Eruboshi certification from the Minister of Health, Labour and Welfare under the Act on the Promotion of Women's Active Engagement in Professional Life

March 2025

Acquired Kurumin certification from the Minister of Health, Labour and Welfare as a company that supports childcare under the Act on Advancement of Measures to Support Raising Next-Generation Children Aggregation of paid childcare leave days (may be taken in segments of up to 10 business days in total)

- Paid childcare leave may be taken in segments (up to four) of up to 10 business days in total from the initial day of leave
- · Male employees whose spouses have given birth are encouraged to take a minimum of 10 business days of childcare leave

Received the Equal Opportunity

and Work-Life Balance Promotion

Company Award (Equal Opportunity Promotion Company Category)

Fukuoka Labor Bureau Director's Award for Excellence from the

January 2016 Received the 2014 Governor's

Award for Companies and Offices

Declaring Support for Childcare

# Basic Strategy IV. Sustainability Initiatives

# **Contributions to a Sustainable Local Community**

With the firm belief that "Without regional development, there will be no growth of the Group.", the NNFH Group has dedicated itself to wide-ranging community activities as we offer solutions that address regional challenges through our services of support for startups and funding environmental projects.

The NNFH Group considers addressing sustainability issues to be an important part of our management strategy, and we will continue to contribute to the realization of a sustainable society by bolstering our sustainability initiatives via means only available to a

[Key measures to strengthen sustainability initiatives]

Establishes the specialized organization to promote the SDGs

**Establishes the Sustainability Committee** 

Disclosure of initiatives in line with TCFD recommendations

Draws up the NNFH Group Sustainability Declaration

Draws up the Group Human Rights Policy

Draws up the Nishi-Nippon Financial Holdings Group Health and Productivity **Management Declaration** 

Sets the target amount of sustainable

Sets the CO<sub>2</sub> emissions reduction target

Draws up the Policies on Investment in and Lending to Specific Sectors, Etc.

#### Group Management Philosophy

Aiming high and motivated by pride in our services, we are committed to becoming a leading financial group through our ability to respond to change and to grow with our customers.

#### The Nishi-Nippon Financial Holdings Group Sustainability Declaration

Guided by the Group Management Philosophy, we at the NNFH Group aim to develop the regional economy and enhance our corporate value, while at the same time contributing to the realization of a sustainable society.

We, the Nishi-Nippon Financial Holdings Group, will respect the human rights of our customers, officers, employees, and other stakeholders based on the Group Management Philosophy and the Group Sustainability Declaration.

To realize the Group Management Philosophy and the Nishi-Nippon Financial Holdings Group Sustainability Declaration, we the Nishi-Nippon Financial Holdings Group maintain and enhance the health of our officers and clerks, who are our customers' partners.

















Target Amount of Sustainable Finance

CO<sub>2</sub> Emissions Reduction Target

Total ¥ 2.0 trillion from FY2021 to FY2030

Achieve carbon neutrality by FY2030

\* Covers Scope 1 and Scope 2 emissions

#### Priority theme

#### Selected measures

- Disclosure of initiatives in line with TCFD recommendations
- 13 tent 17 minutes
- Efforts to achieve carbon neutrality Participation in external initiatives

- Provision of solutions to social issues (hands-on support for corporate customers)
- Initiatives for sustainable finance









- Establishment of the Group Human Rights Policy
- Human rights awareness training
- Education and training for preventing harassment
- Reporting and consultation hotlines







- Finely-tuned startup support
- Business support through funds
- NNFH business competition for startups
- Creation of new business by local companies











- Active involvement in regional development
- Collaborating with local governments
- Collaboration with educational institutions

- Financial literacy education
- Commendation
- Community activities by officers and employees
- Community activities for senior citizens

Development of strategic human resources

- Support for improving ICT literacy in local communities
- Cultural/artistic activities
- Information provision to local communities (information provision programs)



Training by job class and duties

Reskilling support

Diversity & Inclusion

Environmental improvement





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Health and productivity management

<sup>\*</sup> The full declarations, policies, other documents, and details of sustainability initiatives are available on the NNFH website https://www.nnfh.co.jp/sdgs/

# **Climate Change and Nature-Related Initiatives**



In recent years, countries around the world have been facing a range of environmental issues, including rising temperatures, droughts, and the degradation of forest ecosystems. In Fukuoka and other areas in the Kyushu Region, the core region of the NNFH Group, record-breaking torrential rains have also caused severe disasters. Addressing climate change and nature-related challenges has therefore become a critical step in realizing sustainable local communities.

The NNFH Group has included initiatives to address climate change and nature-related challenges as priority issues in its management strategies, and declared its support for the TCFD\* recommendations in April 2021. NNFH discloses information in line with these recommendations and supports its customers in dealing with the challenges posed by climate change.

\* Task Force on Climate-related Financial Disclosures (TCFD): a task force established by the Financial Stability Board (FSB) to encourage companies to disclose climate-related financial information that will help investors make appropriate investment decisions

#### Participation in Environmental Initiatives







#### Governance

NNFH discusses the NNFH Group's policies and important matters concerning sustainability at the Sustainability Committee chaired by the company's President to monitor the status of its sustainability activities and to provide advice. Discussions at the Sustainability Committee are reflected in the Group's management strategies and risk management measures after deliberations and decision-making by the Executive Committee, and are also reported to the Board of Directors. The Board of Directors appropriately monitors the matters reported to it.

Day-to-day sustainability operations are centrally supervised by a specialized organization to promote SDGs in the Corporate Planning Division, which monitors the status of the measures taken by Group companies and follows up on their efforts.



Overview of Sustainability Committee					
Chairperson	President				
Members	3 Directors and 7 Executive Officers appointed by the President (as of June 30, 2025)				
Meeting frequency	In principle, once every six months (two meetings were held in fiscal 2024)				
Roles	Discuss the Group's policies and important matters related to sustainability, comprehend the status of the Group's sustainability efforts, and provide advice, etc.				
Main agenda items (FY2024)	- Sustainability-related matters disclosed in NNFH's securities report - Climate-related matters disclosed based on TCFD recommendations - Responses to TNFD disclosures - CO <sub>2</sub> emissions status - Status of sustainable finance initiatives				

#### **Strategies**

The NNFH Group has made it clear that it "aims to develop the regional economy and enhance its corporate value while contributing to the realization of a sustainable society" in its Group Sustainability Declaration. The Group has set "Goal 11: Create communities where people can live long-term" and "Goal 13: Take urgent action to combat climate change and its impacts" as priority SDGs for its environmental initiatives. The Group has also identified addressing climate change and nature-related challenges as a priority issue in its management strategies and deploys a variety of environment-related measures based on the risks and opportunities thereof.

#### **Risks Associated with Climate Change**

NNFH recognizes major risks associated with climate change as follows.

		Descriptions of risks	Timeline*	Risk category
Transition risks	Tightening of environmental regulations	Losses generated by changes in policies/regulations, such as introduction of a carbon tax and tightening of greenhouse gas (GHG) emissions regulations, on the part of investees/borrowers	Medium to long term	Credit risk
	Development of innovative technologies	Degradation of asset value and/or loss generated on the part of investees/borrowers due to technological innovation and rapid structural changes associated with the transition to a carbon neutral society	Medium to long term	Credit risk
	Reputation changes	Loss of the NNFH Group's corporate value due to discrepancies between the Group's responses to climate change and stakeholders' expectations	Short to long term	Operational risk (Reputation risk)
		Damage to the NNFH Group' sales offices	Short to long term	Operational risk (Tangible asset risk)
	Wind and flood damage	Degradation of the value of assets pledged by investees/borrowers	Short to long term	Credit risk
Physical risks	torrential rains, etc.	due to typhoons, torrential rains, etc.  Loss generated by the shutdown of operations by investees/borrowers		Credit risk
		Confusion in the financial market due to serious/extensive damage	Short to long term	Market Risk
	Temperature variation and rising sea levels	Impact on business activities, etc. of the NNFH Group and its investees/borrowers brought on by the chronic climate change such as temperature variation and changes in weather patterns	Long term	Credit risk Operational risk (Tangible asset risk)

<sup>\*</sup> Short term: Less than 3 years, medium term: 3–10 years, long-term: more than 10 years

#### Scenario Analysis

NNFH conducts analysis based on multiple future scenarios and estimates potential risks with a focus on the Nishi-Nippon City Bank, which is deemed most susceptible to the impact of climate change risks if they materialize. These analyses and calculations use certain assumptions about potential natural catastrophes and the objects of the analyses.

In the analyses conducted for the following objects using the methods and scenarios below, NNFH has concluded that both transition and physical risks will have a limited impact on the Group's financial conditions. We will continue expanding the objects of our scenario analyses and upgrading our analysis methods.

	Transition risks	Physical risks
Object of analysis	Electricity, oil & gas, coal, railway transportation, trucking service, automobiles & parts, air cargo transportation, air passenger transportation, shipping, metal & mining sectors	Degradation of the value of the domestic collaterals of business loan recipients due to flood damage and deterioration of financial conditions due to the business suspension of business loan recipients
Analysis methods	Analyze the impact that changes in the market environment and a rise in carbon prices from the introduction of carbon taxes might have on corporate earnings	Based on a hazard map, calculate the amount of damage to collaterals due to floods and the rate of decrease in net sales due to business suspension
Scenarios used	1.5°C scenario of the International Energy Agency (IEA) and 1.5°C scenario of the Network for Greening the Financial System (NGFS)	2°C/4°C scenarios of the Intergovernmental Panel on Climate Change (IPCC)
Analysis results	Additional credit costs that may be incurred by 2050 Approx. ¥43.0 billion in total	Additional credit costs that may be incurred by 2050 Up to approx. ¥7.0 billion to ¥8.0 billion on a single-year basis

#### Carbon-related Assets

The ratio of carbon-related assets, based on the definition in the TCFD Recommendations Annex (revised 2021), to the total credit balance of the Nishi-Nippon City Bank is 33.00%.

Energy	Transportation	Materials & building	Agriculture, food, and forestry products	Total	
2.02%	3.24%	26.18%	1.56%	33.00%	

<sup>\*</sup> Selected and compiled based on the Bank of Japan's industry classifications

<sup>\*</sup> The term "energy" excludes renewable energy power generation projects.

<sup>\*</sup> Calculated based on the total value of loans and bills discounted as well as acceptances and guarantees (excluding open commitment lines) as of March 31, 2025.

#### Basic Strategy IV. Sustainability Initiatives | Climate Change and Nature-Related Initiatives

#### **Opportunities Concerning Climate Changes**

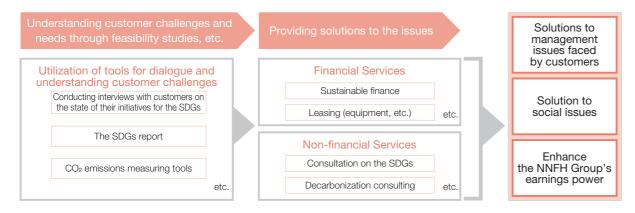
NNFH recognizes the following key opportunities related to climate change, and provides both financial and non-financial solutions to aid our customers in addressing climate change, including the transition to a decarbonized society.

	Descriptions of opportunities					
Products/ Services	An increase in sustainable finance accompanying the transition to a decarbonized society	Short to long term				
	An increase in consulting services related to supporting the visualization and reduction of $CO_2$ emissions accompanying the transition to a decarbonized society	Short to long term				
	An increase in demand for financing for infrastructure investments to prepare against intensifying natural disasters					

<sup>\*</sup> Short term: Less than 3 years, medium term: 3-10 years, long-term: more than 10 years

#### Provision of Solutions to Customer's Business Challenges (Hands-on Support for Corporate Customers)

The NNFH Group collects and shares information on SDGs/ESG issues and initiatives through dialog with customers, and provides a wide range of both financial and non-financial solutions in line with our customers' management challenges and needs.



#### Expanding the Lineup of Sustainable Financing

Since May 2024, the Nishi-Nippon City Bank has handled Forestrike, an impact finance product to facilitate decarbonization, which the bank developed jointly with Marubeni Corporation and e-dash Co., Ltd. Through the collaboration of three companies, Forestrike aims to meet the needs of clients who have concerns and problems in achieving decarbonization by providing hands-on support in visualizing GHG emissions, designing and achieving KPIs, and other matters. This is the first joint development of a financing product by a financial institution, general trading company, and startup, to support decarbonization efforts of companies in Japan. Forestrike has also obtained third-party certification from the Japan Credit Rating Agency, Ltd. (JCR) as financing aligned with the government's Principles for Positive Impact Finance.



#### [Examples of services offered through Forestrike]



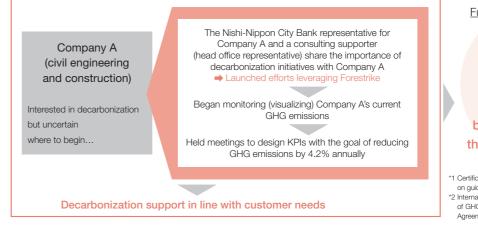
Forestrike commemorative plaque



Posting on media owned by the Nishi-Nippon City Bank



#### [Example of a sustainable finance initiative]



#### <u>Furthermore</u>

Through its Forestrike-based efforts,
Company A expressed interest in
obtaining Eco Action 21 certification\*1
and SBT accreditation\*2

Introduced suitable business partners to support the acquisition of certifications

- \*1 Certification for environmental management systems based on guidelines established by the Ministry of the Environment
- \*2 International accreditation demonstrating the establishment of GHG emission reduction targets consistent with the Paris

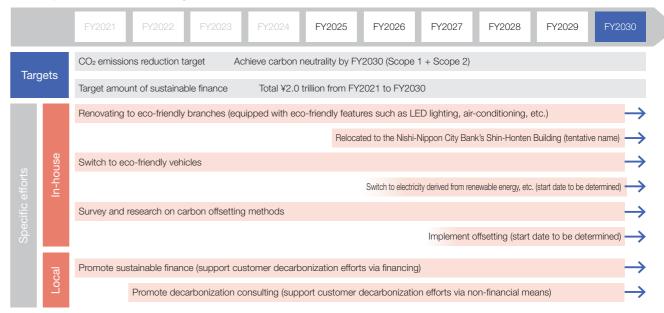
#### Investment in SDGs Bonds

As part of its investment activities designed to ameliorate environmental and social challenges, the Nishi-Nippon City Bank invests in various SDGs bonds such as green bonds and social bonds. In fiscal 2024, the bank invested ¥6.1 billion.

#### **Carbon Neutrality Initiatives**

To address climate change-related risks and opportunities, NNFH has established the Group's CO<sub>2</sub> emissions reduction target of achieving carbon neutrality by FY2030 (Scope 1 and Scope 2) and is working on reducing CO<sub>2</sub> emissions while endeavoring to assess CO<sub>2</sub> emissions produced through our business activities. In addition, we define financing that helps build a sustainable society as sustainable finance and have set a goal of providing a cumulative total value of ¥2.0 trillion in sustainable finance between FY2021 and FY2030. To achieve this goal, we have been supporting our customers' efforts to resolve environmental and social challenges including their responses to climate change.

#### Roadmap toward Carbon Neutrality



#### **Eco-Friendly Branches**

The Nishi-Nippon City Bank is renovating its branches to make them fully equipped with eco-friendly features, such as solar power generation, rainwater utilization, LED lighting, and energy-saving air conditioning (28 branches renovated as of March 31, 2025).

#### Switch to Eco-Friendly Vehicles

The Nishi-Nippon City Bank has been switching its business vehicles to hybrids and EVs (a total of 262 hybrids and EVs as of March 31, 2025). We have also been working with Ubiden, Inc. to install chargers that are accessible 24 hours a day in the customer parking lots of our sales offices in order to support the proliferation of EVs in the region (six offices as of March 31, 2025).

#### Basic Strategy IV. Sustainability Initiatives | Climate Change and Nature-Related Initiatives

#### **Risks Associated with Nature**

All corporate activities are understood to rely on ecosystem services derived from natural capital—the Earth's stock of natural resources, both biological and non-biological—and regional industries are recognized as closely interdependent with the natural capital of their local areas.

NNFH understands the importance of protecting regional natural capital in realizing a sustainable regional economy. In collaboration with an external consulting firm, NNFH has therefore begun analyzing the relationship between natural capital and the business activities of the Nishi-Nippon City Bank's investees and borrowers, in line with the TNFD LEAP approach\*.

The analyses have revealed that the business activities of the Nishi-Nippon City Bank's main investees and borrowers are dependent on abundant natural capital, particularly water resources, while placing pressures on the natural environment through factors such as water use and noise generation in the process of operations. We will continue working to further enhance these analyses.

\* A series of processes for assessing and managing nature-related issues



#### Sector Analysis

We have selected 11 sectors from among the priority sectors within the TNFD framework and others sectors with a large share of the Nishi-Nippon City Bank's total credit balance, and analyzed the dependencies and impacts that the business activities of these sectors have on nature using the ENCORE\*1 tool.

The analyses confirmed that all sectors have a high degree\*2 of dependence on ecosystem services related to water—specifically supply, purification, and flood mitigation. They also identified sectors with significant impacts, including environmental disturbances and air pollutant emissions.

#### Dependency\*3 Heatmap

	Water and flood mitigation					Pollution mitigation/Atmosphere-related					
	Water supply	Water purification	Flow volume	Rainfall patterns	Flood mitigation	Storms and gales	Solid waste purification	Soil	Air purification	Climate regulation	Noise
Foods	Н	VH	Н	-	М			L	VL	VL	-
Steel, metals, and non-metals	Н	М	Н	М	М	М	L	М	М	VL	VL
Construction	М	M	M	VH	М		VL		VL		VL
Energy	VH	М	VH	М	VH	М	М	VH	VL	VH	М
Transportation and postal services	L	М	М	VH	Н	Н	-	Н	М	М	VL
Wholesale	М	-	М	VL	М	L	-	L	-	VL	VL
Retail	М	-	Н	VL	VH	Н	-	М	L	VL	-
Finance	VL	-	VL	-	VL	VL	-	VL	-	VL	-
Real Estate	VL	-	VL	-	VL	L	-	М	VL	VL	VL
Accommodation and food services	М	VH	М	VH	Н	Н	М	Н	Н	Н	М
Medical care, public health, and welfare	М	VH	Н	-	Н		М	L	VL	VL	VL

#### Impact\*4 Heatmap

	Disturbances (noise, light, etc.)	Emissions of GHG	Emissions of non-GHG air pollutants	Generation and release of solid waste	Emissions of toxic pollutants to water and soil	Area of land use	Area of seabed use	Area of freshwater use	Volume of water use	Other biotic resource extraction	Introduction of invasive species
Food	М					L	-	-		M	-
Steel, metals, and non-metals	VH	Н	Н	М	VH	L	-	-	М	-	-
Construction	VH	Н	L	М		L			L	-	L
Energy	VH	VH	VH	Н	VH	Н	М		М	М	-
Transportation and postal services	VH	Н	VH	М	М	М	М	М	М	-	VH
Wholesale	L		L	VL	L	L	-	-		-	VH
Retail	VL		М	L	М	L	-	-		-	-
Finance	L	L	VL	VL	L		-	-	L	-	-
Real Estate	L	VL	VL	VL	L	L	-	-	L	-	-
Accommodation and food services	L	L	L	М	L	L	-	L	L	-	М
Medical care, public health, and welfare	L	VL	L	М	L	L	-	-	L	-	L

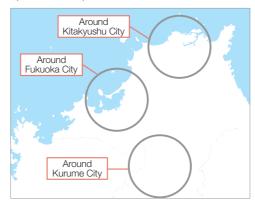
- \*1 A tool used by financial institutions to evaluate the degree of impact and dependency of their investees and borrowers on natural capital.
- \*2 ENCORE assesses dependency and impact on a five-point scale (VL = Very Low, L = Low, M = Medium, H = High, VH = Very High), with H and VH regarded as excessive levels.
  \*3 Evaluates dependence on ecosystem services such as water supply and flood mitigation. In accordance with the United Nations System of Environmental-Economic Accounting—Ecosystem Accounting (SEEA EA), ecosystem services are classified into three categories: (1) Provisioning Services, (2) Regulating and Maintenance Services, and (3) Cultural Services. However, this heatmap addresses only categories (1) and (2), which are vital to ecosystem material cycles. It should be noted that category (3) Cultural Services are important sources for business activities relating to recreation and spiritual well-
- being, and we have confirmed that several target sectors show a high degree of dependence within this category.

  \*4 Factors by which business activities impact nature include items such as water use and utilization of ecosystems (terrestrial, marine, and freshwater). This heatmap excludes impact items with no recognized relevance to investees and borrowers, as well as those with only minimal relevance.

#### **Location Analysis**

We selected Fukuoka City, Kitakyushu City, and Kurume City-where the main business sites of the Nishi-Nippon City Bank's key investees/borrowers are located—to conduct location analyses on water-related risks to identify regional characteristics, taking into account ecosystem integrity, the importance of biodiversity, and the results of ENCORE analyses.

We analyzed the geographic risks to the natural and social environment within a 20-kilometer radius of the sites designated in the three target cities using the Environmental Assessment Data Analysis System (EADAS\*). The results revealed that all three cities face potential water-related risks such as flooding and drought. The results also confirmed that all target areas include Key Biodiversity Areas, underscoring the need for the Nishi-Nippon City Bank to conduct its business activities with due consideration for biodiversity within its operational scope.



[Summary of analysis]

- The analysis covered geographic risks within a 20 km radius of the Head Office Business Department of the Nishi-Nippon City Bank for Fukuoka City, within a 20 km radius of the Kitakyushu Business Department for Kitakyushu City, and within a 20 km radius of the Kurume Business Department for Kurume City.
- Key survey items included biodiversity importance and ecosystem integrity (Key Biodiversity Areas, National Parks, Natural Environment Conservation Areas) as well as water-related risks (industrial waterways, dams, rivers, lakes, etc.).
- \* Refer to the Ministry of the Environment's Environmental Assessment Database, which compiles and provides access to information on natural and social environments necessary for identifying regional characteristics
- https://eadas.env.go.jp/eiadb/ebidbs/
   Key Biodiversity Areas (KBA) (Conservation International)
- National Parks and Quasi-National Parks (Ministry of the Environment)
   Natural Environment Conservation Areas (Ministry of the Environment)
- Water Use Status Maps (Ministry of Land, Infrastructure, Transport and Tourism)

Based on these analyses, NNFH recognizes the major nature-related risks as follows.

		Description of risks	Timeline*1	Risk category
Physical risks	Typhoons, torrential rains, and other wind- and water-related disasters; earthquakes; tsunamis, etc.*2	Disruption of financial markets caused by severe and widespread damage (including increased management costs for repairs and equipment, and rising demand for strengthened disaster countermeasures in water infrastructure)	Short to long term	Market risk
	Degradation of wetlands and forests, water pollution, abnormal decreases in rainfall, etc.	Decline in the performance of investee and borrower companies due to restrictions or reductions in water use	Medium to long term	Credit risk
Transition risks	Strengthening of water-related regulations	Decline in the performance of investee and borrower companies due to the occurrence and increase of new regulatory compliance costs	Medium to long term	Credit risk

<sup>\*1</sup> Short-term: less than 3 years; medium-term: 3 to 10 years; long-term: more than 10 years

#### **Opportunities Associated with Nature**

Based on the results of analyses, NNFH recognizes that supporting the ecosystem conservation initiatives of its investees and borrowers through sustainable finance and other approaches contributes to the enhancement of regional natural capital.

NNFH recognizes the following key opportunities associated with nature.

	Description of opportunities	Timeline*
	Increased investment and financing opportunities with the expansion of funding markets, such as green bonds	Short to long term
Products, services, and technology	Increased investment and financing opportunities accompanying rising demand for products and services addressing water-related challenges (water conservation, leak prevention, flood control, etc.)	Short to long term
	Increased investment and financing opportunities in new technologies driven by advances in efficient and circular water resource utilization, as well as technologies for water conservation and leak prevention	Short to long term
Ecosystem protection, restoration, and regeneration	New investment and financing opportunities through the expansion of new markets for nature-based solutions and ecosystem-based disaster prevention and mitigation	Medium to long term

<sup>\*</sup> Short-term: less than 3 years: medium-term: 3 to 10 years: long-term: more than 10 years

<sup>\*2</sup> Risks similar to those listed under Risks Associated with Climate Change (p.62) are omitted here.

#### Basic Strategy IV. Sustainability Initiatives | Climate Change and Nature-Related Initiatives

#### **Risk Management**

NNFH has identified sustainability-related risks as one of its top risks (see p.84 for details), based on considerations of both impact and likelihood.

NNFH conducts climate change scenario analyses to identify and assess risks, and the results have shown that both transition risks and physical risks arising from climate change may affect the Group's business operations and financial condition. With regard to naturerelated issues, we are deepening our analyses of the relationship between natural capital and the business activities of our investees and

We have also established policies and are taking appropriate measures for investment and financing in specific sectors with a high potential to cause significant environmental or social impact.

We will continue working to strengthen our framework for managing sustainability-related risks.

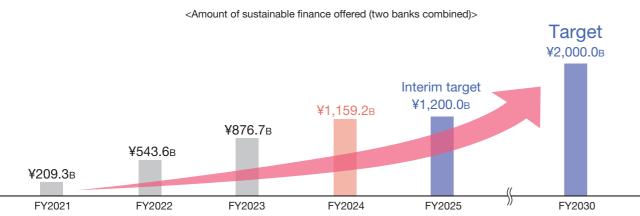
#### Policies on Investment in and Lending to Specific Sectors, Etc.

I. Coal-fired power generation	We will not, in principle, offer investments or funds whose application is the construction of new coal-fired power plants or the expansion of existing coal-fired power plants.  Should we consider offering one as an exception, we will make the most careful decision for each proposed project individually after taking into account energy policies and situations of host countries, power generation efficiency, impacts on the environment and society, etc.
I. Deforestation business	When we consider offering investments or funds to projects that involve deforestation, we will make the most careful decision individually after taking into account the acquisition status of international certifications, impacts on biodiversity and ecosystem, environmental and societal considerations, etc.
II. Development of palm oil farms	When we consider offering investments or funds to projects that develop palm oil farms, we will make the most careful decision individually after taking into account the acquisition status of international certifications, impacts on biodiversity and ecosystem, environmental and societal considerations, etc.
IV. Production of cluster bombs and other inhumane weapons	We will not offer investments or funds to projects whose involvement in production of cluster bombs and other weapons we consider to be inhumane, regardless of their intended purpose.
V. Infringement of human rights	We will not offer investments or funds to projects that involve human trafficking, child labor, forced labor, and other human rights violations, regardless of their intended purpose.

#### **Metrics and Targets**

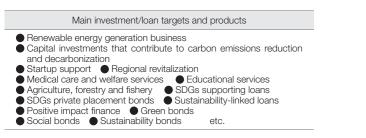
#### The Amount of Sustainable Finance Extended

NNFH sets up "sustainable finance," a new category of financing service designed to realize a sustainable society by way of funding environmental projects, supporting startups, etc., with its target amount being a total of two trillion yen from fiscal 2021 to fiscal 2030. We aim to achieve the target by assisting customers in resolving their environmental and social challenges including addressing climate change.



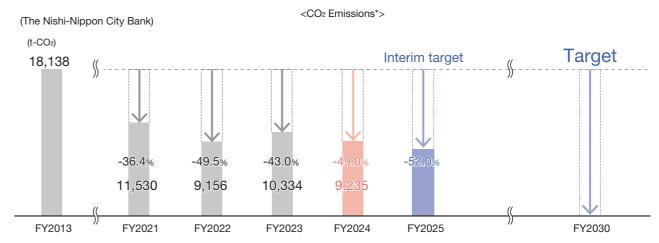
\*Cumulative execution amount from fiscal 2021 through to each fiscal year-end.

#### [Our sustainable finance solutions and targeted areas]



#### CO<sub>2</sub> Emissions

The NNFH Group drew up its CO2 emissions reduction target of "achieving carbon neutrality by FY2030." In order to achieve this target, we will monitor CO2 emissions from business activities and launch concrete initiatives that reduce CO2 emissions.



\* Actual values for Scope 1 and 2 in accordance with the standards for periodical reports under the Act on Rationalizing Energy Use and Shifting to Non-fossil Energy

#### Column • Efforts to Calculate Scope 3 Category 15 Emissions

NNFH is working on calculating Scope 3 emissions (i.e., indirect emissions not categorized as Scope 1 or Scope 2). In fiscal 2024, NNFH performed calculations using the GHG emissions visualization platform C-Turtle® FE for the first time.

Trial calculations for Scope 3 Category 15 (Investment and Financing) emissions for fiscal 2024 at the Nishi-Nippon City Bank showed that the GHG emissions of applicable accounts came to roughly 2.41 million t-CO<sub>2</sub>e, with a weighted average data quality score of about 3.3.

We will continue expanding the scope of our targets and improving data quality scores for use in our interactions with customers and to help them reduce their GHG emissions.

#### [Trial calculation results (The Nishi-Nippon City Bank)]

Number of applicable accounts (%)	Amount loaned to applicable accounts (%)	GHG emissions by applicable account
23,688 accounts (86.7%)	¥4,924.3 B (98.1%)	2,410,062 t-CO <sub>2</sub> e

#### (Breakdown by sector)

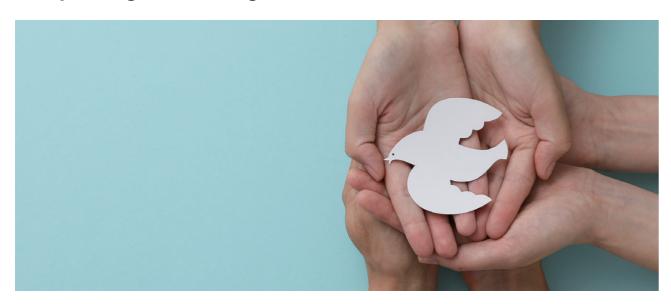
	Energy			Transportation					
Sector	Oil/gas	Coal	Electricity/utilities	Air freight	Passenger air transport	Marine transport	Rail transport	Truck transport	Automobiles/ parts
Emissions	63,404	903	807,908	947	12,830	132,969	217,998	20,925	22,169

Sector	Materials/buildings				Agriculture/food/forestry products					
	Metals/mining	Chemicals	Building materials	Capital materials	Real estate management/ development	Beverages	Agriculture	Processed foods/processed meats	Paper making/ forestry products	Other
Emissions	189,623	115,842	51,024	91,137	56,112	2,909	41,739	64,822	45,529	471,263

#### [Method and scope of trial calculations]

- Trial calculations were conducted using C-Turtle® FE in accordance with the PCAF Standard, Actual values were applied for accounts with disclosure information available from CDP data, sustainability reports, and other sources. Estimates were used for all other accounts
- The trial calculations covered all business loans at the Nishi-Niopon City Bank (excluding accounts for which the necessary data was unavailable).
- The number of applicable accounts and the proportion of their loan amounts were calculated as a share of the bank's total business loans.
- The GHG emissions of the applicable accounts represent the combined total of Scope 1 and Scope 2 emissions

# **Respecting Human Rights**



With the globalization of economic activities, corporate activities' impact on the global environment and human rights has become greater in recent years. As a result, calls for companies to protect and respect human rights are mounting rapidly. Since the formulation of the National Action Plan on Business and Human Rights in 2020 in Japan, the government has set forth various guidelines and urged companies to take action. As a result, corporate activities on such initiatives are gaining traction.

In light of such rising social demands, the NNFH Group has strengthened its initiatives on respecting human rights.

#### Key Initiatives on Respecting Human Rights

NNFH established the Group Human Rights Policy in January 2024 to set forth the Group's policy for respecting human rights. The policy was discussed by the Sustainability Committee (chaired by the President) while incorporating information from external experts, before being established by resolution of the Executive Committee (chaired by the President) and reported to the Board of Directors (chaired by the Chairman). The policy states that we will strive to fulfill the responsibility of respecting human rights in all our business activities and respect international human rights standards such as the International Bill of Human Rights.

We have also established Policies on Investment in and Lending to Specific Sectors, Etc. for our investees and borrowers, covering sectors and other areas with a high potential of significant environmental or social impact. Under these policies, we prohibit investment in and financing for businesses identified as being involved in human trafficking, child labor, forced labor, or other human rights violations.

Based on these policies, we will continue to pursue initiatives to identify, prevent, and mitigate adverse effects on human rights.

\* The full text of the Group Human Rights Policy is available on the NNFH website.

https://www.nnfh.co.jp/sdgs/

#### **Education and Training**

#### **Human Rights Awareness Training**

The Nishi-Nippon City Bank carries out human rights awareness training, such as an e-learning program on "Business and Human Rights" for all officers and employees, including part-time employees, and training on "Companies and Issues of Human Rights/ Discriminated-against Communities" for new employees and newly appointed managers.

The NNFH Group will implement and expand education and training to deepen correct knowledge and understanding of human rights on an ongoing basis.

#### **Training for Preventing Harassment**

The Nishi-Nippon City Bank regularly provides e-learning and study sessions for all officers and employees, including part-time employees, to prevent harassment. In addition, it gives more specific training for managers in its headquarters and sales branches to deepen their understanding of different types of harassment, carrying out company-wide efforts to prevent harassment.

#### **Relief Measures**

#### **Reporting and Consultation Hotlines**

The NNFH Group has internal reporting hotlines set up at NNFH and external law firms through which employees can directly report or consult about compliance-related inappropriate behavior, harassment, and HR and labor issues without going through the companies they belong to.

In addition, we have a support desk for receiving complaints, opinions, and requests from external parties.

### **Considerations for All Customers**

The NNFH Group is working to enhance its facilities and services and train officers and employees so that all customers, including the elderly and people with disabilities, can use them with peace of mind.

#### Making Branches More Accessible

The NNFH Group proactively incorporates universal design/barrier-free facilities that are easy to use for all customers and installs various communication aids, such as writing boards and communication boards, at its operating sites.

When rebuilding or renovating branches, we strive to make them more convenient for customers by improving the flow line, such as by installing ATMs closer to parking lots.

In addition, the Nishi-Nippon City Bank provides wheelchairs for customers at all sales branches.









#### **Serving Visually-challenged Customers**

Employees at the Nishi-Nippon City Bank and the Bank of Nagasaki write and read for visually challenged customers as needed when they do business in person. The two banks have also renewed ATMs in and outside their branches to accommodate visually challenged customers (equipped with a receiver for operation).

In addition, the Nishi-Nippon City Bank mails braille documents free of charge.



Priority ATM for visually-impaired persons

#### **Serving Customers with Hearing or Speaking Difficulties**

The Nishi-Nippon City Bank and the Bank of Nagasaki provide a telephone relay service\* as public infrastructure to improve convenience for customers with hearing or speaking difficulties.

\* A service in which an operator translates conversations between a person with hearing or speaking difficulties and a person without such difficulties using sign language/writing and audio via telephone.

#### **Education and Awareness-Building**

The Nishi-Nippon City Bank creates and distributes the Universal Manners Handbook so that all employees will learn considerate and appropriate ways of serving all customers. The handbook sets forth how to serve customers according to types of handicap such as visual, hearing, or orthopedic difficulties. It also indicates points to note when a disaster, such as an earthquake, strikes a branch where elderly people or people with handicaps are among the customers.

In addition, we provide e-learning and other training programs for all employees to deepen their understanding of the need for reasonable consideration of others. At the same time, we are working to assign employees who have completed trainingincluding universal service practices, wheelchair operation, simulated experiences of aging, and other aspects of customer serviceacross all branches.

Furthermore, ever since fiscal 2011, we have been continuously working to increase the number of employees participating in the Dementia Supporter Training Course, to enhance our ability to assist individuals with dementia and their families.

The Bank of Nagasaki conducts training to help new employees obtain Universal Manners Certification Level 3, indicating that they have acquired the fundamental skills for engaging with a diverse range of people, including the elderly and individuals with disabilities.

#### [Examples of training]







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Nishi-Nippon Financial Holdings, Inc. INTEGRATED REPORT 2025 Nishi-Nippon Financial Holdings, Inc. INTEGRATED REPORT 2025

<sup>\*</sup> See page 88 for details

# **Multifaceted Programs Benefitting the Local Community**

### Commendation

### The Excellent Executive Award

Since January 1973, the Prize of Excellent Executive (Chairman: Isao Kubota) has commended excellent executives at SMEs who have made outstanding achievements in management and/or technology in the Kyushu Region and Yamaguchi Prefecture, thus contributing to the development of the regional economy. (A total of 189 executives have been commended as of April 30, 2025.)

### The Asian Contribution Award/The Asian Youth Award

In order to facilitate international mutual understanding, the Nishi-Nippon City Foundation (Chairman: Isao Kubota) has annually commended groups, individuals, elementary and junior high schools, and regional groups of children who are working toward the development of Asian countries and the international exchange among them. Those to be commended are picked from the Kyushu Region and Okinawa and Yamaguchi Prefectures, and the winners of the awards receive either the Asian Contribution Award (held 26 times as of March 31, 2025) or the Asian Youth Award (held 20 times as of March 31, 2025).

# Support for Efforts to Achieve the SDGs

### Make Fukuoka SDGs

In September 2022, the Nishi-Nippon City Bank, together with the Nishinippon Shimbun Co., Ltd., RKB Mainichi Broadcasting Corporation, and Dentsu Kyushu Inc., launched a project to support activities to publicize the SDGs initiatives of local companies, with the aim of increasing the momentum of local Fukuoka SDGs initiatives.

The project aims to create opportunities for local Fukuoka children and companies to interact in a manner that leads both to mid-to-long-term growth for businesses as well as to the further development of children, who will play leading roles in the future.

### Machi-1 Grand Prix (An Original Card Game Event to Raise Awareness of the SDGs)

The Nishi-Nippon City Bank and the Bank of Nagasaki hold Machi-1 Grand Prix, an event to raise awareness of the SDGs among 3rd to 6th graders in elementary schools. The event provides students with opportunities to learn about the SDGs in a fun way and to generate ideas using an original card game (held four times in Fukuoka and three times in Nagasaki as of March 31, 2025).

# Workshop-style Consulting Service

The Nishi-Nippon City Bank and Kyushu Hakuhodo Inc. agreed on a business alliance, and in April 2021 launched a workshop-style consulting service, which supports companies who seek to create ideas for businesses that contribute to the achievement of the SDGs and regional revitalization and work out solutions to social issues.

# Sales of Original Character Goods and Donation Activities

In June 2022, the Nishi-Nippon City Bank began selling original goods featuring its mascot, Onek, at general retail stores and via the Onek Shop website as a for-profit business. The bank donates a portion of the proceeds to social welfare organizations. This made the bank the first Japanese bank to sell character goods as a for-profit business.

# Initiatives to Contribute to the Local Community

# **Food Drives**

The Nishi-Nippon City Bank (in August 2021) and the Bank of Nagasaki (in August 2022) commenced food drives to donate food that they could not consume at home to children's cafeterias, in an effort to support children in the region in leading a healthy and meaningful life (provision of a cumulative total of approx. 8 tons of food at roughly 120 locations, including headquarters and sales branches, as of March 31, 2025).

At the NNFH Group Festival held in November 2024 (see p.57), employees in the NNFH Group and their families collected and donated approximately 1.1 tons of food to the NPO Food Bank Fukuoka and the Fukuoka Chikushi Food Bank Management Committee.

# **Community Activities for Senior Citizens**

# Seminars on Dementia Prevention

City Ascom offers dementia prevention seminars using IT, together with a Group company of City Ascom. The companies have offered a total of five seminars as of the end of March 2025.

The seminars aim to provide comprehensive training for improving cognitive functions to strengthen the functioning of the brain. In addition, the seminars seek to revitalize local communities by offering a gathering place for senior citizens and to help them continue living independently and healthily in their local communities.















# Support for Improving ICT Literacy in Local Communities

# **Programming Classes for Children**

City Ascom offers programming classes for children at various workshop events held in Fukuoka with the aim of improving ICT literacy in the local communities. The company has held 27 classes as of March 31, 2025.

### Talks/Lectures on Jobs

City Ascom provides lectures on the social role of ICT at career workshops, talks on jobs, and talks by workers held by local junior high schools and local governments for junior high school students. In addition, the company offers lectures at local universities including lectures on working in the IT industry (a total of 11 lectures have been given as of March 31, 2025).

Furthermore, from May to June 2025, City Ascom employees served as lecturers in a public lecture series for working adults focused on digital society and practical applications of digital technology. The series was hosted by Seinan Gakuin University to foster communication with the local community, give back to society, and contribute to regional development.





# **Cultural/Artistic Activities**

# Japanese Traditional Culture "Kagura and Kamimai"

Since November 2015, the Nishi-Nippon City Bank and the Nishi-Nippon City Foundation have co-hosted "Kagura and Kamimai," an annual event based on local Shinto music and dances (held 10 times as of March 31, 2025).

### Music Festival

Since December 2014, the Nishi-Nippon City Bank and the Nishi-Nippon City Foundation have co-hosted the Music Festival, an annual event designed to empower people in Fukuoka and Hakata with music, inviting approximately 1,500 people to the event. This year-end music celebration has been held 10 times as of March 31, 2025.

# **Promenade Concerts**

In May 2019, the Nishi-Nippon City Bank began co-hosting the monthly Fukuoka Renaissance NCB Promenade Concerts together with the Nishi-Nippon City Foundation to provide customers with program featuring local musicians spanning a variety of genres (65 concerts held as of March 31, 2025).



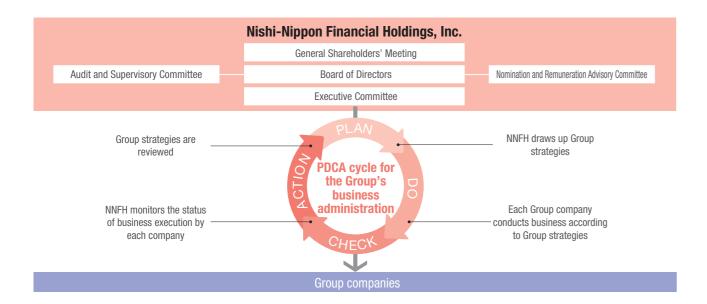




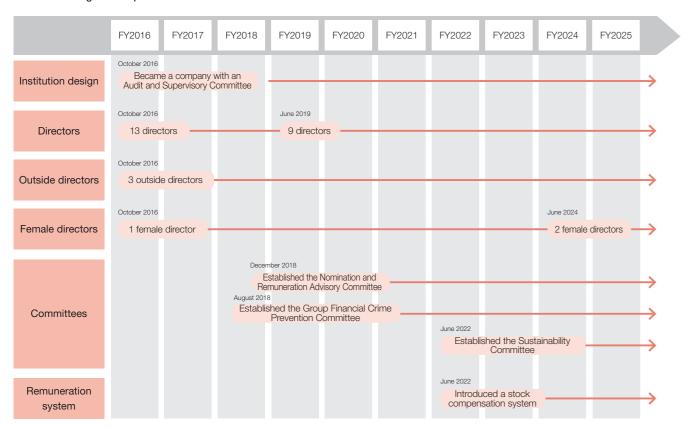
# **Corporate Governance**

At the NNFH Group, enhancement of corporate governance is deemed to be a managerial issue of prime importance. Accordingly, every possible effort is being made to "enhance the soundness and transparency of management," "accelerate decision-making," and "perform duties smoothly."

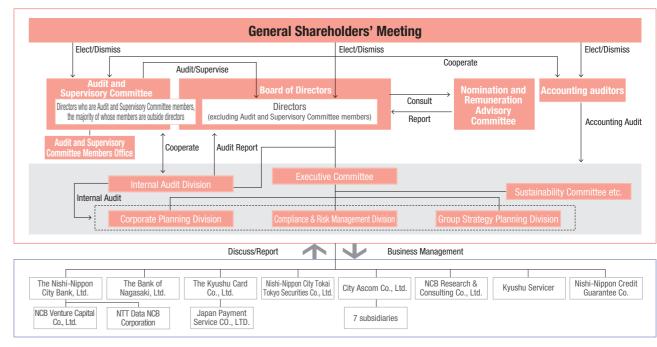
By establishing an Audit and Supervisory Committee under NNFH, we not only enhance corporate governance, but we have also built a system for prompt and efficient decision-making by delegating authority over performance of important duties. With NNFH specializing in management oversight and Group companies focusing on the performance of day-to-day duties, we maintain an advanced level of business administration for the Group.



# Efforts to Strengthen Corporate Governance



# Overview of the Corporate Governance Structure



# Descriptions of the Organs of the Company

### **Board of Directors**

Comprised of nine directors (including four directors who are Audit and Supervisory Committee members, as of June 30, 2025), the Board of Directors of NNFH makes decisions about the performance of important duties concerning the Group's management and oversees the performance of the duties by directors.

NNFH has elected three independent outside directors (as of June 30, 2025) in order to ensure that independent and objective perspectives augment the highly effective management oversight function by the Board of Directors. To adapt to rapid changes in the operating environment and clearly determine responsibilities of directors in attaining business results for each fiscal year, the term of office for directors (excluding those who are Audit and Supervisory Committee members) shall be one year, thus keeping the Board of Directors actively engaged.

In addition, by introducing the executive officer system, we have separated management decision-making and oversight from the administration of business operations in order to enhance the oversight function and promote rapid decision-making. The Board of Directors meets once a month, in principle. The Board of Directors held a total of 13 meetings in fiscal 2024.

In fiscal 2024, the Board of Directors mainly discussed the current MTBP, annual policies, the operational status of internal control systems, capital policy (the Shareholder Returns Policy, acquisition of treasury stock, etc.), and the status of business execution.

# [Members of Board of Directors (as of June 30, 2025) and their attendance at FY2024 meetings]

Name	Position	Attendance (13 meetings in total)	Notes
Hiromichi Tanigawa	Chairman (Representative Director)	13	Chairperson
Hideyuki Murakami	President (Representative Director)	13	
Hiroyuki Irie	Director	13	
Hiroyuki Takeo*	Director	10*	
Takashige Honda	Director	13	
Tomoko Ito*	Director (Audit and Supervisory Committee Member)	10*	
Hiroshi Fujioka*	iroshi Fujioka* Director (Audit and Supervisory Committee Member)		Independent outside director
Chiharu Kubo	Director (Audit and Supervisory Committee Member)	13	Independent outside director
Sachiko Miyamoto Director (Audit and Supervisory Committee Member)		13	Independent outside director

# (outside): 1 Outside directors: 3 Ratio of outside directors: 33.3%

<Board Composition>

Female director

Female director

Ratio of female

directors:

22.2%

73

<sup>\*</sup>The figures for Director Hiroyuki Takeo, Director (Audit and Supervisory Committee Member) Tomoko Ito, and Director (Audit and Supervisory Committee Member) Hiroshi Fujioka are the numbers of attendances at board meetings after their appointment as director on June 27, 2024 (10 meetings in total).

### **Audit and Supervisory Committee**

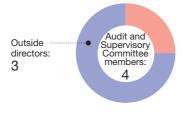
Comprised of four directors who are Audit and Supervisory Committee members (including three outside directors, as of June 30, 2025), the Audit and Supervisory Committee audits the performance of the duties by directors and compiles audit reports. Audit and Supervisory Committee members shall, in accordance with an audit plan drawn up by the Audit and Supervisory Committee, attend important meetings, inspect important documents, and investigate the status of the operations and the financial status of NNFH, in order to audit the performance of the duties by directors.

The Audit and Supervisory Committee is also partially responsible for overseeing directors by electing directors (excluding those who are Audit and Supervisory Committee members) and stating opinions on the remunerations to directors. The Audit and Supervisory Committee meets at least once every three months, in principle.

# [Members of the Audit and Supervisory Committee and their attendance at FY2024 meetings (as of June 30, 2025)]

Name	Position	Attendance (8 meetings in total)	Notes
Tomoko Ito*	Director (Audit and Supervisory Committee Member) 6*		Full-time, Chairperson
Hiroshi Fujioka*	Hiroshi Fujioka* Director (Audit and Supervisory Committee Member)		Independent Outside Director
Chiharu Kubo	Director (Audit and Supervisory Committee Member)	8	Independent Outside Director
Sachiko Miyamoto	Director (Audit and Supervisory Committee Member)	8	Independent Outside Director

# <Composition of the Audit and Supervisory Committee>



\* The figures for Director (Audit and Supervisory Committee Member) Tomoko Ito and Director (Audit and Supervisory Committee Member) Hiroshi Fujioka are the numbers of attendances at committee meetings their appointment as director on June 27, 2024 (6 meetings in total).

# **Nomination and Remuneration Advisory Committee**

The Nomination and Remuneration Advisory Committee consists of five directors (including three outside directors, as of June 30, 2025), ensuring independence as the majority are outside directors. The committee was established with a view toward ensuring objectivity, timeliness, and transparency concerning the election and dismissal of a representative directors and senior management members (directors with special titles), assuring objectivity and transparency concerning remunerations for directors, and developing successors in a systematic manner. The committee meets at least once each year.

The Committee met in February and May 2025 and discussed matters relating to the election and dismissal of the representative directors and senior management members (directors with special titles), executive compensation, and potential successors to the position of CEO.

# [Members of the Nomination and Remuneration Advisory Committee (as of June 30, 2025)]

Name	Position	Notes
Hiromichi Tanigawa	Chairman (Representative Director)	Chairman
Hideyuki Murakami	President (Representative Director)	
Hiroshi Fujioka	Director (Audit and Supervisory Committee Member)	Independent Outside Director
Chiharu Kubo	Director (Audit and Supervisory Committee Member)	Independent Outside Director
Sachiko Miyamoto	Director (Audit and Supervisory Committee Member)	Independent Outside Director

# <Composition of the Nomination and Remuneration Advisory Committee>



# **Executive Committee**

Comprised of the president, three directors and seven executive officers appointed by the president (as of June 30, 2025), the Executive Committee deliberates on and makes decisions on important matters concerning management in accordance with management policies determined by the Board of Directors. One full-time Audit and Supervisory Committee member is invited to the Executive Committee meeting to provide pertinent advice. The Executive Committee meets whenever necessary.

# **Sustainability Committee**

Comprised of the president, three directors and seven executive officers appointed by the president (as of June 30, 2025), the Sustainability Committee discusses policies and other important matters pertaining to the Group's sustainability, collects information on the status of initiatives, and provides advice. In principle, the Sustainability Committee meets once every six months.

# **Group Financial Crime Prevention Committee**

Comprised of the president, three directors and seven executive officers appointed by the president (as of June 30, 2025), the Group Financial Crime Prevention Committee discusses policies relating to group-wide anti-money laundering and countermeasures against financing terrorism (hereinafter, "AML/CFT"), collects information on the status of AML/CFT initiatives by Group companies, and provides advice. In principle, the Group Financial Crime Prevention Committee meets once every six months.

# Status of Internal Audit, Audit by the Audit and Supervisory Committee, and Accounting Audit

### **Internal Audit**

NNFH has established the Internal Audit Division, which conducts internal audits independent from all operations divisions and has 36 members as of March 31, 2025. The Internal Audit Division, in accordance with the Internal Audit Regulations, verifies and assesses the adequacy and effectiveness of internal control systems of the NNFH Group, including a compliance structure and a risk management structure, suggests improvements to problems, etc. to audited divisions, and reports audit findings, etc. to the Board of Directors and Audit and Supervisory Committee (members) every month. By exchanging information with accounting auditors, the division ensures that internal audits are conducted both objectively and efficiently.

### **Audit by the Audit and Supervisory Committee**

The Audit and Supervisory Committee comprises four members, including three outside directors and one full-time director. Every member of the Audit and Supervisory Committee has considerable knowledge on finance and accounting through many years' hands-on experience, etc.

The Audit and Supervisory Committee audits the performance of directors' duties by having directors and others report on the status of execution of their business, as well as their development and implementation of an internal control system, and by attending important meetings, consulting documents on important managerial decisions, and investigating the status of directors' business execution and properties, in accordance with the audit policy and division of business as stipulated by the Audit and Supervisory Committee. The Audit and Supervisory Committee also verifies the appropriateness of the methods and findings of audits conducted by accounting auditors by having them report on the status of business execution and by witnessing audits by accounting auditors.

# **Accounting Audit**

The NNFH's accounting audit business is executed by certified accountants affiliated with Ernst & Young ShinNihon LLC.

# **Appointment of Directors**

# **Policy and Procedures for Nomination of Candidates for Directors**

For the Board of Directors to effectively fulfill its roles and responsibilities, we believe it important to ensure that its members have a diverse range of knowledge, experience, skills, career backgrounds, and ages, on top of knowledge of the business and challenges of the NNFH Group. Our basic policy is to ensure that the Board of Directors is well balanced overall by appointing those with diverse expertise and backgrounds as candidates for outside directors.

From this perspective, we appoint those well-versed in the NNFH Group's business and challenges as candidates for directors. We also ensure the objectivity and transparency of the decision-making process of the Board of Directors by allowing each Audit and Supervisory Committee member to exercise his/her voting right held by the directors at the board meeting and the Audit and Supervisory Committee to exercise the statutory right to state its opinion at the general shareholders' meeting in relation to appointment/dismissal and remuneration of directors who are not Audit and Supervisory Committee members.

Our articles of incorporation prescribe that the number of directors should be no more than twenty and that the number of directors who are Audit and Supervisory Committee members should be three or more. Accordingly, we have appointed nine directors, four of whom are Audit and Supervisory Committee members (as of June 30, 2025).

# Policy and Procedures for Appointment/Dismissal of Senior Management

Our Board of Directors appoints a representative director and senior managements (directors with special titles) after taking into consideration reports by the Nomination and Remuneration Advisory Committee and, in the event that the performance of any representative director or member of senior management (director with special titles) falls under the standards of removal as stipulated by the Board of Directors, deliberates on his/her removal, thereby ensuring objective, timely, and transparent procedures for appointment/ removal of senior management.

# Skill Matrix

NNFH has identified corporate management, finance and economy, financial affairs and accounting, legal affairs and risk management, IT and digital, human resource and diversity, and regional revitalization and regional sales, as being the seven areas of specialty for members of the Board of Directors. Shown on the matrix below are the areas of specialty we expect from each member of the Board of Directors.

						Specialty			
Name	Position	Attribute	Corporate management	Finance and economy	Financial affairs and accounting	Legal affairs and risk management	IT and digital	Human resource and diversity	Regional revitalization and regional sales
Hiromichi Tanigawa	Chairman (Representative Director)		•	•	•	•		•	•
Hideyuki Murakami	President (Representative Director)		•	•	•	•	•	•	•
Hiroyuki Irie	Director		•	•	•				•
Hiroyuki Takeo	Director		•	•	•				•
Takashige Honda	Director			•	•	•	•		•
Tomoko Ito	Director (Audit and Supervisory Committee Member)			•	•	•	•		•
Hiroshi Fujioka	Director (Audit and Supervisory Committee Member)	Outside Independent		•	•	•			
Chiharu Kubo	Director (Audit and Supervisory Committee Member)	Outside Independent	•		•	•		•	
Sachiko Miyamoto	Director (Audit and Supervisory Committee Member)	Outside Independent		•	•	•	•	•	

 $<sup>^{\</sup>star}$  The above areas of specialty do not represent all of the knowledge and experience that directors possess.

# **Corporate Governance**

# **Independence Standards for Outside Directors**

We determine the independence of our outside directors based on whether or not we can expect them to proactively offer suggestions and raise questions on the NNFH Group's business challenges, assuming that the independence standards stipulated by the Tokyo Stock Exchange, Inc. are fulfilled.

For instance, we take special care to determine if the independence of a person who has any of the following relationships with the Group is compromised because of such relationships, and disclose to shareholders the relationships between the Group and said person to the extent necessary.

1	A person who was an executing person of NNFH or any of its subsidiaries
2	A person for whom NNFH or any of its subsidiaries is his/her major counterparty*1 (If he/she belongs to a company, an executing person of said company now or in the past)
3	A major counterparty of NNFH or any of its subsidiaries*2 (If he/she belongs to a company, an executing person of said company now or in the past)
4	A person who is a consultant, accounting professional or legal professional who has received a large amount of money or other compensation*3, excluding remuneration for directors from NNFH or any of its subsidiaries, within the last three years (If he/she belongs to a company or other form of organization, an executing person of said company or organization now or in the past)
5	A person who is a major shareholder*4 of NNFH (If he/she belongs to a company, an executing person of said company)
6	A person who has kinship status with a person outlined in 1-5 above
7	An executing person of a company where an officer or an employee of NNFH or any of its subsidiaries is an outside officer
8	An executing person of a company or other form of organization who has received a large sum of donations*5 from NNFH or any of its subsidiaries within the last three years

<sup>\*1</sup> A counterparty that has received 2% or more of its consolidated net sales in the latest fiscal year from NNFH or any of its subsidiaries

### **Grounds for the Election of Outside Directors**

Na	ame	Position	Attribute	Reasons
Hirosh	ii Fujioka	Director (Audit and Supervisory Committee Member)	Independent Outside Director	Given his long years of practical experience in fiscal and monetary administration and broad insights into fiscal and monetary matters, Mr. Fujioka is expected to contribute to enhancing our Board's monitoring function and has thus been elected as NNFH's outside director.  In addition, Mr. Fujioka does not meet any of the criteria prescribed by the stock exchange as grounds for potential conflicts of interests with general shareholders. We have therefore determined that Mr. Fujioka is in a highly independent position and have thus designated him as an independent director.
Chihai	Chiharu Kubo  Director (Audit and Supervisory Committee Member)  Independent Outside Directo		Independent Outside Director	Given his specialist knowledge as a doctor and university professor and his extensive experience and comprehensive insights as a manager of a university through his positions such as former Director of Kyushu University Hospital and former President of Kyushu University, Mr. Kubo is expected to contribute to enhancing our Board's monitoring function and has thus been elected as NNFH's outside director who is also an Audit and Supervisory Committee Member.  In addition, Mr. Kubo does not meet any of the criteria prescribed by the stock exchange as grounds for potential conflicts of interests with general shareholders. We have therefore determined that Mr. Kubo is in a highly independent position and have thus designated him as an independent director.
Sachiko	Miyamoto	Director (Audit and Supervisory Committee Member)	Independent Outside Director	Ms. Miyamoto has been continuously working in the field of research related to Japanese and overseas financial and capital markets in the last 30 years in her capacity as a corporate analyst, investment strategist, and macro economist. With her specialized knowledge on corporate analysis and financial analysis, Ms. Miyamoto is expected to contribute to enhancing our Board's monitoring function and has thus been elected as NNFH's outside director who is also an Audit and Supervisory Committee Member.  In addition, Ms. Miyamoto does not meet any of the criteria prescribed by the stock exchange as grounds for potential conflicts of interests with general shareholders. We have therefore determined that Ms. Miyamoto is in a highly independent position and have thus designated her as an independent director.

# **Support for Outside Directors**

We make it a rule to fully explain the business, financial position, organizations, and other matters of the NNFH Group to our outside directors upon the assumption of their position. We are also taking appropriate measures to develop an environment in which outside directors can fulfill their roles and responsibilities effectively by, for example, providing prior explanations of the agenda for the board meeting and briefings on their duties, and organizing on-site visits.

We also appoint full-time Audit and Supervisory Committee members, who support outside Audit and Supervisory Committee members, and we have established the Audit and Supervisory Committee Members Office, which is directly managed by the Audit and Supervisory Committee. Full-time members of the Office assist all Audit and Supervisory Committee members, including outside members, and the Audit and Supervisory Committee in performing their duties.

# Analysis and Evaluation of Board Effectiveness

Every year, we analyze and evaluate the effectiveness of our Board of Directors at the board meeting.

At the board meeting held in June 2025, we analyzed and evaluated the effectiveness of our Board of Directors based on the findings of a self-evaluation questionnaire distributed to all directors to verify that effectiveness is largely ensured.

Going forward, we will seek every opportunity available to provide directors with pertinent information by, for example, making reference materials for board meetings clearer and to the point, in order to further stimulate discussions among directors.

# **Training Policy of Directors**

We offer and arrange opportunities for our directors to acquire and update the knowledge and information needed to properly perform their roles and responsibilities as directors. We also contribute to the payment of expenses relating to these opportunities, which include participation in seminars organized by outside organizations and lectures given by outside speakers.

We provide a thorough briefing on the Group's business, finance, organization, and so on, to those who are newly appointed as our outside directors. In addition, we endeavor to create an environment that allows our outside directors to effectively fulfill their roles and responsibilities by, for instance, providing briefings on the agenda items of Board meetings before the meetings take place, explaining the Group's operations, and arranging on-site inspections.

# **Directors' Remuneration System**

# Policy and Procedures for Decisions on the Content of Remuneration, etc. of Individual Directors

We established the Nomination and Remuneration Advisory Committee, the majority of whose members are outside directors of the company, in order to enhance the objectivity and transparency of decisions on remuneration, etc. of directors (excluding directors who are Audit and Supervisory Committee members).

Remuneration of directors (excluding directors who are Audit and Supervisory Committee members) shall comprise the monthly fixed price remuneration, and the stock-based remuneration, which is provided with the aim of incentivizing directors to improve corporate value over the medium to long term, and the total amount of the remuneration, etc. shall be no more than 300 million yen per year, which was approved at the general shareholders' meeting held on June 29, 2022.

# i) Fixed price remuneration (cash remuneration)

The amount of the remuneration, etc. for each individual director shall be determined according to the duty of the director by a resolution of the Board of Directors and in consideration of reports from the Nomination and Remuneration Advisory Committee, and shall be paid on a monthly basis.

ii) Stock-based remuneration (non-cash remuneration)

With respect to the stock-based remuneration, each individual director shall, at a designated time of each fiscal year, be granted points determined according to the duty of the director (with one point corresponding to one share) based on the Director Stock Benefit Regulations established by NNFH and shall, at the time of retirement, be provided with the number of shares of NNFH's common stock (hereinafter "Company Shares") that corresponds to the cumulative number of those points granted to the director (if the director retires at the expiration of his or her term of office, 30% of those Company Shares shall be replaced by the amount of cash that is equivalent to the market value of that 30% of those Company Shares). The stock-based remuneration shall be determined so as to account for approximately 10% of the total amount of the remuneration, etc., which is the sum of the fixed price remuneration (cash remuneration) and the stock-based remuneration.

The Nomination and Remuneration Advisory Committee held in February 2025 discussed remuneration for directors (excluding directors who are Audit and Supervisory Committee Members).

Remuneration for directors who are also Audit and Supervisory Committee Members is determined based on discussions among the Audit and Supervisory Committee Members.

<sup>\*2</sup> A counterparty from which NNFH or any of its subsidiaries have received 2% or more of their consolidated gross operating profit in the latest fiscal year

<sup>\*3</sup> A total of 30 million yen or more in cash or other compensations over the last three years

<sup>\*4</sup> A shareholder who holds 10% or more of the shares outstanding

<sup>\*5</sup> A donation of 15 million yen or more in total received over the past three years



NNFH has appointed three outside directors to ensure highly effective management oversight by the Board of Directors. In this discussion, the three outside directors shared their views on the current state of NNFH, its initiatives, and other matters.

# Q. In your view as an external observer, what are the characteristics of NNFH in the local community?

Fujioka Fukuoka and other areas in the Kyushu Region are drawing nationwide attention for their population growth and economic vitality. In recent years, a series of major semiconductor manufacturers and other enterprises have been setting up operations in the region, and this momentum is expected to drive further growth moving forward.

The NNFH Group, as a financial institution that embodies the vitality of these thriving communities, plays an extremely important role. At the core is the Nishi-Nippon City Bank, which ranks sixth in deposits and fifth in loans among the 62 banks that belong to the Regional Banks Association of Japan, making it a top-tier institution. It also ranks fourth, a very good result, in the number of loans to small and medium-sized enterprises (as of fiscal year ended March 2024). Nurturing small and medium-sized enterprises is deeply rooted in the Nishi-Nippon City Bank's DNA. Since its establishment as a mutual loan company over a century ago, the bank engaged in mutual banking before transforming into a commercial bank, while consistently dedicating itself to supporting start-ups and fostering the growth of small and medium-sized enterprises. The Group maintains this management philosophy in its current business activities.

Another distinctive feature is its active involvement in local events, which fosters a strong sense of unity with the community. For example, at the Hakata Dontaku Minato Festival—one of Hakata's most iconic events—the Group helps enliven the celebration each year by organizing a parade team

and setting up a performance stage.

The Group's history and proven track record of earning the trust of local communities and businesses in Fukuoka and other areas in the Kyushu Region—and growing together with them—serves as its foundation for value creation.

**Kubo** Fukuoka has a long-standing tradition of exchange as a gateway to mainland Asia. This has fostered a local culture with an open and welcoming spirit. Also, as Mr. Fujioka mentioned, I believe that the financial group places great importance on its relationships with the local community.

For example, in 2014, the Nishi-Nippon City Bank entered into an organizational collaboration agreement with Kyushu University, and the two have since been working to create new businesses through various initiatives, including regularly hosting Business Creation Exchange Meetings for local companies. In 2021, Kyushu University became a partner in the NNFH Big Advance open innovation program, connecting the university's intellectual properties with local companies to support new business development and other initiatives.

In 2023, the bank opened its Ito Branch, near Kyushu University's Ito Campus. The branch is intended to serve as a hub for industry-academia collaboration with the university, engaging in initiatives such as supporting university-launched ventures and providing financial literacy education.

Miyamoto As both of you noted, from an economist's point of view, I believe one of the Group's key strengths is its solid foundation in the growing economic zones of Fukuoka and other areas in the Kyushu Region—

especially its strong presence in the Fukuoka City area. Fukuoka City continues to experience a steady influx of young people, making it a standout region amid the nationwide trend of population decline. The city's economic influence extends beyond Kyushu to include the Chugoku region as well. This regional vitality represents a deeply rooted trend that goes beyond temporary events like semiconductor-related investments or urban development, and it is expected to serve as a driving force for medium- to long-term growth.

Another important point is that, with its roots as a mutual loan company, the Group has built strong and lasting relationships with both individual customers and small and medium-sized enterprises. While more and more companies seem to be de-emphasizing face-to-face interactions in favor of more laborsaving approaches, I believe that the ability to

leverage in-person connections remains a valuable asset for a financial group. Furthermore, as both of you mentioned, I also value the Group's efforts to coexist with local communities in various ways, grounded in its strong sense of responsibility as a regional financial institution.

A well-developed group structure is another of its key strengths. The ability to respond flexibly in various formats is the key to fully benefiting from the valuable asset of customer trust and goodwill. One major advantage is that we have Group companies capable of meeting a wide range of customer needs, such as credit card services, leasing, and information systems. Moving forward, I'm sure that the Group will continue to leverage its competitive advantages, while working to further strengthen its customer responsiveness and convenience.

# Q. What do you consider to be the most important roles of an outside director?

**Kubo** While valuing my independence and objectivity as an outside director, I make a point to monitor whether the NNFH Group is achieving growth and contributing to a sustainable society, and to offer guidance when needed.

Throughout my terms as a hospital director and university president, I have placed strong emphasis on social roles, such as advancing community healthcare and cutting-edge medical treatments, as well as on crisis management, teamwork, and information sharing. As an outside director, I aim to fulfill my mission by applying this same perspective, while monitoring bank management from an external standpoint.

**Miyamoto** As an outside director, I place great importance on offering advice from an objective and broad perspective. In addition, I provide insights from a professional standpoint on areas such as management strategy and risk management.

NNFH has a culture that emphasizes "what was said" rather than "who said it," and matters are discussed over time and steadily reflected in actual policies. I think this type of productive culture is very good.

**Fujioka** I believe I should play a role in promoting corporate growth by offering advice on management policies and improvements based on the Corporate Governance Code, drawing on my experience in fiscal and financial administration.

In practice, the Board of Directors offers a forum for open and free exchange of opinions, and I actively contribute my expertise in my role as an outside director. I also recognize that all board members have a strong interest in and analytical insight into both domestic and global economic conditions, and that this contributes meaningfully to management decision-making.

On the other hand, it will be important to elicit more feedback from the frontlines moving forward. As a member of the Audit and Supervisory Committee, I value opportunities to visit the head office, branches, and Group companies to hear directly from employees on the front lines. And I



believe my role is to contribute to management decision-making by connecting the impressions I gain through dialogue with front-line employees to my insights as an outside director, and present these to the Board of Directors.

**Kubo** I also place great importance on personally visiting sites that interest me to observe the actual conditions firsthand. For example, I make an effort to gain a concrete understanding of the current state of affairs at sales branches by asking the actual staff involved about how human resource systems are applied and how lending decisions are made. I believe that having this kind of front-line perspective allows for more realistic and informed discussions at board meetings.

Miyamoto NNFH has a framework in place for directors to share information with one another. In addition to serving as outside directors, we also act as members of the Audit and Supervisory Committee, so making inspections is an important part of our duties. We visit numerous sites each year, and the various expert observations made are then shared within the organization. This ongoing accumulation of shared information enables both the Board of Directors and the Audit and Supervisory Committee to engage in discussions that are firmly grounded in the realities of front-line workplaces.

# Q. What is your assessment of the current state of the Group's management strategy?

**Fujioka** As a listed enterprise, the NNFH Group is naturally obligated to secure returns that exceed capital costs and to ensure appropriate returns to shareholders. To improve return on equity (ROE) and price-to-book ratio (PBR), it is essential not only to enhance profitability but also to drive business innovation by cutting operating costs and promoting digital transformation (DX).

In fact, initiatives such as introducing tablet-based advanced sales support tools—efforts that have drawn attention from other regional banks—are already underway at the front lines, with the aim of enhancing ROE and RORA\* through work reforms.

In addition, improving the price-earnings ratio (PER) requires formulating a clear medium-term management plan for future growth and making steady growth-oriented investments in line with that plan.

It is also important to note that shareholder returns are being implemented through a combination of dividends and share buybacks, with a target total return ratio of roughly 40%. As an outside director, I will continue monitoring management progress to ensure that these initiatives come to fruition, and I make a point to provide recommendations when necessary.

\* Return On Risk Asset (Net income divided by risk-weighted assets)

**Kubo** From my experiences with social contribution activities at the hospital and university, I believe that striking a balance between corporate profitability and social contribution is essential in corporate management. Neither excessive self-interest nor one-sided altruism is sustainable. A proper balance between the two is essential. I am closely monitoring the Group's efforts in relation to capital costs and shareholder returns from the perspective of ensuring coexistence with society.

# Q. What challenges stand in the way of smoothly implementing the management strategy?

**Fujioka** As a financial institution, one of the biggest challenges is risk management. I closely monitor discussions related to risk, drawing on my experience in government. I recognize that NNFH appropriately assesses and manages various risks—such as market, credit, and operational risks—based on the principles of the Risk Appetite Framework (RAF).

The Group has also incorporated internal rating methods in line with Basel regulations and continues to maintain a high capital adequacy ratio. Moving forward, I intend to continue reviewing and assessing these internal control systems from an external perspective through discussions at Board of Directors meetings.

Kubo Looking at the Kyushu economy, while Fukuoka City is undergoing a period of revitalization, rural areas are facing population decline, increasing uncertainty about the future of the regional economy as a whole. As the economic outlook—including the impact of global developments—remains difficult to

predict, the Group needs to implement support measures that are firmly grounded in a clear understanding of regional trends. In particular, I believe that a key challenge going forward will be how to support local businesses in building systems that enable them to adapt to change, through assistance in implementing digital transformation and other initiatives.

Miyamoto The Group's strength is its diverse range of businesses centered on banking. However, to fully realize the potential of this structure, it is essential to develop human resources, enhance interdepartmental collaboration, and cultivate an open organizational culture. Also, it is not enough to simply introduce systems and frameworks. Their effectiveness is what truly matters. I feel that, in NNFH, the PDCA cycle is functioning effectively and delivering results. However, further enhancing synergies within the financial group remains an important and ongoing challenge.

# Q. What is your assessment of the progress made in human capital management?

**Kubo** To improve human capital management, it is important to develop specialized expertise. In



particular, it is essential to cultivate human resources who are adept at leveraging IT and digital transformation, as well as those with expertise in management and strategic planning.

At the same time, it is also important to foster a workplace environment that welcomes open dialogue and where a diverse range of personnel can thrive. In fact, when I visited the Ito Branch mentioned earlier, I was impressed by the employees' bright and positive attitude, as well as by their continuous efforts to incorporate various innovations into their work.

**Miyamoto** The Group recognizes performance outcomes and also has a Process Award system to properly recognize efforts made along the way. This approach is highly commendable. I believe that this contributes to the development of a positive and forward-looking organizational culture.

**Fujioka** To promote human capital management, I believe it is important to improve employee treatment while also boosting their level of expertise, as Mr. Kubo pointed out.

The Group is making progress in improving employee treatment in terms of salary, such as raising starting pay, but that alone is not sufficient. The Group places a strong emphasis on group training conducted at the Kokoro-kan (training facility), which stands in a nature-rich location near Ohori Park (one of Japan's premier waterfront parks, near the heart of Fukuoka City). I believe that enriching opportunities for employees to develop their skills will help raise morale.

This series of personnel measures will drive the human resource reform set forth as a core strategy in the medium-term management plan and also contribute to strengthening the sales structure and work reform, which are key objectives of sales reform. As we enter the final year of the plan, the focus will be on advancing human capital management and on the added value generated through business.

# Q. What should NNFH do to further enhance its corporate value?

**Fujioka** Ever since transitioning to a holding company structure in 2016, the Group has evolved into a comprehensive financial group that combines uniqueness and scalability, with banking at its core. In my assessment, this is steadily yielding tangible results.

For example, The Kyushu Card boasts one of the highest transaction volumes among all regional bankaffiliated credit card companies in Japan, contributing to the expansion of the Group's foundation by building connections with younger generations and offering services to corporate clients. In addition, Nishi-Nippon City Tokai Tokyo Securities has played a key role in supporting the growth of local businesses, such as by becoming the first regional bank-affiliated securities company to serve as the lead manager for initial public offerings. Furthermore, by making the ICT company City Ascom a subsidiary and turning Kyushu Leasing Service into an affiliate, the Group is advancing digital transformation and diversifying its range of financial solutions.

It is essential to view these group initiatives not merely as additive efforts but rather as synergistic strategies that multiply their effects across the Group. I am confident that unified, group-wide efforts will form a strong foundation for future growth and contribute to enhancing corporate value.

Miyamoto The financial industry is facing significant challenges, including the shift from a negative interest rate environment to one with positive interest rates, as well as the continued aging of society. Under these circumstances, I believe that the current management strategy of advancing services and businesses centered on finance is an effective approach to enhancing corporate value over the medium to long term, and it will continue to be a vital approach in the years ahead.

However, it is essential to remember that the effectiveness of this strategy stems from the Group's valuable intangible assets—namely, strong customer relationships and a high level of trust and goodwill.

Trust and goodwill are built gradually over the course of many years, yet they can be lost instantly with a single misstep. Therefore, I believe that

carefully protecting and nurturing these intangible assets is essential to enhancing corporate value. **Kubo** I fully agree with Mr. Miyamoto's remark about maintaining and enhancing customer trust being the very foundation of organizational management.



For example, in medical treatment, the most effective solution can only be identified when there is a relationship of trust between the doctor and the patient. The same holds true in business. Without the trust of customers, it is unlikely that issues can be fundamentally resolved. Therefore, it is essential to continue valuing the trust built with customers.

In addition, in the medical field, treatment is often carried out by a medical team in which various specialists collaborate to care for a single patient. Similarly, in business, a team-based management approach—in which each Group company contributes its unique strengths in close coordination—is indispensable. As each individual company grows, further bolstering the Group's collective strengths will enhance corporate value moving forward.

# **Risk Management**

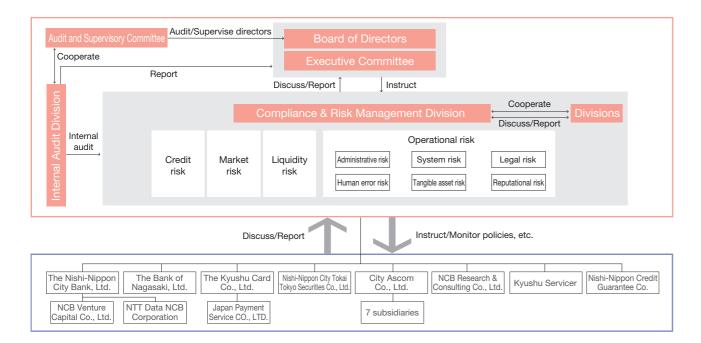
The NNFH Group's business environment continues to undergo significant changes against a backdrop of increasingly diversified and advanced customer needs due to factors such as accelerated digitization and a heightened awareness of sustainability. Under these circumstances, risk management is becoming increasingly important in ensuring stable earnings and a sound management foundation as a regional financial group.

The Group positions risk management as its top priority issues in the management. Accordingly, we make concerted efforts to advance our risk management structure in accordance with our Basic Policy on Risk Management, which serves as a set of shared norms for the Group.

# Risk Management System

At NNFH, the Compliance & Risk Management Division manages risk for the entire Group under one umbrella, and the director in charge issue reports to the Board of Directors on the status of risks so that the management team can discuss and provide instructions on improvement. In addition, the Internal Audit Division, which conducts internal audits independent from all operations divisions, assesses the adequacy and effectiveness of Group companies' risk management structures through internal audits.

Each Group company establishes a consultative body, such as an ALM Committee and Operational Risk Committee, and deliberates on and periodically assesses matters concerning risk management.



# **Risk Management by Category**

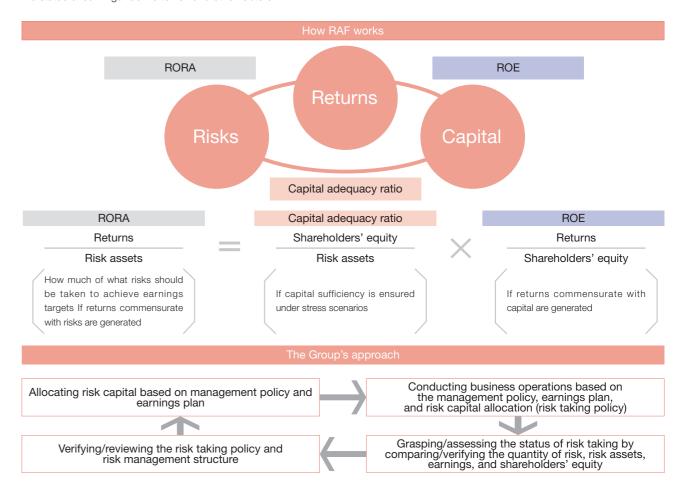
The NNFH Group categorizes the risks we face into credit risks, market risks, liquidity risks, and operational risks, and has established management policies for each category as a means of strengthening our management framework.

Credit risk	<ul> <li>The risk of loss resulting from a reduction or complete loss of the value of assets due to a deterioration in the financial situation of borrowers or other factors.</li> <li>The Group quantitatively assesses and manages credit risk on a group-wide basis.</li> </ul>
Market risk	- The risk of loss due to fluctuations in the value of assets/liabilities in response to movements in interest rates, forex market, stock prices, and other parameters, and a loss due to fluctuations in earnings generated from such assets/liabilities The Group works to secure stable earnings while controlling risk through setting limits and other measures.
Liquidity risk	- The risk of loss due to a difficulty in securing necessary funds or being obliged to procure funds at an interest rate significantly higher than usual because of a timing mismatch between management and procurement or an unexpected outflow of funds The Group maintains the soundness of its assets so that it can ensure market liquidity and stabilize cash flows.
Operational risk	<ul> <li>The risk of loss due to inappropriate administrative operations, systemic deficiencies, legal violations, natural disasters, or other factors.</li> <li>We classify operational risks into six categories: 1. Administrative risk, 2. System risk, 3. Legal risk, 4. Human error risk, 5. Tangible asset risk, and 6. Reputational risk, and our Compliance &amp; Risk Management Division monitors and manages the operational risks faced by the Group as a whole, while working to preventively manage risk and minimize the impact of any risks that emerge.</li> </ul>

# Risk Appetite Framework

The NNFH Group works to optimize risks and returns through integrated management of business strategies and risk management in accordance with the risk appetite framework (RAF).

Specifically, in drawing up business plans (management plans and mid-term business plans), we verify management policies, earnings plans, and risk capital allocation in an integrated manner to ensure appropriate risk-taking aimed at improving profitability (e.g., ROE) while maintaining a certain level of soundness (capital adequacy ratio). In addition, we check on the degree of progress by regularly monitoring the status of earnings relative to risk and other factors.



# Top Risks

We designate events relating to our business operations that are highly significant in terms of impact and likelihood as top risks. Through top risk management, we work to enhance risk communication within the Group and to strengthen risk management by implementing measures aimed at risk mitigation.

Top risks	Examples of risk events
Global economic downturn and financial market instability	<ul> <li>The global economic downturn, driven by trade policies and other factors in various countries, may affect the economy of the Kyushu region, worsening client business conditions and increasing credit costs.</li> <li>Financial market instability may lead to a deterioration in the valuation gains and losses of held securities.</li> </ul>
Regional population decline	<ul> <li>The customer base may shrink as population outflow from the Kyushu region exceeds projections.</li> <li>Difficulty in securing personnel may force reductions in business offerings and branch networks, shrinking the revenue base.</li> </ul>
Changes in industrial structure driven by digitalization	- With the advancement of digitalization and the wider use of AI and other technologies, competitiveness may decline due to inferior customer convenience or cost efficiency compared to competitors and new market entrants.
Increased dependence on third parties	- Business continuity may be disrupted by system failures at third parties Inadequate management may result in customer information leaks through third parties, undermining credibility.
Rising cybersecurity threats	- Business continuity may be disrupted by cyberattacks targeting our company or third parties Customer information leaks may occur, undermining credibility.
Occurrence of compliance or conduct-related risk events	<ul> <li>Violations of laws or regulations or inappropriate behavior of employees may cause harm to customers, undermining credibility.</li> <li>Insufficient measures to prevent money laundering and related activities may also undermine credibility.</li> </ul>
Delays in sustainability initiatives	- Inadequate responses to climate change may erode corporate value.
Occurrence of major earthquakes, floods, and other disasters	- Business operations may be suspended due to damage to employees, facilities, or systems Major disasters may deteriorate the performance of business partners, increasing credit costs.

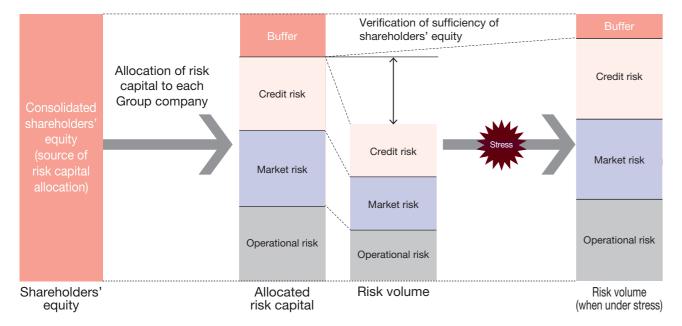
# **Risk Management**

### **Risk Register**

We have established a risk register to proactively identify significant risks and to strengthen risk ownership among all Group companies. Specifically, through close communication between the Compliance & Risk Management Division and each Group company, we identify risks based on our awareness of internal and external environments. We then assess these risks and verify the effectiveness of control measures.

# **Allocating Risk Capital**

Based on the RAF framework, we use consolidated shareholders' equity to allocate risk capital to each Group company in each category of credit risk, market risk, and operational risk. We also monitor the quantity of risk and earnings results at each Group company to ensure that risk is taken appropriately through the use of the allocated risk capital.



# **Stress Tests**

Amid the changing economic and market environments, the NNFH Group uses stress tests when drawing up its business plans and allocating risk capital.

In conducting stress tests, we create stress scenarios applied to the entire Group, considering the rapid economic downturns experienced in the past and potential future risks, and estimate risk volume and earnings in the event that the risks materialize. The results of the stress tests are used to verify the impact of stress events on our capital adequacy ratio, sufficiency of our shareholders' equity, and appropriateness of our risk-taking activities.

# Crisis Management

NNFH has established Business Continuity Regulations as our basic policy on the organization of a framework to continue minimum levels of operations that are needed for the maintenance of the functioning of the financial system in the event of a large-scale disaster, system failure, or other unforeseen contingency. In compliance with these Regulations, all Group companies have prepared business continuity plans (BCP) and are working to improve the effectiveness of their business continuity framework through various training.

# **Our Response to Natural Disasters**

The NNFH Group assesses the potential risks of natural disasters such as earthquakes, tsunamis, typhoons, and floods, for each location and reinforces the equipment, stockpiles emergency food and other supplies, and conducts routine safety drills, etc., so as to ensure business continuity in the wake of a natural disaster.

# Our Response to System Failures, etc.

The NNFH Group is actively working to enhance safety measures for its systems and its backup systems in an effort to ensure that every possible precaution has been taken toward safe and uninterrupted operations. In addition, we conduct safety drills on a regular basis to ensure business continuity in the event of a system failure, cyber-attacks, etc.

# Cyber Security Efforts

# **Cyber Security Management Structure**

The NNFH Group fully recognizes that the proper and smooth operation of computer systems is extremely important for the stability of financial systems, which are critical elements of infrastructure, and for providing customers with high quality services, and we work to fortify our cyber security management structure.

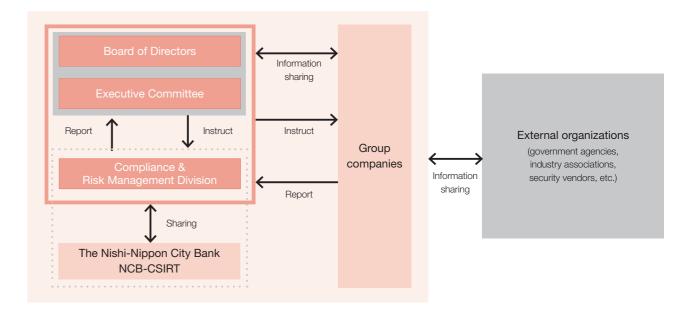
In order to respond to increasingly sophisticated and grievous cyber-attacks, the Compliance & Risk Management Division and the Nishi-Nippon City Bank Cyber Security Incident Response Team (NCB-CSIRT) work together to collect, analyze, and investigate threat intelligence related to cyber-attacks. Once threat intelligence has been obtained or identified, the personnel in charge promptly coordinate with Group companies to prevent or minimize damage through early responses.

The Group has also established a 24-hour-a-day, 365-day-a-year monitoring system that incorporates multilayered technical measures, including detection systems and intrusion prevention in a manner that makes full use of external experts as well as a Security Operation Center\*1 (SOC) to take action at a moment's notice. The Nishi-Nippon City Bank is working to reinforce its cybersecurity functions. These include the introduction of BIMI\*2 to counter phishing emails and the implementation of measures to improve vulnerability management at all Group companies using ASM\*3.

Furthermore, we perform internal and external audits on our cyber security management framework to enhance our management capabilities.

We will continue these efforts and upgrade our cyber security management framework under the initiative of our management team to combat the threats posed by increasingly sophisticated cyber-attacks.

- \*1 An organization that monitors networks and servers to detect cyber-attacks and conduct correlation analyses.
- \*2 A technology that displays the sender's brand logo in emails received by customers
- \*3 A service that provides continuous visualization of vulnerabilities in websites and other systems



# **Incident Response**

In the event of a cyber-attack with the NNFH Group, the Compliance & Risk Management Division and NCB-CSIRT take the lead in promptly sharing information, and depending on the circumstances and under the guidance of senior management, a countermeasures headquarters will be established to take emergency action against cyber-attacks.

In addition to collecting threat intelligence on a daily basis, and investigating and responding to attacks when detected, the Compliance & Risk Management Division and NCB-CSIRT actively participate in training sessions organized by the Financial Services Agency, the Financials ISAC Japan, and the National center of Incident readiness and Strategy for Cybersecurity (NISC), and regularly conduct management-led cyber-attacks response training in order to continuously improve the effectiveness of our incident response system in preparation for emergencies.

# **Education and Raising Awareness**

To improve overall security literacy among our officers and employees, the NNFH Group provides ongoing educational and awareness-raising activities, including e-learning-style cyber security training offered to all of our employees, warnings based on domestic and international cyber-attacks, training on the handling of suspicious emails, and sharing information on the latest security incidents.

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# **Compliance**

The NNFH Group positions compliance as one of our overriding management issues. Based on this understanding, we have established the Basic Policy for Compliance as a common rule for the Group. Recognizing that a compliance framework is one of the key infrastructures in building trusting relationships with local communities and business partners, we are endeavoring to cultivate a corporate culture that emphasizes compliance. As part of such efforts, our management has announced to all employees their commitment to ensuring compliance.

# **Compliance Management Structure**

In NNFH, the director in charge of the Compliance & Risk Management Division is responsible for compliance and supervises matters pertaining to the Group's compliance with laws and regulations. The Compliance & Risk Management Division, which centrally manages compliance-related matters, regularly monitors the status of compliance initiatives within the NNFH Group and strives to ensure their effectiveness by issuing instructions for improvement when necessary. In addition, the director in charge of the Compliance & Risk Management Division periodically provides reports on the status of compliance initiatives to the Board of Directors and the Board monitors Group companies based on such reports.

In the event of misconduct such as fraud, embezzlement, or any event that could constitute such misconduct, we take action such as conducting an investigation to clarify what has occurred in accordance with our rules on the handling of misconduct. We also provide a report to the Board of Directors and others as needed.

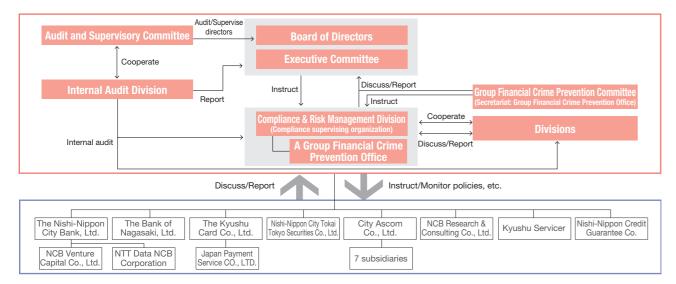
In the NNFH Group, each Group company periodically holds meetings of its compliance committee. A compliance committee consists of the respective company's Board members and conducts specific and substantial discussions and evaluations on the progress of their compliance program and on important management issues related to compliance to improve and enhance their compliance and risk management framework.

### **Compliance Program**

We prepare a compliance program each fiscal year as a plan for practicing compliance in accordance with the NNFH Group's Basic Policy for Compliance based on the status of compliance initiatives in the previous fiscal year and an assessment of the compliance risks each Group company is exposed to.

# **Education and Raising Awareness Among Officers and Employees**

The NNFH Group endeavors to raise awareness on compliance among its officers and employees through actions such as sending messages on compliance from the President and others on a periodical basis and conducting regular workshops on compliance open to all employees.



# Measures against Money Laundering and Terrorism Financing

Given the increasing threats of nuclear weapons, missiles, and terrorist attacks worldwide, preventing the financing of criminals and terrorist organizations and enforcing appropriate sanctions based on laws and regulations have become issues for Japan and the international company to address together. This has made measures to prevent money laundering and terrorism financing (hereinafter, "Anti-Money Laundering Measures") more important than ever.

Recognizing that restraining financial crimes through Anti-Money Laundering Measures is a shared global challenge, the NNFH Group positions it as one of its important management challenges and complies with relevant laws and ordinances including the Act on Prevention of Transfer of Criminal Proceeds and the Foreign Exchange and Foreign Trade Act. In addition, we have established a basic policy to combat money laundering and terrorism financing in accordance with the guidelines provided by the Financial Services Agency, and the entire Group is working to build an advanced management framework.

https://www.nnfh.co.jp/money\_laundering.html

# **Building a Management Framework**

The NNFH Group's management team has appointed the director in charge of the Compliance & Risk Management Division as the person responsible for overseeing the Group's Anti-Money Laundering Measures based on the recognition of the importance of such measures. The officer in charge takes a leading role in the Group's Anti-Money Laundering Measures and ensures that the Group's officers and employees understand and practice the Group's Anti-Money Laundering Measures to enhance the Group's management framework.

In addition, the Group has built a centralized management framework designating a section in charge of Anti-Money Laundering Measures which develops and manages the Group's policy for cross-organization actions.

### **Production and Review of Risk Assessment Report**

To implement effective Anti-Money Laundering Measures, the NNFH Group identifies and assesses the risks it is exposed to in an appropriate manner at appropriate times and takes measures to reduce such risks based on the risk-based approach.

For this purpose, the Group identifies and assesses risks related to the products and services it offers and produces a Risk Assessment Report, which it revises at least once a year.

# **Training and Education of Officers and Employees**

The NNFH Group provides necessary training and education to all its officers and employees to make them understand that implementing Anti-Money Laundering Measures is a duty of every person engaging in financial transactions and to urge them to act for the safety of customers' transactions.

# Severing Relations with Antisocial Forces

Strongly recognizing its social responsibility, the NNFH Group is working to block its relationships with antisocial forces that threaten the order and security of civil society.

In concrete terms, we designate a department that deals with antisocial forces and, through cooperation with police, lawyers, and other external professional bodies, firmly decline undue claims and interventions from antisocial forces, involving the entire organization in doing so. Also, we ensure that we include an article to the effect that organized crime groups and other antisocial forces should be eliminated in various application forms and contracts of the Group, in order to prevent transactions and relationships with such groups.

# Whistle-Blowing System

In consideration of the purpose of the Whistleblower Protection Act, the NNFH Group has established Whistle-Blowing Regulations which stipulate the protection of whistle-blowers and the duty of confidentiality of personnel who receive reports from whistle-blowers, among other matters. In addition, the Group has created a whistle-blowing desk at each Group company. These actions are designed to ensure early detection and correction of acts in violation of relevant laws and regulations, harassment cases, and personnel and labor issues within the Group and to strengthen compliance-oriented business management. We have also established whistle-blowing desks in NNFH and external laws firms that are directly accessible to the employees of all Group companies, where they can submit reports or seek consultations without any involvement from the company they belong to. The desks also accept reports from anonymous whistleblowers. Upon receiving reports, we investigate what has occurred and correct the identified problems in accordance with the Whistle-Blowing Regulations. Furthermore, we are making efforts to advertise the system by placing posters about whistle-blowing desks and other relevant information in each section, distributing portable palm-sized cards bearing similar information to all officers and employees, and sharing information on the system through internal media, in an effort to raise its effectiveness.

# Initiatives to Prevent Bribery and Corruption

To prevent bribery and corruption, the NNFH Group has established its own compliance rules for prohibiting bribery, illegal political donations, and purchases of party tickets for political parties, any other collusive relationships with politicians and government officials, as well as entertaining and gift-giving that go beyond appropriate social norms. The Group provides training and other opportunities for its officers and employees to understand these rules to prevent bribery and corruption.

# Framework for Customer Protection

For the sake of customer protection, enhanced convenience, and facilitation of financing, the NNFH Group makes constant efforts to establish a framework for customer protection by, for example, providing explanations to customers, responding to consultation and complaints from customers, managing customer information, supervising third-parties to whom it outsources part of its operations, and appropriately managing conflicts of interest that may arise from transactions with customers.

To develop a framework for the safe management of customer information, we have established the Privacy Policy for public announcements and put it to appropriate use pursuant to applicable laws and regulations.

https://www.nnfh.co.jp/policy.html

# Initiatives for the Financial ADR System

When a customer has a dispute with a financial institution that they find difficult to resolve, no matter how much they consult with each other, they can avail themselves of the financial alternative dispute resolution\* (ADR) system. Upon application by a customer or a financial institution, banking business dispute resolution organizations and dispute resolution organizations that have been designated by the government for ensuring neutrality will attempt to solve complaints and problems.

\*A procedure for bringing about a flexible solution to daily troubles through the involvement of a neutral and fair third-party, rather than by a court.

# Communication with Shareholders and Investors

NNFH is engaged in the following to promote constructive dialogue with shareholders and investors.

I	Appointing responsible persons	A director in charge of the Corporate Planning Division is responsible for ensuring that constructive dialogue occurs at financial results briefings and other opportunities to engage with shareholders and investors and for providing as many of such opportunities as possible.
I	A framework for promoting constructive dialogue	Through cooperation with each division and Group company, the Corporate Planning Division develops a framework under which varying management information is gathered, analyzed, and offered to shareholders and investors in an appropriate form.
II	Measures to promote opportunities for dialogue	As part of dialogues with shareholders and investors, financial results briefings and other events are organized.
IV	Feeding back shareholders' opinions	Opinions presented in dialogues with shareholders and investors are appropriately fed back to the management team by persons participating in the dialogues.
V	Control of insider information	To manage important corporate information appropriately and prevent insider trading, we establish and keep everyone informed of relevant in-house regulations. We will not include matters that have yet to be made publicly available in handouts for investors or make any comment on issues that may be deemed material facts.

# IR Calendar

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Financial results announcement, Financial Results releases	Third-quarter     financial settlement		Full-year financial settlement			First-quarter financial settlement			<ul> <li>Second-quarter financial settlement</li> </ul>			
Securities report and quarterly reports submission						● Se	curities rep	ort				Quarterly report
Disclosure materials issuance	•	Interim Disc	losure Rep	ort			<ul> <li>Integrated Report (Disclosure R</li> <li>Mini Disclosure Report</li> <li>Interim Mini D</li> </ul>		·	·	ort •	
English disclosure materials issuance							<ul><li>● FINANCIAL REPORT</li><li>● INTEGRATED REP</li></ul>		PORT			
General Meeting of Shareholders							nnual Gene Sharehold	eral Meeting lers				
Briefings for institutional investors and analysts, disclosure of briefing materials (including English translations)					•	Full-year fir results brie				econd-qua nancial res	arter ults briefing	•

# General Shareholder's Meeting

At Annual General Meetings of Shareholders held every June, we report our business performance to shareholders in the most digestible way possible, using videos and other tools. In addition, video recordings of General Meetings of Shareholders are available for later viewing by shareholders.

We make it a rule to send a convocation notice to shareholders well before the meeting and disclose the notice on our and stock exchanges' websites prior to the dispatch. For the convenience of international shareholders and other parties, we disclose an English version of the convocation notice alongside its Japanese original on the websites of stock exchanges and NNFH.

We also make it easy for our shareholders to exercise their voting rights by allowing them to vote on the internet or otherwise and participating in the electronic voting platform for institutional investors operated by ICJ, Inc.

The 9th Annual General Meeting of Shareholders held on June 27, 2025 was attended by 106 shareholders.

# **Investor Dialogues**

The NNFH Group has constructive dialogues with its investors for the purpose of achieving sustainable growth and raising its corporate value.

# **Dialogues with Investors and Analysts**

We hold financial results briefings for institutional investors, analysts, and others, where the President makes a presentation following the announcement of our full-year and interim results. In addition, we actively organize small and one-on-one meetings to explain issues such as the Group's financial status and forecasts, management strategies, capital policies, and corporate governance, and to collect opinions from institutional investors, analysts, and other stakeholders.

The materials used in our financial results briefings are available on our website.

https://www.nnfh.co.jp/shareholder/ir/ir\_presentations\_eng/

### FY2024 Results

	Overview	Presenters	Participants
May 24, 2024	Financial results briefing for institutional investors (Tokyo/Online)	President	102
September 20, 2024	Small meeting (Fukuoka)	President	6
November 29, 2024	Financial results briefing for institutional investors (Tokyo/Online)	President	97
		President	
FY2024	One-on-one meetings (Target) Institutional investors (fund managers, analysts, ESG personnel, proxy voting personnel), sell-side analysts, etc.	Director in charge of Corporate Planning Division General Manager of Corporate Planning Division	Number of meetings 89

# Examples of Issues Investors are Interested in

- Economic environment and funding demand in Fukuoka and other areas
- in the Kyushu Region
- Loan balance growth outlookMeasures for deposit acquisition
- Policies on domestic bond management
- Future expense outlook

- Credit cost outlook
- Future approach to shareholder returns
- Approach to reducing strategic shares
- Board of Directors composition
- Nomination and Remuneration Advisory Committee

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# **Information Provision to Individuals**

We hold company briefings as needed for the residents of our local communities to help improve their understanding of the Group.

The materials used in these briefings are available on our website.

https://www.nnfh.co.jp/shareholder/ir/presentation\_for\_individual\_investors.html

# FY2024 Results

	Overview	Presenter	Participants
From March 2025	Company briefing for individual investors (Fukuoka/Kita-Kyushu)	President	96 (Fukuoka)
to April 2025*	Company brieffing for individual filvestors (Fukuoka/Nta-Nyushu)	President	70 (Kita-Kyushu)

<sup>\*</sup> Held as a series of company briefings spanning fiscal years.

# **Financial Information**

# Nishi-Nippon Financial Holdings Consolidated Financial Settlement Summary

# **Results Summary**

					(Million yen)
	FY2020	FY2021	FY2022	FY2023	FY2024
Ordinary income	134,949	138,484	160,448	185,595	196,415
Gross operating profit	116,032	121,640	108,159	109,814	122,325
Net interest income	92,026	97,373	93,741	91,008	102,845
Fees and commissions	19,046	20,932	21,114	24,019	23,430
Trading income	1,842	1,919	1,369	1,036	589
Other operating income	3,117	1,415	(8,066)	(6,250)	(4,540)
of which net gains (losses) related to bonds	2,751	955	(10,431)	(10,787)	(8,098)
Expenses	78,603	78,076	78,039	80,226	82,897
Net business profits	37,429	43,563	30,119	29,588	39,428
Gains (losses) on equity securities	1,946	(909)	2,235	15,311	12,102
Cost of credit	9,452	4,030	3,949	6,649	5,831
Other extraordinary gains (losses)	(3,160)	(754)	5,270	(2,640)	(162)
Ordinary profit	26,763	37,868	33,677	35,609	45,537
Extraordinary profit (loss)	(864)	(714)	434	(754)	(520)
Income taxes	7,272	12,342	7,678	10,648	13,500
Profit attributable to non-controlling interests	537	575	368	630	533
Profit attributable to owners of parent	18,088	24,236	26,064	23,576	30,982

# **Balance Sheet Summary**

					(Million yen)
	Mar. 31, 2021	Mar. 31, 2022	Mar. 31, 2023	Mar. 31, 2024	Mar. 31, 2025
Assets					
Cash and due from banks	1,738,761	2,614,747	1,946,575	2,200,594	1,674,158
Loans and bills discounted	8,543,946	8,470,861	8,955,399	9,178,238	9,921,416
Securities	1,506,834	1,773,344	1,792,650	1,803,150	1,691,673
Total assets	12,075,567	13,128,988	12,986,441	13,483,062	13,582,451
Liabilities					
Deposits	9,295,489	9,570,343	9,791,772	10,177,203	10,082,666
Negotiable certificates of deposit	188,520	264,293	167,423	247,711	424,274
Total liabilities	11,523,578	12,597,181	12,445,737	12,896,997	13,024,320
Net assets					
Shareholders' equity	454,222	470,919	489,728	503,609	524,256
of which retained earnings	285,617	305,318	326,720	342,608	365,262
Accumulated other comprehensive income	89,651	52,332	41,355	72,272	23,312
Non-controlling interests	8,114	8,555	9,620	10,183	10,561
Total net assets	551,988	531,806	540,704	586,065	558,130
Total liabilities and net assets	12,075,567	13,128,988	12,986,441	13,483,062	13,582,451

# Nishi-Nippon Financial Holdings Summary of Consolidated Financial Statements

# **Consolidated Balance Sheet Summary**

Assets	Mar. 31, 2024	Mar. 31, 2025
Cash and due from banks	2,200,594	1,674,158
Call loans and bills bought	7,570	_
Monetary claims bought	47,653	49,426
Money held in trust	11,699	11,691
Securities	1,803,150	1,691,673
Loans and bills discounted	9,178,238	9,921,416
Foreign exchanges	9,361	7,942
Other assets	101,896	93,818
Tangible fixed assets	115,958	115,006
Buildings, net	30,595	29,766
Land	75,372	75,146
Leased assets, net	363	294
Construction in progress	130	320
Other tangible fixed assets	9,496	9,478
Intangible fixed assets	5,193	6,263
Software	4,769	5,811
Other intangible fixed assets	423	452
Retirement benefit assets	24,964	25,185
Deferred tax assets	1,083	14,434
Customers' liabilities for acceptances and guarantees	18,559	14,125
Allowance for loan losses	(42,302)	(42,132)
Allowance for investment losses	(557)	(557)
otal assets	13,483,062	13,582,451

10101 033013	10,700,002	10,002,701	
Liabilities and net assets	Mar. 31, 2024	Mar. 31, 2025	
Deposits	10,177,203	10,082,666	
Negotiable certificates of deposit	247,711	424,274	
Call money and bills sold	104,542	24,670	
Payables under repurchase agreements	226,248	221,418	
Cash collateral received for securities lent	238,191	107,480	
Borrowed money	1,759,123	1,978,725	
Foreign exchanges	720	546	
Borrowed money from trust account	5,349	7,721	
Other liabilities	93,590	142,662	
Provision for share-based remuneration for directors	11	10	
Retirement benefit liability	1,973	1,771	
Provision for retirement benefits for directors (and other officers)	236	208	
Provision for reimbursement of deposits	392	245	
Provision for contingent losses	1,182	1,231	
Reserves under special laws	17	20	
Deferred tax liabilities	7,329	1,570	
Deferred tax liabilities for land revaluation	14,613	14,972	
Acceptances and guarantees	18,559	14,125	
Total liabilities	12,896,997	13,024,320	
Capital stock	50,000	50,000	
Capital surplus	117,584	116,515	
Retained earnings	342,608	365,262	
Treasury stock	(6,584)	(7,521)	
Total shareholders' equity	503,609	524,256	
Valuation difference on available-for-sale securities	43,262	(3,550)	
Deferred gains or losses on hedges	711	86	
Revaluation reserve for land	29,678	29,159	
Remeasurements of defined benefit plans	(1,379)	(2,382)	
Total accumulated other comprehensive income	72,272	23,312	
Non-controlling interests	10,183	10,561	
Total net assets	586,065	558,130	
Total liabilities and net assets	13,483,062	13,582,451	

# **Consolidated Statement of Income**

/Million	١.

		(ivililion yer
	FY2023	FY2024
Ordinary income	185,595	196,415
Interest income	116,311	130,597
Interest on loans and discounts	83,845	93,553
Interest and dividends on securities	28,672	30,001
Interest on call loans and bills bought	100	183
Interest on deposits with banks	2,092	5,179
Other interest income	1,600	1,678
Trust fees	0	12
Fees and commissions	37,790	37,629
Trading income	1,036	589
Other operating income	13,047	11,864
Other ordinary income	17,409	15,722
Recoveries of written-off claims	290	972
Other	17,118	14,749
Ordinary expenses	149,985	150,877
Interest expenses	25,303	27,759
Interest on deposits	544	6,609
Interest on negotiable certificates of deposit	29	790
Interest on call money and bills sold	1,380	2,096
Interest expenses on securities sold under repurchase agreements	15,291	12,251
Interest expenses on cash collateral received for securities lent	38	143
Interest on borrowings	923	1,482
Other interest expenses	7,094	4,385
Fees and commissions payments	13,770	14,211
Other operating expenses	19,297	16,404
General and administrative expenses	83,468	84,103
Other ordinary expenses	8,145	8,399
Provision of allowance for loan losses	5,036	4,398
Other	3,108	4,000
Ordinary profit	35,609	45,537
Extraordinary income	52	68
Gains on disposition of fixed assets	52	68
Extraordinary losses	807	589
Losses on disposition of tangible fixed assets	363	502
Impairment losses	434	66
Other	9	20
Profit before income taxes	34,855	45,016
Income taxes - current	11,022	12,076
Income taxes - deferred	(374)	1,424
Total income taxes	10,648	13,500
Profit	24,206	31,515
Profit attributable to non-controlling interests	630	533
Profit attributable to owners of parent	23,576	30,982
. Tone attributable to owners or parent	20,010	50,302

# Consolidated Statement of Comprehensive Income

		(Million yen)
	FY2023	FY2024
Profit	24,206	31,515
Other comprehensive income	30,787	(48,765)
Valuation difference on available-for-sale securities	17,598	(46,712)
Deferred gains or losses on hedges	(304)	(624)
Revaluation reserve for land	_	(421)
Retirement benefits liability adjustments	13,462	(988)
Share of other comprehensive income of affiliates accounted for by the equity method	31	(17)
Comprehensive income	54,994	(17,250)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	54,241	(17,880)
Comprehensive income attributable to non-controlling interests	752	630

# The Nishi-Nippon City Bank, Ltd. Summary of Financial Statements

# **Non-Consolidated Balance Sheet**

Acceta	Mar 21 2024	(Million yer
Assets	Mar. 31, 2024	Mar. 31, 2025
Cash and due from banks	2,161,345	1,608,546
Call loans and bills bought	33,570	45,000
Money held in trust	11,699	11,691
Securities	1,765,672	1,652,704
Loans and bills discounted	8,959,421	9,695,529
Foreign exchanges	9,361	7,942
Other assets	84,773	78,733
Tangible fixed assets	110,087	109,221
Buildings, net	29,289	28,492
Land	71,496	71,330
Leased assets, net	114	97
Construction in progress	130	257
Other tangible fixed assets	9,056	9,044
Intangible fixed assets	4,800	5,797
Software	4,463	5,471
Other intangible fixed assets	337	325
Prepaid pension cost	26,845	28,625
Deferred tax assets	_	11,044
Customers' liabilities for acceptances and guarantees	17,033	12,596
Allowance for loan losses	(37,357)	(37,289)
Allowance for investment losses	(436)	(436)
Total assets	13,146,816	13,229,705
Liabilities and net assets	Mar. 31, 2024	Mar. 31, 2025
Deposits	9,939,853	9,827,503
Negotiable certificates of deposit	244,876	422,444
Call money and bills sold	104,542	24,670
Payables under repurchase agreements	226,248	221,418
Cash collateral received for securities lent	238,191	107,480
Borrowed money	1,749,973	1,971,625
Foreign exchanges	720	546
Borrowed money from trust account	5,349	7,721
Other liabilities	48,066	99,238
Reserve for employee retirement benefits	165	200
Provision for reimbursement of deposits	366	227
Provision for contingent losses	1,148	
i iovision for contingent losses		
		1,179
Deferred tax liabilities	8,030	-
Deferred tax liabilities  Deferred tax liabilities for land revaluation	8,030 14,343	- 14,722
Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees	8,030 14,343 17,033	14,722 12,596
Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Total liabilities	8,030 14,343 17,033 <b>12,598,911</b>	14,722 12,596 <b>12,711,574</b>
Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Total liabilities  Capital stock	8,030 14,343 17,033 <b>12,598,911</b> 85,745	14,722 12,596 <b>12,711,574</b> 85,745
Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Fotal liabilities  Capital stock  Capital surplus	8,030 14,343 17,033 <b>12,598,911</b> 85,745 85,684	14,722 12,596 <b>12,711,574</b> 85,745 85,684
Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Fotal liabilities  Capital stock  Capital surplus  Retained earnings	8,030 14,343 17,033 <b>12,598,911</b> 85,745 85,684 306,821	14,722 12,596 <b>12,711,574</b> 85,745 85,684 325,382
Deferred tax liabilities Deferred tax liabilities for land revaluation Acceptances and guarantees  Fotal liabilities Capital stock Capital surplus Retained earnings Total shareholders' equity	8,030 14,343 17,033 <b>12,598,911</b> 85,745 85,684 306,821 478,250	14,722 12,596 <b>12,711,574</b> 85,745 85,684 325,382 496,812
Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Fotal liabilities  Capital stock  Capital surplus  Retained earnings  Total shareholders' equity  Valuation difference on available-for-sale securities	8,030 14,343 17,033 <b>12,598,911</b> 85,745 85,684 306,821 478,250 39,263	14,722 12,596 <b>12,711,574</b> 85,745 85,684 325,382 496,812 (7,927)
Deferred tax liabilities Deferred tax liabilities for land revaluation Acceptances and guarantees  Fotal liabilities Capital stock Capital surplus Retained earnings Total shareholders' equity	8,030 14,343 17,033 <b>12,598,911</b> 85,745 85,684 306,821 478,250 39,263 711	14,722 12,596 <b>12,711,574</b> 85,745 85,684 325,382 496,812 (7,927)
Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Fotal liabilities  Capital stock  Capital surplus  Retained earnings  Total shareholders' equity  Valuation difference on available-for-sale securities	8,030 14,343 17,033 <b>12,598,911</b> 85,745 85,684 306,821 478,250 39,263 711 29,679	14,722 12,596 <b>12,711,574</b> 85,745 85,684 325,382 496,812 (7,927) 86 29,159
Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Fotal liabilities  Capital stock  Capital surplus  Retained earnings  Total shareholders' equity  Valuation difference on available-for-sale securities  Deferred gains or losses on hedges	8,030 14,343 17,033 <b>12,598,911</b> 85,745 85,684 306,821 478,250 39,263 711	- 14,722 12,596 <b>12,711,574</b> 85,745 85,684 325,382 496,812 (7,927)
Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Total liabilities  Capital stock  Capital surplus  Retained earnings  Total shareholders' equity  Valuation difference on available-for-sale securities  Deferred gains or losses on hedges  Revaluation reserve for land	8,030 14,343 17,033 <b>12,598,911</b> 85,745 85,684 306,821 478,250 39,263 711 29,679	- 14,722 12,596 <b>12,711,574</b> 85,745 85,684 325,382 496,812 (7,927) 86 29,159

# **Non-Consolidated Statement of Income**

		(Million yen)
	FY2023	FY2024
Ordinary income	157,460	168,511
Interest income	110,169	124,354
Interest on loans and discounts	79,924	89,688
Interest and dividends on securities	28,037	29,357
Interest on call loans	82	207
Interest on deposits with banks	2,069	5,051
Other interest income	55	50
Trust fees	0	12
Fees and commissions	28,504	27,817
Fees and commissions on domestic and foreign exchanges received	7,034	7,222
Other	21,469	20,595
Trading income	6	9
Gains on trading account securities transactions	6	9
Other operating income	3,030	2,122
Gains on foreign exchange transactions	1,144	1,111
Gains on sale of bonds	686	1,111
Gains on financial derivative products	1,194	993
		993
Other	4	14100
Other ordinary income	15,750	14,193
Recoveries of written-off claims	250	967
Gains on sale of stock and other securities	14,704	12,444
Gains on money held in trust	13	16
Other	782	764
Ordinary expenses	129,601	129,562
Interest expenses	25,261	27,539
Interest on deposits	511	6,400
Interest on negotiable certificates of deposit	29	790
Interest on call money and bills sold	1,380	2,096
Interest expenses on securities sold under repurchase agreements	15,291	12,251
Interest expenses on cash collateral received for securities lent	38	143
Interest on borrowings	920	1,479
Other interest expenses	7,089	4,378
Fees and commissions payments	16,695	17,046
Fees and commissions on domestic and foreign exchanges	949	1,021
Other	15,746	16,025
Other ordinary expenses	11,468	8,115
Losses on sale of bonds	11,024	7,858
Losses on redemption of bonds	435	256
Losses on devaluation of bonds	8	_
General and administrative expenses	69,692	70,256
Other ordinary expenses	6,483	6,603
Provision of allowance for loan losses	4,400	4,615
Losses on write-offs of claims	745	253
Losses on sale of stock and other securities	2	451
Losses on devaluation of stock and other securities	134	0
Losses on money held in trust	2	6
Other	1,197	1,277
Ordinary profit	27,859	38,948
Extraordinary income	52	56
Gains on disposition of fixed assets	52	56
Extraordinary losses	784	493
Losses on disposition of fixed assets	350	489
Impairment losses	434	409
Profit before income taxes	27,127	
ncome taxes - current		38,511
	8,490	10,106
ncome taxes - deferred	(206)	1,363
Fatal income toyon	0.004	11 100
Total income taxes  Profit	8,284 <b>18,842</b>	11,469 <b>27,042</b>

# The Bank of Nagasaki, Ltd. Summary of Financial Statements

# Non-Consolidated Balance Sheet

Assets	Mar. 31, 2024	Mar. 31, 202
Cash and due from banks	33,745	62,091
Securities	11,991	12,302
Loans and bills discounted	269,522	276,179
Other assets	1,840	1,898
Tangible fixed assets	4,369	4,286
Buildings, net	443	415
Land	3,597	3,506
Leased assets, net	156	144
Construction in progress	-	37
Other tangible fixed assets	173	182
Intangible fixed assets	86	164
Software	65	146
Other intangible fixed assets	21	18
Prepaid pension cost	100	144
Customers' liabilities for acceptances and guarantees	8	9
Allowance for loan losses	(300)	(191
Allowance for investment losses	(42)	(42
Total assets	321,321	,
Total assets	321,321	356,843
Liabilities and net assets	Mar. 31, 2024	Mar. 31, 202
Deposits	258,074	281,352
Deposits  Negotiable certificates of deposit	258,074 8,384	
· · · · · · · · · · · · · · · · · · ·		1,880
Negotiable certificates of deposit	8,384	1,880 45,000
Negotiable certificates of deposit  Call money and bills sold	8,384 26,000	1,880 45,000 6,400
Negotiable certificates of deposit  Call money and bills sold  Borrowed money	8,384 26,000 7,800	1,880 45,000 6,400 1,848
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities	8,384 26,000 7,800 1,113	1,880 45,000 6,400 1,848
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits	8,384 26,000 7,800 1,113 12	1,880 45,000 6,400 1,848 9
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits  Provision for retirement benefits for directors (and other officers)	8,384 26,000 7,800 1,113 12 97	1,880 45,000 6,400 1,848 9
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits  Provision for retirement benefits for directors (and other officers)  Provision for reimbursement of deposits	8,384 26,000 7,800 1,113 12 97 25	1,880 45,000 6,400 1,848 9 90 17
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits  Provision for retirement benefits for directors (and other officers)  Provision for reimbursement of deposits  Provision for contingent losses	8,384 26,000 7,800 1,113 12 97 25 34	1,880 45,000 6,400 1,848 9 90 17 52
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits  Provision for retirement benefits for directors (and other officers)  Provision for reimbursement of deposits  Provision for contingent losses  Deferred tax liabilities	8,384 26,000 7,800 1,113 12 97 25 34 29	1,880 45,000 6,400 1,848 9 90 17 52 123
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits  Provision for retirement benefits for directors (and other officers)  Provision for reimbursement of deposits  Provision for contingent losses  Deferred tax liabilities  Deferred tax liabilities for land revaluation	8,384 26,000 7,800 1,113 12 97 25 34 29 508	1,880 45,000 6,400 1,848 9 90 17 52 123 503
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits  Provision for retirement benefits for directors (and other officers)  Provision for reimbursement of deposits  Provision for contingent losses  Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees	8,384 26,000 7,800 1,113 12 97 25 34 29 508	1,880 45,000 6,400 1,848 9 90 17 52 123 503 9
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits  Provision for retirement benefits for directors (and other officers)  Provision for reimbursement of deposits  Provision for contingent losses  Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees	8,384 26,000 7,800 1,113 12 97 25 34 29 508 8 302,089	1,880 45,000 6,400 1,848 9 90 17 52 123 503 9 <b>337,287</b> 7,621
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits  Provision for retirement benefits for directors (and other officers)  Provision for reimbursement of deposits  Provision for contingent losses  Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Total liabilities  Capital stock	8,384 26,000 7,800 1,113 12 97 25 34 29 508 8 302,089 7,621	281,352 1,880 45,000 6,400 1,848 9 90 17 52 123 503 9 337,287 7,621 5,963 4,279
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits  Provision for retirement benefits for directors (and other officers)  Provision for reimbursement of deposits  Provision for contingent losses  Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Total liabilities  Capital stock  Capital surplus	8,384 26,000 7,800 1,113 12 97 25 34 29 508 8 302,089 7,621 5,963	1,880 45,000 6,400 1,848 9 90 17 52 123 503 9 337,287 7,621 5,963 4,279
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits Provision for retirement benefits for directors (and other officers)  Provision for reimbursement of deposits  Provision for contingent losses  Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Total liabilities  Capital stock  Capital surplus  Retained earnings	8,384 26,000 7,800 1,113 12 97 25 34 29 508 8 302,089 7,621 5,963 4,035	1,880 45,000 6,400 1,848 9 90 17 52 123 503 9 337,287 7,621 5,963
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits  Provision for retirement benefits for directors (and other officers)  Provision for reimbursement of deposits  Provision for contingent losses  Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Total liabilities  Capital stock  Capital surplus  Retained earnings  Total shareholders' equity	8,384 26,000 7,800 1,113 12 97 25 34 29 508 8 302,089 7,621 5,963 4,035 17,620	1,880 45,000 6,400 1,848 9 90 17 52 123 503 9 <b>337,287</b> 7,621 5,963 4,279
Negotiable certificates of deposit  Call money and bills sold  Borrowed money  Other liabilities  Reserve for employee retirement benefits  Provision for retirement benefits for directors (and other officers)  Provision for rembursement of deposits  Provision for contingent losses  Deferred tax liabilities  Deferred tax liabilities for land revaluation  Acceptances and guarantees  Total liabilities  Capital stock  Capital surplus  Retained earnings  Total shareholders' equity  Valuation difference on available-for-sale securities	8,384 26,000 7,800 1,113 12 97 25 34 29 508 8 302,089 7,621 5,963 4,035 17,620 460	1,880 45,000 6,400 1,848 9 90 17 52 123 503 9 337,287 7,621 5,963 4,279 17,865

321,321

Total liabilities and net assets

356,843

# **Non-Consolidated Statement of Income**

		(Million yer
	FY2023	FY2024
Ordinary income	4,807	5,148
Interest income	3,948	4,204
Interest on loans and discounts	3,492	3,620
Interest and dividends on securities	433	462
Interest on deposits with banks	22	121
Other interest income	0	_
Fees and commissions	800	820
Fees and commissions on domestic and foreign exchanges received	85	84
Other	715	735
Other ordinary income	58	123
Reversal of reserve for possible loan losses	-	99
Recoveries of written-off claims	38	0
Other	19	23
Ordinary expenses	4,379	4,635
Interest expenses	14	252
Interest on deposits	33	228
Interest on negotiable certificates of deposit	0	0
Interest on call money and bills sold	(18)	23
Interest on borrowings	0	0
Fees and commissions payments	1,053	1,171
Fees and commissions on domestic and foreign exchanges	6	6
Other	1,046	1,164
Other ordinary expenses	2	_
Losses on redemption of bonds	2	-
General and administrative expenses	3,208	3,134
Other ordinary expenses	100	77
Provision of allowance for loan losses	42	_
Losses on write-offs of claims	_	1
Other	58	75
Ordinary profit	427	513
Extraordinary income	-	11
Gain on disposition of fixed assets	_	11
Extraordinary losses	4	115
Losses on disposition of fixed assets	0	3
Impairment losses	_	93
Other	4	18
Profit before income taxes	423	409
Income taxes - current	96	61
Income taxes - deferred	(36)	3
Total income taxes	60	64
Profit	363	345

# **Non-Financial Data (ESG Data)**

# Social

# **Human Capital (Diversity)**

		The Nisl	ni-Nippon C	ity Bank	The E	The Bank of Nagasaki		
Item	Unit	FY2022	FY2023	FY2024	FY2022	FY2023	FY2024	
Number of employees (full-time employees, non-permanent employees and part-time employees	persons	5,093	4,934	4,933	261	251	256	
Ratio of female employees [to all employees]	%	56.0	55.8	55.8	48.7	49.0	50.0	
Average age [full-time employees]	years-old	40.9	40.9	40.3	38.9	38.7	38.1	
Average length of service [male full-time employees]	years	15.2	14.2	13.3	18.9	18.3	17.1	
Average length of service [female full-time employees]	years	13.2	13.3	12.6	14.3	15.1	15.0	
Gender wage gap [all workers] *1	%	42.1	44.0	46.8	60.6	63.2	63.5	
Permanent employees	%	63.2	65.5	67.1	71.3	75.1	78.2	
Part-time and fixed-period employees	%	47.1	48.8	47.9	51.4	51.1	47.6	
Non-managerial positions (Manager or below)	%	69.5	70.8	74.1	80.3	84.6	89.3	
Non-managerial positions (Assistant Manager or below)	%	81.6	82.4	84.5	86.8	86.7	90.3	
Number of recruitment (new graduate + mid-career hires [full-time employees]	persons	154	192	271	22	10	13	
Number of women among new graduate hires [full-time employees]	persons	79	80	123	10	4	5	
Total number of new graduate hires [full-time employees]	persons	136	164	227	21	10	10	
Number of female new graduate hires [full-time employees]	persons	73	75	109	9	4	4	
Total number of mid-career hires [full-time employees]	persons	18	28	44	1	0	3	
Number of female mid-career hires [full-time employees]	persons	6	5	14	1	0	1	
Ratio of women in positions of section manager *2 or above	%	12.1	13.4	15.4	23.5	26.6	24.6	
Ratio of women in positions of Manager *3 or above	%	14.2	15.6	18.1	27.1	31.7	32.1	
Ratio of women in positions of Assistant Manager *4 or above	%	29.2	30.2	32.8	35.5	37.6	36.5	
Usage ratio of childcare leave (male employees) [to all employees] *5	%	96.0	102.7	101.9	50.0	-	50.0	
Usage ratio of childcare leave (female employees) [to all employees] *6	%	105.6	109.8	108.1	100.0	100.0	83.3	

# Engagement

Item	Unit	The Nishi-Nippon City Bank			The Bank of Nagasaki		
item	Offic	FY2022	FY2023	FY2024	FY2022	FY2023	FY2024
Employee Survey*7 (Sense of growth)	_	_	B (61.9pt)	B (64.4pt)	-	_	C (57.2pt)
Employee Survey*7 (Sense of pride and satisfaction in working at the bank)	_	_	B (64.6pt)	B (67.9pt)	-	_	C (52.5pt)

<sup>\*7</sup> The Nishi-Nippon City Bank began conducting employee surveys in fiscal 2023 using the Engagement Survey provided by IJGN GROUP, and Nagasaki Bank followed in fiscal 2024. Accordingly, fiscal years prior to these are marked with \*-." Results are expressed using an eleven-grade scale, from "SSS" to "GG," based on scores ranging from 100 to 0 points in 10-point increments.

### Human Resource Development

Human resource Development									
Item	Unit	The Nishi-Nippon City Bank			The Bank of Nagasaki				
iteili	Offic	FY2022	FY2023	FY2024	FY2022	FY2023	FY2024		
Annual training expenses *8	million yen	127	185	189	13	14	20		
Annual training hours [full-time employees]	hours	173,573	203,492	236,813	11,916	7,999	7,967		
Average training hours per person [full-time employees] hours		51.4	61.7	71.0	64.4	44.2	45.5		
Number of participants in training (total number) [all employees] persons		7,960	11,819	13,263	1,401	1,381	1,227		

<sup>\*8</sup> Includes IT expenses related to HR development and expenses for self-education (incentives for passing examinations).

# **Health and Productivity Management**

Item	Unit	The Nis	hi-Nippon C	ity Bank	The Bank of Nagasaki		
item		FY2022	FY2023	FY2024	FY2022	FY2023	FY2024
Number of occupational accidents	cases	42	41	36	2	1	3
Ratio of employees receiving health checkups *9 %		100.0	100.0	100.0	99.6	100.0	100.0
Ratio of employees receiving stress checks	%	95.3	97.5	97.3	91.0	89.9	92.5

<sup>\*9</sup> Includes those who received comprehensive medical examinations.

### **Environment**

# CO<sub>2</sub> Emissions

Item	Unit	The N	The Nishi-Nippon City Bank			
		FY2022	FY2023	FY2024	FY2024	
Scope 1 CO <sub>2</sub> emissions *2	t-CO <sub>2</sub>	563	482	563	1,488	
Scope 2 CO <sub>2</sub> emissions *2	t-CO <sub>2</sub>	8,592	9,851	8,671	9,932	
Total CO <sub>2</sub> emissions (Scope 1 and 2)	t-CO <sub>2</sub>	9,156	10,334	9,235	11,421	
Scope 3 CO <sub>2</sub> emissions *2	t-CO <sub>2</sub> e	Not measured	1,942,877	2,465,053	Not measured	
Category 1 (purchased goods and services)	t-CO <sub>2</sub> e	Not measured	34,236	37,010	Not measured	
Category 2 (capital goods)	t-CO <sub>2</sub> e	Not measured	10,525	11,023	Not measured	
Category 3 (fuel and energy-related activities not included in Scope 1 or 2)	t-CO2e	Not measured	1,822	1,855	Not measured	
Category 4 (upstream transportation and distribution)	t-CO <sub>2</sub> e	Not measured	2,509	2,586	Not measured	
Category 5 (waste generated in operations)	t-CO <sub>2</sub>	Not measured	5	5	Not measured	
Category 6 (business travel)	t-CO <sub>2</sub>	Not measured	411	414	Not measured	
Category 7 (employee commuting)	t-CO <sub>2</sub>	Not measured	2,107	2,093	Not measured	
Category 8 (upstream leased assets)	t-CO <sub>2</sub>	Not measured			Not measured	
Category 9 (downstream transportation and distribution)	t-CO <sub>2</sub>	Not measured			Not measured	
Category 10 (processing of sold products)	t-CO <sub>2</sub>	Not measured			Not measured	
Category 11 (use of sold products)	t-CO <sub>2</sub>	Not measured	*3	*3	Not measured	
Category 12 (end-of-life treatment of sold products)	t-CO <sub>2</sub>	Not measured			Not measured	
Category 13 (downstream leased assets)	t-CO <sub>2</sub>	Not measured			Not measured	
Category 14 (franchises)	t-CO <sub>2</sub>	Not measured			Not measured	
Category 15 (investments) *4	t-CO <sub>2</sub> e	Approx.1.7million	1,891,258	2,410,062	Not measured	
Total CO <sub>2</sub> emissions (Scope 1, 2 and 3)	t-CO <sub>2</sub> e	Not measured	1,953,211	2,474,289	Not measured	
Energy consumption *5	GJ	200,302	194,530	192,052	Not measured	

<sup>\*1</sup> Calculations cover NNFH and its consolidated subsidiaries.

# Others

Item Unit		The Nishi-Nippon City Bank				
item	Onit	FY2022	FY2023	FY2024		
Eco-friendly branches *7	branches	27	28	28		
Eco-friendly vehicles (total of hybrid and elec	ctric vehicles) vehicles	111	168	262		

<sup>\*7</sup> Branches equipped with eco-friendly features such as solar power generation, rainwater utilization, LED lighting, and energy-saving air conditioning.

# Governance

# **Board Composition**

Item	Unit —	Nishi-Nippon Financial Holdings				
item	Onit	FY2022	FY2023	FY2024		
Number of directors	persons	9	9	9		
Number of outside directors	persons	3	3	3		
Number of female directors	persons	1 (outside)	1 (outside)	2 (1 internal director and 1 outside director)		

<sup>1</sup> The ratio of the average wage of female workers to the average wage of male workers.

2 The positions of Section Manager and above calculated based on the provisions of the Act on the Promotion of Women's Active Engagement in Professional Life.

3 Those in positions similar to section manager such as Manager.

4 Those in positions immediately below Manager.

5 The ratio of male workers who have used childcare leave (in the relevant fiscal year) to the total number of male workers whose spouse gave birth (in the relevant fiscal year). If there is no male worker whose

spouse gave birth ((denominator), "-" is written.
"6 The ratio of female workers who have used childcare leave (in the relevant fiscal year) to the total number of female workers who gave birth (in the relevant fiscal year).

<sup>\*2</sup> Scope 1 and 2 results for the Nishi-Nippon City Bank are based on the standards applied to periodic reports under the Act on Rationalizing Energy. Use and Shifting to Non-fossil Energy. Scope 1 and 2 results for NNFH (consolidated) and Scope 3 results for the Nishi-Nippon City Bank are estimated using C-Turtle® FE in accordance with the GHG Protocol.

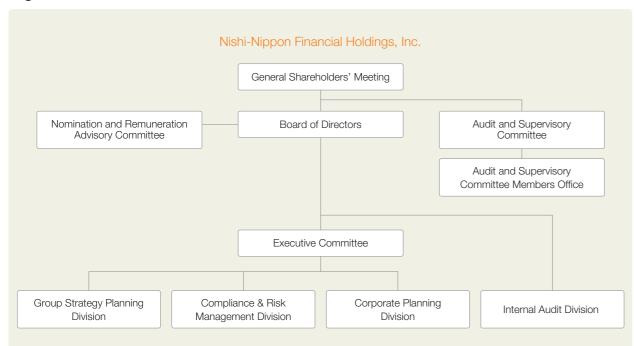
\*3 Due to the nature of our business, we do not produce Scope 3 emissions in Categories 8 to14.

 <sup>\*4</sup> Please refer to page 68 for the methods and targets for calculating Scope 3 emissions in Category 15.
 \*5 Calculated using the latest conversion factors under the Act on Rationalizing Energy use and Shifting to Non-fossil Energy. \*6 Any figure below 1 is rounded down for CO<sub>2</sub> emissions.

# **Profile of Nishi-Nippon Financial Holdings**

	Name: Nishi-Nippon Financial Holdings, Inc.	
Location	1-1, Hakata-ekimae 3-chome, Hakata-ku, Fukuoka 812-0011, Japan	
Business	Management and operation of banks and other companies that NNFH may have as subsidiaries under the Banking Act and any all businesses incidental or related thereto.	
Capital	50 billion yen	
Date of establishment	October 3, 2016	
Fiscal year end	March 31	
Stock exchange	Tokyo Stock Exchange Prime Market and Fukuoka Stock Exchange Main Board	
Share-trading unit	100 shares	
Credit Ratings	R&I: A+ (Stable) JCR: A+ (Stable)	
	(	As of March 31, 2025

# **Organization Chart**



(As of June 30, 2025)

# Directors







President Hideyuki Murakami

Chairman	Hiromichi Tanigawa
President	Hideyuki Murakami
Directors	Hiroyuki Irie
	Hiroyuki Takeo
	Takashige Honda
Directors (Audit and Supervisory Committee Members)	Tomoko Ito
	Hiroshi Fujioka (outside)
	Chiharu Kubo (outside)
	Sachiko Miyamoto (outside

(As of June 30, 2025)

# Major Shareholders (Common Stock)

Name	Number of shares held (Unit: 1,000 shares) (Note 1)	Ratio of shares held to total number of shares issued (excluding treasury stock) (%) (Note 2)
The Master Trust Bank of Japan, Ltd. (Trust Account)	18,219	13.06
Custody Bank of Japan, Ltd. (Trust Account)	13,254	9.50
Aso Corporation	3,238	2.32
Nippon Life Insurance Company	2,780	1.99
Meiji Yasuda Life Insurance Company	2,765	1.98
STATE STREET BANK AND TRUST COMPANY 505103	2,039	1.46
JA Mitsui Leasing, Ltd.	2,017	1.44
DFA INTL SMALL CAP VALUE PORTFOLIO	1,992	1.42
JP MORGAN CHASE BANK 385781	1,973	1.41
Sumitomo Life Insurance Company	1,959	1.40
Total	50,240	36.03

(As of March 31, 2025)

<sup>\*</sup> Directors (Audit and Supervisory Committee Members) Hiroshi Fujioka, Chiharu Kubo, and Sachiko Miyamoto are outside directors as prescribed in Article 2 (xv) of the Companies Act of Japan.

\* The name of Director (Audit and Supervisory Committee Member) Ms. Sachiko Miyamoto on the family register is Sachiko Miki.

Notes: 1. In addition to the above, there are 6,970 thousand shares of treasury stock (4.76% of the total number of shares issued) in the name of Nishi-Nippon Financial

<sup>2.</sup> Treasury stock not counted within the total number of issued shares does not include the 114 thousand shares in NNFH held in trust accounts related to the Board Benefit Trust (BBT).

# **Outline of Banking Subsidiaries**

Name: The Nishi-Nippon City Bank, Ltd.				
▶ Business	Banking			
► Established	December 1, 1944			
▶ Headquarters	1-1, Hakata-ekimae 3-chome, Hakata-ku, Fukuoka 812-0011, Japan			
Number of Employees	3,336			
Number of Domestic Offices	176			
Number of Correspondent Banks	70			
► Parent Company	Nishi-Nippon Financial Holdings, Inc. (NNFH's share of voting rights 100%)			

(Ac	Ωf	March	31	2025
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Directors		
Chairman	Hiromichi Tanigawa	
President	Hideyuki Murakami	
Deputy Presidents	Hiroyuki Irie	
	Hiroyuki Takeo	
	Takeshi Kurihara	
Executive Directors	Takashige Honda	
	Kenichi Ozaki	
Managing Directors	Keitaro Yaji	
	Hiroyuki Izumihara	
·	Yasuhiko Togawa	
	Mami Kominato	
	Narutaka Shiratsuchi	
	Hidenori Iwao	
Directors (Audit and Supervisory Committee Members)	Makoto Uchitomi	
	Michiaki Uriu (outside)	
•	Yukinori Michinaga (outside) (As of June	30 2025)

<sup>\*</sup> Directors (Audit and Supervisory Committee Members) Michiaki Uriu and Yukinori Michinaga are outside directors as prescribed in Article 2 (xv) of the Companies Act of

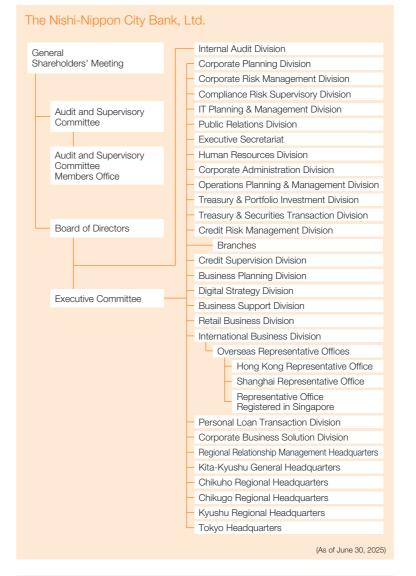
Name: The Bank of Nagasaki, Ltd.	
▶ Business	Banking
► Established	November 11, 1912
▶ Headquarters	3-14, Sakaemachi, Nagasaki 850-8666, Japan
Number of Employees	199
▶ Number of Domestic Offices	24
► Parent Company	Nishi-Nippon Financial Holdings, Inc. (NNFH's share of voting rights 100%)

(As of March 31, 2025)

# 

Junichi Sakaguchi (outside)

# Organization Chart of Banking Subsidiaries





# International Network of The Nishi-Nippon City Bank, Ltd

# INTERNATIONAL BUSINESS DIVISION

3-6, Hakata-ekimae 1-chome, Hakata-ku, Fukuoka 812-0011, Japan Phone: +81-92-476-2481 SWIFT: NISIJPJTFKK Fax: +81-92-476-2491

# TREASURY & PORTFOLIO INVESTMENT DIVISION

4th Fl., Nittetsu Nihonbashi Bldg, 13-1, Nihonbashi 1-chome, Chuo-ku, Tokyo 103-0027, Japan Phone: +81-3-6262-7957 SWIFT: NISIJPJT Fax: +81-3-3273-2255

# TREASURY & SECURITIES TRANSACTION DIVISION

3-6, Hakata-ekimae 1-chome, Hakata-ku, Fukuoka 812-0011, Japan Phone: +81-92-476-2540, +81-92-476-2484 SWIFT: NISIJPJT, NISIJPJTFKK Fax: +81-92-441-6106

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# SHANGHAI REPRESENTATIVE OFFICE

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Phone: +86-21-6219-0600 Fax: +86-21-6278-5940

# REPRESENTATIVE OFFICE REGISTERED IN SINGAPORE

1 Marina Boulevard Unit#25-07 One Marina Boulevard, Singapore 018989 Phone: +65-6222-0115 Fax: +65-6222-0171

Kenji Morimoto (outside) (As of June 30, 2025)

\* Audit and Supervisory Board Members Junichi Sakaguchi and Kenji Morimoto are outside Audit and Supervisory Board Members as prescribed in Article 2 (xvi) of the Companies Act of June 30, 2025)



# Nishi-Nippon Financial Holdings, Inc.

1-1, Hakata-ekimae 3-chome, Hakata-ku, Fukuoka 812-0011, Japan Phone: +81-92-461-1867



